**Profile**

Company Name: Komatsu Ltd.

President and Chief Executive Officer: Hisao Ogawa

Established: May 13, 1921

Head Office: 2-6-6 Shukuba, Minato-ku, Tokyo 107-8441, Japan

Main Businesses:
- Manufacture and sale of construction and mining equipment, such as equipment (pump, machines), forest machines, industrial machinery and others

Common Stock
- Consolidated: Y88,311 million (in accordance with generally accepted accounting principles in the United States of America)
- Non-consolidated: Y10,181 million

Affiliated Companies as of March 31, 2016
- Consolidated subsidiaries: 215
- Companies accounted for by the equity method: 42
- Komatsu Ltd. (Parent company): 1
- Total: 218

**Financial Highlights (Consolidated)**

- **Net sales**
  - Consolidated: Y2,026.1 billion
  - Non-consolidated: Y270.9 billion

- **Operating income and operating income rate**
  - Consolidated: Y337.4 billion, 16.7%
  - Non-consolidated: Y25.8 billion, 9.4%

- **Net income before income taxes and extraordinary items**
  - Consolidated: Y377.4 billion
  - Non-consolidated: Y126.4 billion

- **Net income attributable to Komatsu Ltd. and HDG**
  - Consolidated: Y136.4 billion
  - Non-consolidated: Y42.3 billion

**Total assets / Shareholders’ equity**

- Consolidated: Y2,666.4 billion, 1,372.5 billion, 3,038.2 billion
- Non-consolidated: Y176.6 billion, 1,664.6 billion, 1,815.5 billion

- **Sales by segment** (in Y billion)
  - Construction, mining, and utilities equipment: 90.5
  - HDG: 44.7
  - Parts and attachments: 21.4
  - Other: 1.3

- **Sales breakdown of construction, mining, and utility equipment by region**
  - Japan: 13%
  - North America: 25%
  - Europe: 8%
  - Latin America: 13%
  - Asia: 5%
  - China: 7%
  - Others: 14%
  - Others: 9%
  - Others: 1%
  - Others: 5%

**Main Products**

**Construction, Mining and Utility Equipment**

- Hydraulic excavator
- Wheel loader
- Ball mill
- Electric rope shovel
- Continuous miner

**Engineered Equipment**

- Mine rail
- Parts and Attachments
- Tunneling Machines
- Engines
- Cylinder blocks

**Industrial Machinery and Others**

- Large press system
- Fiber laser cutting machines
- Transfer machines
- OIL/Water Tanker
- Excavator

**The New Mid-Term Management Plan “DANTOTSU Value - FORWARD Together for Sustainable Growth”**

Under the new mid-term management plan, we remain committed to Quality and Reliability as the management principles, and maximize our corporate value, the total sum of trust from society and all our stakeholders. In this end, we work for sustainable growth through a positive cycle of improving earnings and solving ESG issues, which is driven by growth strategies.

**DANTOTSU Value**

We need to advance and enhance the level of DANTOTSU products, DANTOTSU service, and DANTOTSU solutions, for which we committed to make efforts, at a faster speed, and realize safe, highly productive, smart and clean workplace of the future with customers by creating DANTOTSU value (ESG solutions through the creation of customer value and improvement of earnings).

**CSR Activities**

Komatsu recognizes that the business activities which embody our strength are in fact CSR activities. We strive to respond to the demands of society, through our core business. Our company contributes to infrastructure development which promotes enhanced quality of life, through products and services we provide. At the same time, we pursue product development, featuring environmental friendliness and safety. Komatsu contributes to local communities through sustainable operations, provides social contributions using our core technologies and resources, and promotes human resource development.

1. Development of safety-first products: Advanced Hybrid System
2. Introduction of products that have been proven effective in overseas and domestic markets
3. Human resource development: Komatsu’s Unique Science Class for Children