



KOMATSU

Komatsu Ltd.

2-3-6 Akasaka, Minato-ku, Tokyo 107-8414, Japan
<https://home.komatsu/en/>
Corporate Communications Department
Phone: 81-3-5561-2616 Fax: 81-3-3505-9662



Profile

Company Name Komatsu Ltd.
President and Chief Executive Officer Hiroyuki Ogawa
Established May 13, 1921
Head Office 2-3-6 Akasaka, Minato-ku, Tokyo 107-8414, Japan

Main Businesses

Manufacture and sale of construction and mining equipment, utility equipment (compact machines), forest machines, industrial machinery and others

Common Stock

Consolidated: ¥68,311 million
 (In accordance with generally accepted accounting principles in the United States of America.)
Non-consolidated: ¥70,561 million

Affiliated Companies (As of March 31, 2019)

Consolidated subsidiaries: 215
 Companies accounted for by the equity method: 42
 Komatsu Ltd. (Parent company): 1
 Total: 258

Number of Employees (As of March 31, 2019)
 Consolidated: 61,908
 Non-consolidated: 11,537
 Average age: 39.6
 Average years of service: 14.3

Stock and Shareholders (As of March 31, 2019)

Stock listings: Tokyo
 Securities code: 6301 (Japan)
 Shares of common stock issued and outstanding: 972,252,460 shares
 One unit (tangen) of shares: 100
 Number of shareholders: 193,434

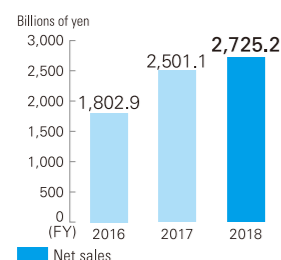
Shareholders

- Financial **35.1%**
204 shareholders / 341,334,249 shares
- Foreign **39.9%**
1,058 shareholders / 388,893,581 shares
- Individual and other **18.2%**
190,543 shareholders / 177,688,128 shares
- Corporate **2.2%**
1,456 shareholders / 21,797,926 shares
- Securities **4.3%**
173 shareholders / 42,538,576 shares

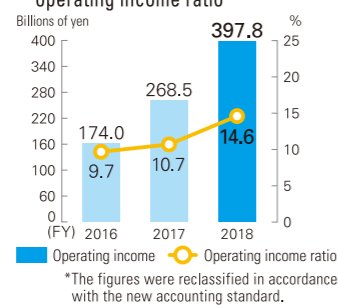


Financial Highlights (Consolidated)

Net sales



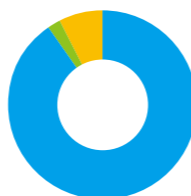
Operating income and operating income ratio



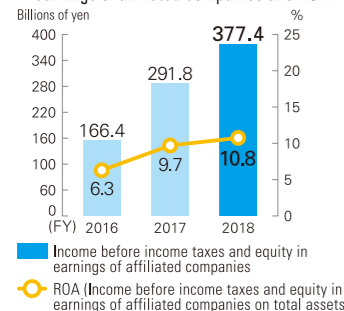
Total assets / Shareholders' equity

	FY2016	FY2017	FY2018
Total assets	2,656.4	3,372.5	3,638.2
Shareholders' equity	1,576.6	1,664.5	1,815.5

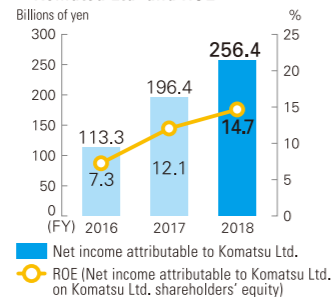
- Sales by segment (FY2018) (To outside customers)
- Construction, mining and utility equipment **90.5%**
¥2,466.6 billion
- Retail finance **2.1%**
¥57.3 billion
- Industrial machinery and others **7.4%**
¥201.2 billion



Income before income taxes and equity in earnings of affiliated companies and ROA

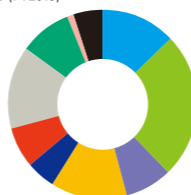


Net income attributable to Komatsu Ltd. and ROE



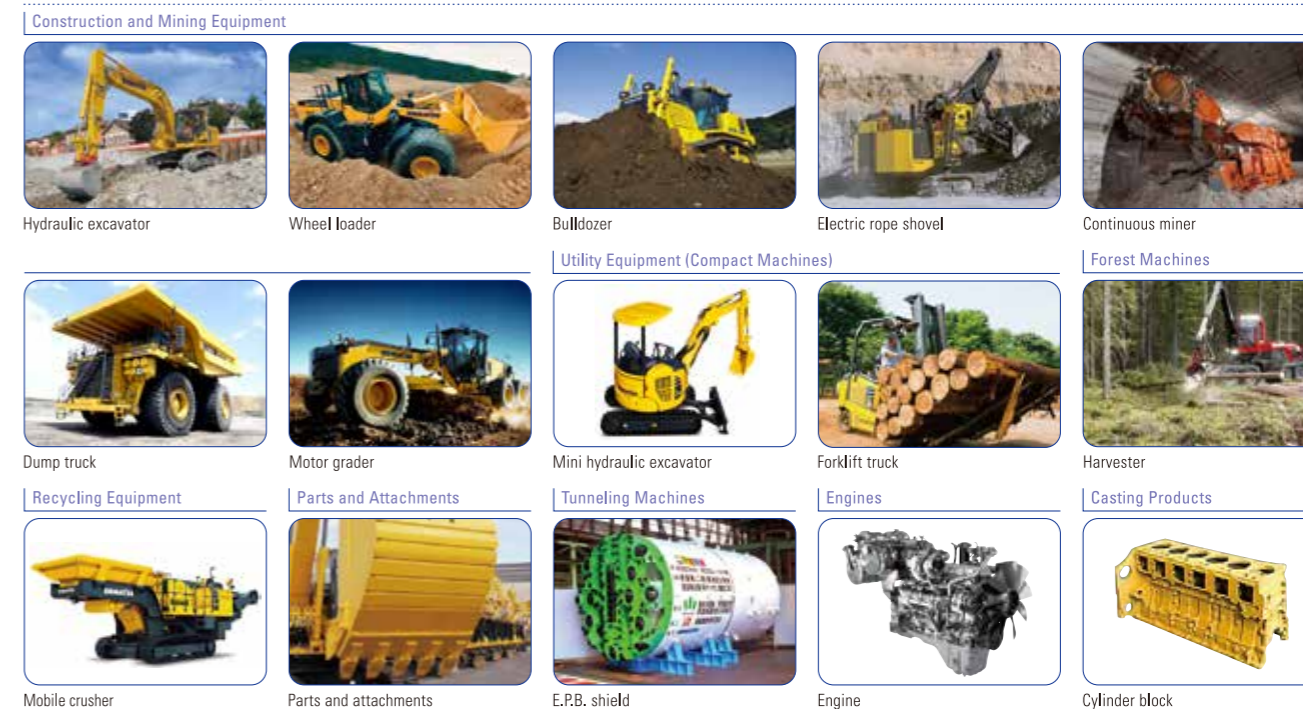
Sales breakdown of construction, mining and utility equipment by region (FY2018)

- Japan 13%
- North America 25%
- Europe 8%
- Latin America 13%
- CIS 5%
- China 7%
- Asia 14%
- Oceania 9%
- Middle East 1%
- Africa 5%



Main Products

Construction, Mining and Utility Equipment



Industrial Machinery and Others

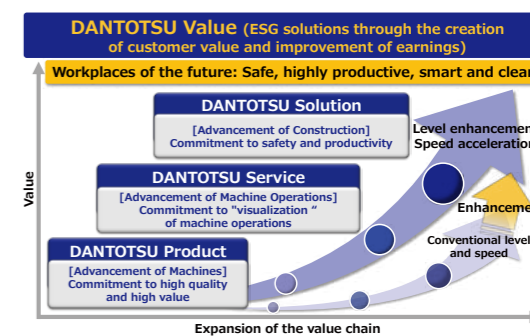


The New Mid-Term Management Plan "DANTOTSU Value - FORWARD Together for Sustainable Growth"

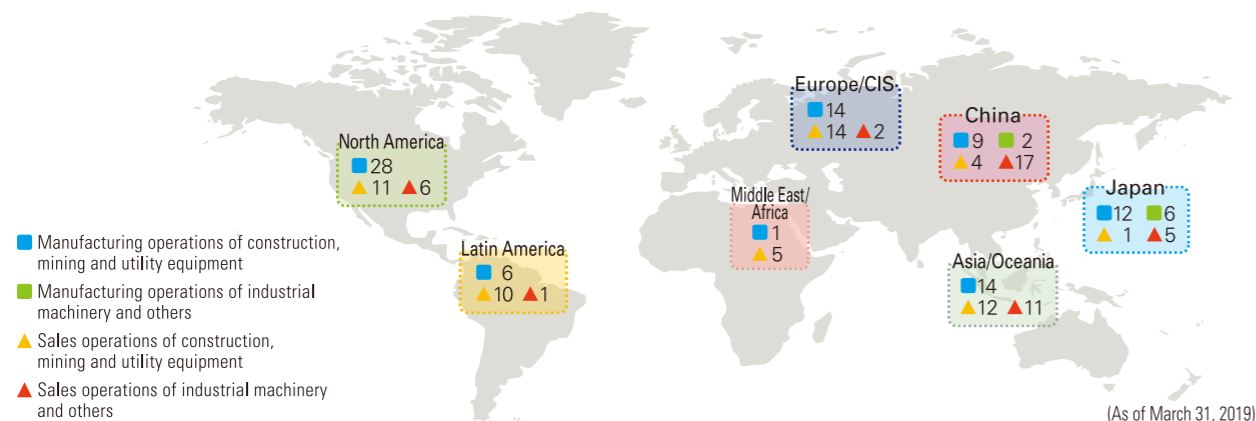
Under the new mid-term management plan, we remain committed to Quality and Reliability, as the management principle, and maximized our corporate value, the total sum of trust from society and all our stakeholders. To this end, we work for sustainable growth through a positive cycle of improving earnings and solving ESG issues, which is driven by growth strategies.

DANTOTSU Value

We need to advance and enhance the level of DANTOTSU products, DANTOTSU service, and DANTOTSU solutions, for which have continued to make efforts, at a faster speed, and realize safe, highly productive, smart and clean workplace of the future with customers by creating DANTOTSU value (ESG solutions through the creation of customer value and improvement of earnings).



Global Operations



CSR Activities

Komatsu recognizes that the business activities which embody our strength are in fact CSR activities. We strive to respond to the demands of society, through our core business. Our company contributes to infrastructure development which promotes enhanced quality of life, through products and services we provide. At the same time, we pursue product development featuring environmental friendliness and safety. Komatsu contributes to local communities through sustainable operations, provides social contributions using our core technologies and resources, and promotes human resource development.

- 1) Development of safety-first products: Autonomous Haulage System.
- 2) Social contribution efforts through core business: Disposal of anti-personnel landmines and support for reconstruction.
- 3) Human resource development: Komatsu's Exciting Science Class for Children.
- 4) Human resource development: Human resource development on a global scale jointly with Cummins Inc.

