



Komatsu Ltd.

Sustainability Promotion Division
Corporate Communications Dept.

Tel: +81-(0)3-5561-2616

Date: July 29, 2022

URL: <https://www.komatsu.jp/en>

**Consolidated Business Results for Three Months of the Fiscal Year Ending
March 31, 2023 (U.S. GAAP)**

1. Results for Three Months Ended June 30, 2022

(Amounts are rounded to the nearest million yen)

(1) Consolidated Financial Highlights

Millions of yen except per share amounts

	Three Months ended June 30, 2022	Three Months ended June 30, 2021	Changes Increase (Decrease)	
	[A]	[B]	[A-B]	[(A-B)/B]
Net sales	763,808	648,266	115,542	17.8%
Operating income	93,562	61,750	31,812	51.5%
Income before income taxes and equity in earnings of affiliated companies	112,475	61,454	51,021	83.0%
Net income attributable to Komatsu Ltd.	80,454	40,892	39,562	96.7%
Net income attributable to Komatsu Ltd. per share (Yen)				
Basic	¥85.11	¥43.27	¥41.84	
Diluted	¥85.10	¥43.26	¥41.84	

Note: Comprehensive income for three months ended June 30, 2022 and 2021

2022: 280,566 millions of yen, up 378.3% from 2021

2021: 58,654 millions of yen, up 73.0% from 2020

(2) Consolidated Financial Position

Millions of yen except per share amounts

	As of June 30, 2022	As of March 31, 2022
Total assets	4,815,083	4,347,522
Total equity	2,573,336	2,356,277
Komatsu Ltd. shareholders' equity	2,445,265	2,232,511
Komatsu Ltd. shareholders' equity ratio	50.8%	51.4%
Komatsu Ltd. shareholders' equity per share (Yen)	¥2,586.73	¥2,361.66

2. Dividends

(For the fiscal years ended March 31, 2022 and ending March 31, 2023)

Yen

	2022	2023 Projections
First quarter period		
Second quarter period	40.00	48.00
Third quarter period		
Year-end	56.00	48.00
Total	96.00	96.00

Note: Changes in the latest projected cash dividend as of July 29, 2022: None

3. Projections for the Fiscal Year Ending March 31, 2023

(From April 1, 2022 to March 31, 2023)

Millions of yen except per share amounts

	2023	
		Changes Increase (Decrease)
Net sales	3,000,000	7.1%
Operating income	346,000	9.1%
Income before income taxes and equity in earnings of affiliated companies	333,500	2.8%
Net income attributable to Komatsu Ltd.	226,000	0.5%
Net income attributable to Komatsu Ltd. per share - Basic (Yen)	¥239.07	

Notes: 1) Changes in the latest projected consolidated business results as of July 29, 2022: None

2) Percentages shown above represent the rates of change compared with the corresponding period a year ago.

4. Others

(1) Changes in important subsidiaries during the three-month period under review: None

(2) Use of simplified accounting procedures and adoption of specific accounting procedures for the preparation of consolidated quarterly financial statements: None

(3) Changes in significant accounting rules, procedures and presentation and changes in significant accounting policies and estimates

1) Changes resulting from revisions in accounting standards, etc.: None

2) Changes in other matters except for 1) above: None

Note: See (4) Others on page 10 for more details.

(4) Number of common shares outstanding

1) The numbers of common shares issued (including treasury stock) were as follows:

As of June 30, 2022: 973,145,800 shares

As of March 31, 2022: 973,145,800 shares

2) The numbers of treasury stock were as follows:

As of June 30, 2022: 27,832,773 shares

As of March 31, 2022: 27,833,236 shares

3) The weighted average numbers of common shares outstanding were as follows:

Three months ended June 30, 2022: 944,422,704 shares

Three months ended June 30, 2021: 944,176,181 shares

Appendix

Management Performance and Financial Conditions

(1) Outline of Operations and Business Results	P.5
(2) Financial Conditions	P.9
(3) Projection for the Fiscal Year Ending March 31, 2023	P.9
(4) Others	P.10

Consolidated Financial Statements

(1) Consolidated Balance Sheets	P.11
(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income	P.13
(3) Consolidated Statements of Cash Flows	P.15
(4) Note to the Going Concern Assumption	P.16
(5) Business Segment Information	P.16
(6) Note in Case of Notable Changes in the Amount of Shareholders' Equity	P.17

Management Performance and Financial Conditions

(1) Outline of Operations and Business Results

Komatsu Ltd. (“Company”) and its consolidated subsidiaries (together “Komatsu”) embarked on the new three-year, mid-term management plan, “DANTOTSU Value – *Together, to ‘The Next’ for sustainable growth*”, in April 2022 to create new values for the next 100 years. Under this management plan for the target fiscal year ending March 31, 2025, Komatsu upholds three new pillars of growth strategies of 1) Accelerate growth by means of innovation, 2) Maximize earnings power, and 3) Enhance corporate resilience. Komatsu will continue to emphasize the previous plan’s sustainability management. In that plan, we work for sustainable growth through a positive cycle for improvement of earnings and ESG resolutions, thereby working to build an operational structure that is resilient to demand changes.

For the first three-month period (April 1- June 30, 2022) of the fiscal year ending March 31, 2023, the first year of the mid-term management plan, consolidated net sales totaled JPY 763.8 billion, up 17.8% from the corresponding period a year ago. In the construction, mining and utility equipment business, demand for both construction and mining equipment expanded, especially in North America and Asia. While supply chain disruptions continued to affect Komatsu’s production and sales, Komatsu steadily captured expanding demand for new equipment by capitalizing particularly on cross-sourcing. Reflecting steady sales of mining equipment against the backdrop of growing commodity prices and the Japanese yen’s depreciation, sales advanced from the corresponding period a year ago. In the industrial machinery and others business, while sales of the Excimer laser-related business remained strong, supported by expanding demand for semiconductors worldwide, sales of presses, sheet-metal machines, and machine tools for the automobile manufacturing industry decreased from the corresponding period a year ago. This was affected mainly by reduced sales of medium-sized and large presses. As a result, sales of this business declined from the corresponding period a year ago.

With respect to profits for the first three-month period under review, operating income expanded by 51.5% from the corresponding period a year ago, to JPY 93.6 billion. Coupled with the Japanese yen's depreciation, the increase of profits was mainly due to improved selling prices in many regions in the construction, mining and utility equipment business, which more than offset the adverse effects of increased prices of materials and logistics costs. The operating income ratio improved by 2.7 percentage points to 12.2%. Income before income taxes and equity in earnings of affiliated companies expanded by 83.0% to JPY 112.5 billion. Net income attributable to Komatsu Ltd. climbed to JPY 80.5 billion, up 96.7%.

	Three Months ended June 30, 2022 1USD=JPY127.1 1EUR=JPY136.9 1AUD=JPY92.0	Three Months ended June 30, 2021 1USD=JPY109.9 1EUR=JPY131.7 1AUD=JPY84.5	Changes Increase (Decrease)
	[A]	[B]	[(A-B)/B]
Net sales	763,808	648,266	17.8%
Construction, Mining and Utility Equipment	715,324	594,347	20.4%
Retail Finance	19,939	20,453	(2.5%)
Industrial Machinery and Others	34,540	40,843	(15.4%)
Elimination	(5,995)	(7,377)	-
Segment profit	94,368	60,912	54.9%
Construction, Mining and Utility Equipment	83,326	53,650	55.3%
Retail Finance	7,713	3,215	139.9%
Industrial Machinery and Others	3,527	4,203	(16.1%)
Corporate & elimination	(198)	(156)	-
Operating income	93,562	61,750	51.5%
Income before income taxes and equity in earnings of affiliated companies	112,475	61,454	83.0%
Net income attributable to Komatsu Ltd.	80,454	40,892	96.7%

Note: Unless otherwise noted, all sales by segment in this report indicate the amounts before elimination of intersegment transactions.

Business results by operation are described below.

Construction, Mining and Utility Equipment

For the first three-month period under review, sales of the construction, mining and utility equipment business advanced by 20.4% from the corresponding period a year ago, to JPY 715.3 billion. Segment profit expanded by 55.3% to JPY 83.3 billion.

Concerning the “Accelerate growth by means of innovation” strategy, one of three pillars of growth strategies in the mid-term management plan, Komatsu promoted the deployment of its Autonomous Haulage System (AHS), increasing the total number of AHS mining trucks in operation to 541 units as of June 30, 2022. In June this year, Komatsu deployed AHS in a copper mine owned by a leading British mining company for the first time. Also in June, Komatsu started discussions with a global power leader of the United States to develop zero emissions power technologies, including hydrogen fuel cell solutions for large mining haul truck applications, and achieve their market introduction.

With respect to the “Maximize earnings power” strategy, Komatsu has decided to acquire a Swedish manufacturer of forest machine attachments for silviculture, with whom Komatsu has engaged in collaboration since 2014. Komatsu has promoted the market introduction of jointly-developed automatic crawler planters in Brazil. In the underground hard rock mining business, Komatsu has decided to acquire an Australian provider of operational optimization platforms for underground mining that leverage communication devices and position tracking systems. In April, Komatsu launched sales of D27A/P/PL-10 small bulldozers in Japan. Designed to particularly improve their work volume dynamically, these upgraded models feature Komatsu’s original sizes for civil engineering applications.

Regarding the “Enhance corporate resilience” strategy, Komatsu has completed construction of Komatsu Mining Corp.’s new head office plant, transferred facilities and equipment, and launched the commercial

production. By consolidating its head office and production sites, which were located separately, Komatsu also facilitated improvements in its operational efficiency and productivity.

[Sales to Outside Customers of Construction, Mining and Utility Equipment by Region]

Millions of yen

	Three Months ended June 30,2022	Three Months ended June 30,2021	Changes Increase (Decrease)	
	[A]	[B]	[A-B]	[(A-B)/B]
Japan	66,675	63,940	2,735	4.3%
Americas	North America	134,788	49,312	36.6%
	Latin America	93,742	26,265	28.0%
	304,107	228,530	75,577	33.1%
Europe & CIS	Europe	60,126	6,020	10.0%
	CIS	38,084	44,120	(6,036)
	104,230	104,246	(16)	(0.0%)
China	19,185	31,744	(12,559)	(39.6%)
Asia* & Oceania	Asia*	51,212	40,153	78.4%
	Oceania	69,022	71,252	(2,230)
	160,387	122,464	37,923	31.0%
Middle East & Africa	Middle East	11,303	8,775	77.6%
	Africa	38,966	30,782	8,184
	59,044	42,085	16,959	40.3%
Total	713,628	593,009	120,619	20.3%

Note: *Excluding Japan and China

Komatsu's operations by region are described below.

Japan

For the first three-month period under review, sales of new equipment increased to public works and private-sector construction. As a result, sales grew from the corresponding period a year ago.

Americas

In North America, demand for construction equipment was strong in the housing sector, infrastructure development, and the rental industry. It also upturned for recovery in the energy-related sector. In addition, sales of mining equipment increased, resulting in a substantial gain of sales from the corresponding period a year ago. In Latin America, demand for both construction and mining equipment was strong. Sales of mining equipment to copper mines in Chile mainly advanced, and demand for construction equipment advanced steadily, centering on Brazil. As a result, sales expanded from the corresponding period a year ago.

Europe and CIS

While demand declined, centering on the major markets of Germany, the United Kingdom, and France, mainly due to supply chain disruptions, sales increased in Europe from the corresponding period a year ago, especially supported by improved selling prices. In CIS, Komatsu engaged only in sales of products that are in Russian local stock or already shipped there, as affected by the disruptions in the supply chain and uncertain financial and economic conditions due to the situation in Ukraine. As a result, sales declined from the corresponding period a year ago.

China

Demand remained slack, as affected especially by stagnant economic activities, as well as lockdowns to prevent the re-surge of coronavirus (COVID-19). Sales dropped from the corresponding period a year ago.

Asia and Oceania

In Asia, demand for mining equipment in coal mines was brisk in Indonesia, and that for construction equipment was also strong, mainly in Indonesia and Malaysia. As a result, sales climbed sharply from the corresponding period a year ago. In Oceania, demand for mining and construction equipment remained steady on par with the corresponding period a year ago. While parts sales and service revenues increased, sales of new equipment declined. As a result, sales decreased from the corresponding period a year ago.

Middle East and Africa

In the Middle East, sales expanded sharply from the corresponding period a year ago. This was driven by brisk demand, which was for construction equipment in Saudi Arabia, the United Arab Emirates and other oil-producing countries. In Africa, sales advanced from the corresponding period a year ago, as demand for mining and construction equipment was strong.

Retail Finance

For the first three-month period under review, while new contracts increased in tandem with sales growth of construction and mining equipment, revenues decreased by 2.5% from the corresponding period a year ago, to JPY19.9 billion. This decrease was due to sales of some used equipment for which their lease agreement was cancelled in the corresponding period a year ago. Segment profit climbed by 139.9% to JPY7.7 billion, mainly affected by foreign exchange rates and a reduced allowance for doubtful accounts.

Industrial Machinery and Others

For the first three-month period under review, sales of the Excimer laser-related business remained strong, supported by expanding demand for semiconductors worldwide. However, sales of presses, sheet-metal machines, and machine tools for the automobile manufacturing industry decreased from the corresponding period a year, due to reduced sales of medium-sized and large presses. As a result, sales declined by 15.4% from the corresponding period a year ago, to JPY34.5 billion. Segment profit amounted to JPY3.5 billion, down 16.1%.

During the period under review, Komatsu NTC Ltd. received its first large-lot order for automotive battery manufacturing equipment from a leading battery manufacturer in Japan. Komatsu NTC is working to strengthen this business. Gigaphoton Inc. began efforts to build the new production facility to meet growing demand in the Excimer laser-related business for the semiconductor industry.

(2) Financial Conditions

As of June 30, 2022, total assets increased by JPY 467.6 billion from the previous fiscal year-end, to JPY 4,815.1 billion, as mainly affected by the Japanese yen's depreciation against the U.S. dollar from the previous fiscal year-end and an increase in inventories. Interest-bearing debt increased by JPY 216.5 billion from the previous fiscal year-end, to JPY 1,163.9 billion. Komatsu Ltd. shareholders' equity increased by JPY 212.8 billion from the previous fiscal year-end, to JPY 2,445.3 billion. As a result, Komatsu Ltd. shareholders' equity ratio decreased by 0.6 percentage points from the previous fiscal year-end, to 50.8%.

For the first three-month period under review, net cash used in operating activities totaled JPY 2.3 billion, a decrease of JPY 66.9 billion from the corresponding period a year ago, mainly due to increased inventories. Net cash used in investing activities amounted to JPY 33.4 billion, an increase of JPY 3.8 billion, mainly due to the purchase of fixed assets. Net cash provided by financing activities amounted to JPY 73.1 billion (as compared to JPY 43.6 billion used for the corresponding period a year ago), mainly due to the issuance of commercial papers. After adding the effects of foreign exchange fluctuations to the total amount of each cash flow, as of June 30, 2022, cash and cash equivalents totaled JPY 383.5 billion, an increase of JPY 68.2 billion from the previous fiscal year-end.

(3) Projection for the Fiscal Year Ending March 31, 2023

(From April 1, 2022 to March 31, 2023)

Komatsu makes no change in the projection of April 28, 2022, concerning consolidated business results for the fiscal year ending March 31, 2023, which are shown on page 2 of this report.

(4) Others

- 1) Changes in important subsidiaries during the three-month period under review: None
 - 2) Use of simplified accounting procedures and adoption of specific accounting procedures for the preparation of consolidated quarterly financial statements: None
 - 3) Changes in significant accounting rules, procedures and presentation and changes in significant accounting policies and estimates
 - a) Changes resulting from revisions in accounting standards, etc.: None
 - b) Changes in other matters except for a) above: None
-

Cautionary Statement

The announcement set forth herein contains forward-looking statements which reflect management's current views with respect to certain future events, including expected financial position, operating results, and business strategies. These statements can be identified by the use of terms such as "will," "believes," "should," "projects" and similar terms and expressions that identify future events or expectations. Actual results may differ materially from those projected, and the events and results of such forward-looking assumptions cannot be assured.

Factors that may cause actual results to differ materially from those predicted by such forward-looking statements include, but are not limited to, unanticipated changes in demand for the Company's principal products, owing to changes in the economic conditions in the Company's principal markets; changes in exchange rates or the impact of increased competition; unanticipated cost or delays encountered in achieving the Company's objectives with respect to globalized product sourcing and new Information Technology tools; uncertainties as to the results of the Company's research and development efforts and its ability to access and protect certain intellectual property rights; and, the impact of regulatory changes and accounting principles and practices.

Consolidated Financial Statements

(1) Consolidated Balance Sheets

Assets

Millions of yen

	As of June 30, 2022		As of March 31, 2022	
		Ratio (%)		Ratio (%)
Current assets				
Cash and cash equivalents	¥ 383,543		¥ 315,360	
Time deposits	1,083		1,310	
Trade notes and accounts receivable, net	994,938		954,580	
Inventories	1,174,640		988,011	
Other current assets	187,377		162,020	
Total current assets	2,741,581	56.9	2,421,281	55.7
Long-term trade receivables, net	579,155	12.0	501,868	11.5
Investments				
Investments in and advances to affiliated companies	49,730		45,913	
Investment securities	10,154		8,377	
Other	3,465		3,493	
Total investments	63,349	1.3	57,783	1.3
Property, plant and equipment				
- less accumulated depreciation and amortization	852,172	17.7	819,749	18.9
Operating lease right-of-use assets	63,924	1.3	61,516	1.4
Goodwill	206,002	4.3	187,615	4.3
Other intangible assets				
- less accumulated amortization	177,535	3.7	169,003	3.9
Deferred income taxes and other assets	131,365	2.8	128,707	3.0
Total	¥ 4,815,083	100.0	¥ 4,347,522	100.0

Liabilities and Equity

Millions of yen

	As of June 30, 2022		As of March 31, 2022	
		Ratio (%)		Ratio (%)
Current liabilities				
Short-term debt	¥ 409,851		¥ 241,746	
Current maturities of long-term debt	278,754		276,623	
Trade notes, bills and accounts payable	347,433		338,974	
Income taxes payable	44,597		68,337	
Current operating lease liabilities	17,551		16,981	
Other current liabilities	410,849		381,360	
Total current liabilities	1,509,035	31.4	1,324,021	30.5
Long-term liabilities				
Long-term debt	475,266		429,011	
Liability for pension and retirement benefits	96,326		93,407	
Long-term operating lease liabilities	45,261		43,458	
Deferred income taxes and other liabilities	115,859		101,348	
Total long-term liabilities	732,712	15.2	667,224	15.3
Total liabilities	2,241,747	46.6	1,991,245	45.8
Komatsu Ltd. shareholders' equity				
Common stock	69,219		69,393	
Capital surplus	135,444		139,572	
Retained earnings:				
Appropriated for legal reserve	47,988		47,903	
Unappropriated	1,929,907		1,902,501	
Accumulated other comprehensive income (loss)	312,036		122,414	
Treasury stock	(49,329)		(49,272)	
Total Komatsu Ltd. shareholders' equity	2,445,265	50.8	2,232,511	51.4
Noncontrolling interests	128,071	2.6	123,766	2.8
Total equity	2,573,336	53.4	2,356,277	54.2
Total	¥ 4,815,083	100.0	¥ 4,347,522	100.0

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

Millions of yen except per share amounts

	Three Months ended June 30, 2022		Three Months ended June 30, 2021	
		Ratio (%)		Ratio (%)
Net sales	¥ 763,808	100.0	¥ 648,266	100.0
Cost of sales	545,401	71.4	475,081	73.3
Selling, general and administrative expenses	124,039	16.2	112,273	17.3
Other operating income (expenses), net	(806)	(0.1)	838	0.1
Operating income	93,562	12.2	61,750	9.5
Other income (expenses), net				
Interest and dividend income	2,236	0.3	992	0.2
Interest expense	(4,672)	(0.6)	(2,967)	(0.5)
Other, net	21,349	2.8	1,679	0.3
Total other income (expenses), net	18,913	2.5	(296)	(0.0)
Income before income taxes and equity in earnings of affiliated companies	112,475	14.7	61,454	9.5
Income taxes	29,515	3.9	18,030	2.8
Income before equity in earnings of affiliated companies	82,960	10.9	43,424	6.7
Equity in earnings of affiliated companies	1,045	0.1	761	0.1
Net income	84,005	11.0	44,185	6.8
Less: Net income attributable to noncontrolling interests	3,551	0.5	3,293	0.5
Net income attributable to Komatsu Ltd.	¥ 80,454	10.5	¥ 40,892	6.3
Net income attributable to Komatsu Ltd. per share (Yen)				
Basic	¥ 85.11		¥ 43.27	
Diluted	¥ 85.10		¥ 43.26	

Consolidated Statements of Comprehensive Income

Millions of yen

	Three Months ended June 30, 2022	Three Months ended June 30, 2021
Net income	¥ 84,005	¥ 44,185
Other comprehensive income (loss), for the period, net of tax		
Foreign currency translation adjustments	197,525	12,230
Pension liability adjustments	176	1,378
Net unrealized holding gains (losses) on derivative instruments	(1,140)	861
Total other comprehensive income (loss), for the period, net of tax	196,561	14,469
Comprehensive income	280,566	58,654
Less: Comprehensive income attributable to noncontrolling interests	11,966	3,180
Comprehensive income attributable to Komatsu Ltd.	¥ 268,600	¥ 55,474

(3) Consolidated Statements of Cash Flows

Millions of yen

	Three Months ended June 30, 2022	Three Months ended June 30, 2021
Operating activities		
Net income	¥ 84,005	¥ 44,185
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	36,177	34,250
Deferred income taxes	5,218	2,310
Impairment loss and net loss (gain) on valuation of investment securities	(272)	(110)
Net loss (gain) on sale of fixed assets	135	(317)
Loss on disposal of fixed assets	317	614
Pension and retirement benefits, net	(451)	(3,022)
Changes in assets and liabilities:		
Decrease (increase) in trade receivables	29,735	7,092
Decrease (increase) in inventories	(90,720)	(23,196)
Increase (decrease) in trade payables	(8,007)	1,227
Increase (decrease) in income taxes payable	(24,978)	(1,067)
Other, net	(33,506)	2,630
Net cash provided by (used in) operating activities	(2,347)	64,596
Investing activities		
Capital expenditures	(36,378)	(37,976)
Proceeds from sale of fixed assets	4,212	8,520
Proceeds from sale of investment securities	263	1
Purchases of investment securities	(1,365)	-
Acquisition of subsidiaries and equity investees, net of cash acquired	262	-
Other, net	(438)	(205)
Net cash provided by (used in) investing activities	(33,444)	(29,660)
Financing activities		
Proceeds from debt issued (Original maturities greater than three months)	165,907	133,088
Payment on debt (Original maturities greater than three months)	(126,026)	(142,798)
Short-term debt, net (Original maturities three months or less)	95,769	5,345
Dividends paid	(52,963)	(34,986)
Other, net	(9,561)	(4,244)
Net cash provided by (used in) financing activities	73,126	(43,595)
Effect of exchange rate change on cash and cash equivalents	30,848	1,412
Net increase (decrease) in cash and cash equivalents	68,183	(7,247)
Cash and cash equivalents, beginning of year	315,360	241,803
Cash and cash equivalents, end of period	¥ 383,543	¥ 234,556

(4) Note to the Going Concern Assumption

None

(5) Business Segment Information

1) Information by Operating Segments

(For Three Months ended June 30, 2022)

Millions of yen

	Construction, Mining and Utility Equipment	Retail Finance	Industrial Machinery and Others	Subtotal	Corporate & elimination	Total
Net sales:						
Customers	713,628	16,251	33,929	763,808	-	763,808
Intersegment	1,696	3,688	611	5,995	(5,995)	-
Total	715,324	19,939	34,540	769,803	(5,995)	763,808
Segment profit	83,326	7,713	3,527	94,566	(198)	94,368

(For Three Months ended June 30, 2021)

Millions of yen

	Construction, Mining and Utility Equipment	Retail Finance	Industrial Machinery and Others	Subtotal	Corporate & elimination	Total
Net sales:						
Customers	593,009	14,757	40,500	648,266	-	648,266
Intersegment	1,338	5,696	343	7,377	(7,377)	-
Total	594,347	20,453	40,843	655,643	(7,377)	648,266
Segment profit	53,650	3,215	4,203	61,068	(156)	60,912

Notes: 1) Business categories and principal products & services included in each operating segment are as follows:

a) Construction, Mining and Utility Equipment

Excavating equipment, loading equipment, grading & roadbed preparation equipment, hauling equipment, forestry equipment, tunneling machines, underground mining equipment, recycling equipment, industrial vehicles, other equipment, engines & components, casting products, and logistics

b) Retail Finance

Financing

c) Industrial Machinery and Others

Metal forging & stamping presses, sheet-metal machines, machine tools, defense systems, temperature-control equipment, and optical machinery

2) Transfers between segments are made at estimated arm's-length prices.

2) Geographic Information

Net sales determined by customer location were as follows:

(For Three Months ended June 30, 2022 and 2021)

Millions of yen

	Japan	Americas	Europe & CIS	China	Asia* & Oceania	Middle East & Africa	Total
FY2022	82,651	319,029	109,234	23,121	170,507	59,266	763,808
FY2021	80,193	242,880	108,664	41,102	133,094	42,333	648,266

Note: * Excluding Japan and China

(6) Note in Case of Notable Changes in the Amount of Shareholders' Equity

None

(end)