Message from Top Management

Amid the radical changes that the business environment has undergone due to the global economic downturn that started in September, 2008, Komatsu has been steadily implementing structural reforms to make the company leaner and stronger. During this time, we have been focusing our efforts on developing the human resources which will support our global business, through methods such as building awareness of Komatsu’s universal sense of values explicitly defined in The KOMATSU Way.

Currently, our market is beginning to show signs of recovery, spurred on primarily by development in the emerging nations. Capitalizing on our strong corporate structure, which was achieved through ongoing structural reforms, Komatsu started a new three-year Mid-Range Management Plan in April, 2010, under the title “Global Teamwork for Tomorrow,” steering a new strategy for growth. In this plan, I set forth specific objectives that include enhancing added value of products by applying ICT (Information and Communication Technology), developing products for global environmental friendliness and safety, and strengthening regional business operations in emerging and resource-rich countries. These activities will not only advance Komatsu’s business, but will provide us the opportunity to reduce impact on the global environment, and contribute to economic development and improvement in the standard of living.

Today, the definition of CSR (Corporate Social Responsibility) is shifting away from its original meaning of being merely social contribution, to a broader meaning – asking what value a company brings to society. Komatsu recognizes that the business activities which embody our strength are in fact CSR activities. We strive to respond to the demands of society, through our core business.

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Environmental Activities

Komatsu has placed environmental activities as one of the highest management priorities, and set new medium and long-term environmental targets for 2020. To meet these new targets, we are actively pursuing initiatives using measures that are both “proactive” and “protective.”

On the “proactive” side, we are emphasizing reduction of CO₂ emissions throughout product use, to help mitigate climate change. We introduced hybrid hydraulic excavators that reduce fuel consumption by an average of 25% to both Japanese and overseas (China and U.S.A.) markets. These products have been well received by the market and we are planning to expand the line to include 30-ton class hydraulic excavators and wheel loaders. We are also pursuing initiatives to reduce environmental impact throughout the product lifecycle by utilization of ICT in our products and ICT-assisted construction systems, and enhanced performance of AC servo presses. On other fronts, our Biodiesel Fuel Project is making headway, and we are working to facilitate more eco-friendly mining operations. Efforts to achieve an across-the-board reduction in CO₂ emissions in manufacturing include a transition to high efficiency production lines and the use of heat pumps in air conditioning systems.

Komatsu has also taken a proactive position on environmental issues that is more than just measures to mitigate climate change. We are developing our “Reman” business outside Japan, remaking components into “remanned” equipment that has the same quality as newly manufactured components. We are striving for “zero emissions” in which all waste are recycled. Our efforts to maintain biodiversity include to cultivate plants typically grown in the region on a vacant lot which used to be the Komatsu Plant where we plan to build a new training center. We will make the site available for educating local school children on the environment, and will install equipment that can be used to do experiments for education in when teaching science and Monozukuri (manufacturing competitiveness).

On the “protective” side, we are developing construction equipment that meets the Tier 4 Interim (Stage 3B) emission standards that will take effect in Japan, the U.S.A. and Europe in 2011, and are reducing the use of lead, mercury and other substances of environmental concern.

We will continue to maintain strong cooperation with our overseas affiliates, sales agencies, rental companies, and business as-
associates around the world to bolster our environmental activities, with even higher objectives in sight.

**Endeavors for Quality and Safety, and Social Initiatives**

"Quality and Reliability" is the basic stance of Komatsu’s management. This impacts our plants, suppliers and customer sites worldwide, as well as the entire spectrum of the Komatsu Group’s corporate structure, businesses, employees, and management.

By providing products, services and systems that are safe and innovative from the perspective of the customer, Komatsu is working at becoming “a company that our customers cannot do without” and making this the essence our brand management. For our employees, who represent a precious resource for Komatsu, we are continuing our efforts to be a company worth working for, to ensure health and safety in the workplace, and to implement systems that support these efforts.

To enhance the trust placed in us by society and our stakeholders, we have been thoroughly implementing compliance throughout the Group, based on a variety of principles and rules. These include principles embodied in the United Nations Global Compact, which we signed in 2008, as well as in Komatsu’s Code of Worldwide Business Conduct formulated in 1998. We are continuously pursuing activities that help fulfill our role as a good corporate citizen who responds to the needs of the regions we operate in. This includes helping remove anti-personnel landmines in war-torn regions and providing recovery assistance in disaster-stricken areas.

At Komatsu, all of our employees share the belief that “our corporate value is measured by the degree of trust placed in us by society and our stakeholders”. As the Komatsu Group develops its businesses around the world, we will continue to pursue initiatives that instill the universal guiding principles of The KOMATSU Way in our employees, the backbone of our global business activities. At the same time, we continue to strive to be to our customers and society as a whole “a company that they cannot do without.”

**Kunio Noji**
President and CEO

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* The United Nations Global Compact is a voluntary code of conduct in the four areas of human rights, labor, environment, and anti-corruption promoted by the United Nations for adoption by companies.

**The Ten Principles of the Global Compact**

**[Human Rights]**

Principle 1: Businesses should support and respect the protection of internationally proclaimed human rights; and

Principle 2: make sure that they are not complicit in human rights abuses.

**[Labour Standards]**

Principle 3: Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;

Principle 4: the elimination of all forms of forced and compulsory labour;

Principle 5: the effective abolition of child labour; and


**[Environment]**

Principle 7: Businesses should support a precautionary approach to environmental challenges;

Principle 8: undertake initiatives to promote greater environmental responsibility; and

Principle 9: encourage the development and diffusion of environmentally friendly technologies.

**[Anti-Corruption]**

Principle 10: Businesses should work against corruption in all its forms, including extortion and bribery.
2009 Highlights

Customer Reactions to the Hybrid Hydraulic Excavators
Komatsu has put hybrid hydraulic excavators on the market, not only in Japan but in China and the U.S. as well. On this occasion, we decided to ask some of our customers for their reactions.

P15 Development of Engines Compliant with the Next Emission Standards
Clearing the next emission standards, which will be implemented in a phased manner from 2011, is expected to require technology of the highest level.

Revision of the Komatsu Earth Environment Charter
For the first time in seven years, Komatsu has undertaken to completely revise its measures for meeting what has been described as one of the biggest challenges faced today – mitigating global warming and loss of biodiversity.

Customer Reactions to the Hybrid Hydraulic Excavators

Revision of the Komatsu Earth Environment Charter

Komatsu has designated FY2015 as the new medium-term target and FY2020 as the new long-term target for contributing to mitigating climate change within the post-Kyoto Protocol framework.

P8 Business/Management Activities and CSR

Business/Management Activities and CSR

Stakeholders

Environmental Activities

Activities as a Socially Responsible Company

Social Contributions
Supporting the Flower Association of Japan
Promoting Sports
Contributing to Local Communities

Globalization
Expanding Local Production

Applying Technology and Know-how to Meeting the Needs of Society

Disaster Relief
Removing Anti-Personnel Landmines

Expanding Parts and Service Business

Contributing to Economic Development

KOMATSU Way

KOMTRAX (Komatsu Tracking System)

DANTOTSU Products

AHS (Autonomous Haulage System)

Hybrid Construction Equipment

Meeting the Needs of Society through our Core Business (Products and Technology)

Environmental Performance

Environmental Report

Environmental Accounting

Reman Business

Environmental Business

Forestry/Agriculture

Biodiesel Fuels

Rise of Greater Asia and Resource-rich Countries

Expanding Production in China

Appreciation of the Yen/Globalization

*ICT Information and Communication Technology
In light of the changing definition of CSR, we can look back on Komatsu’s activities over the past 20 years and say that we were able, in some way, to meet the needs of society through the initiatives we took. We believe that in striving to be fully socially responsible, we are able to heighten the trust given to us by all stakeholders.

Today, we face challenges as a global operating company, such as protecting the global environment and contributing to the economic and human resource development of emerging nations. Komatsu, with the support and verification of a third party, is currently prioritizing CSR issues which bring the most value for society and draw on the company’s core business leveraging its greatest strengths.
When the PC200 hybrid was introduced, a customer who operates a Fuji type final disposal site amidst prime agricultural land in the city of Komoro in Nagano Prefecture commented: “It didn’t take me long to decide to purchase one. Using environment-friendly construction equipment is a matter of common sense for us. We, in the waste treatment business, consider this to be our duty.”

He also strongly advocated the benefits to the environment deriving from the use of hybrid equipment: “Our fuel consumption has dropped dramatically, that’s a fact. But much more important is that we were able to achieve a dramatic reduction in CO₂ emissions.”

The hybrid equipment at the Shikoku Expressway Improvement worksite operates about 8 hours a day, consuming 11 liters of fuel per hour. That is almost 40% less than our previous machines (from other makers). (Machines from other makers had to be refueled every day, while hybrid equipment was filled up only once every 2 to 3 days.) The quiet engine gave me a strange feeling at first, but I soon got used to it.

When we bought the equipment, I was thinking about running costs (reduced fuel consumption), but I also made the choice in the hope that we could reduce the burden on the environment, even if just a little.

Though we are working with large machinery, we are trying to harmonize with the Earth and the environment, without causing a major impact on the surroundings. That’s why I am hoping that hybrid will come into greater use.

Komatsu led the world in initiating domestic sale of hybrid construction vehicles in 2008. Sales to customers in China, the U.S.A. and other countries started in 2009.

We collected the opinions of our PC200-8 hybrid hydraulic excavator users and present them here in this Special Story.

<table>
<thead>
<tr>
<th>Performance Values for the PC200-8 Hybrid Hydraulic Excavator Obtained through User Tests</th>
</tr>
</thead>
<tbody>
<tr>
<td>(%)</td>
</tr>
<tr>
<td>PC200-8 Standard Model</td>
</tr>
<tr>
<td>A Company Waste soil</td>
</tr>
<tr>
<td>B Company Civil engineering</td>
</tr>
<tr>
<td>C Company Sludge disposal</td>
</tr>
</tbody>
</table>

30 to 40% reduction
For us, fuel-efficiency is the most important criterion when choosing the type of equipment, because our construction equipment is operating from morning to evening. That’s why we selected hybrid equipment.

Because of the need for long hours of operation, the PC200 hybrid hydraulic excavator was the best choice for us. The equipment causes less physical strain when we operate it, because the engine runs much more quietly than the engine on conventional machines. Once you get used to the power output, there is no problem.

Though addressing environmental problems is taken for granted in any kind of business activity, concrete environmental measures have not yet taken root at construction sites. I hope that this problem will be overcome using hybrid construction equipment.

PC200-8E* (First model for operation)
Effect of fuel consumption: ▲ 35%
Fuel consumption per hour: 10.8 l/h
Period: Apr. 2009 – Mar. 2010
Number of hours of operation: 1,990 h

PC200-8E* (Second model for operation)
Effect of fuel consumption: ▲ 40%
Fuel consumption per hour: 10.0 l/h
Period: Apr. 2009 – Mar. 2010
Number of hours of operation: 1,242 h

Fuel consumption of previous machines (PC200-8N1): 16.6 l/h

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JAPAN

Toshiyasu Taniguchi
President
Toshima Co. Ltd.

For us, fuel-efficiency is the most important criterion when choosing the type of equipment, because our construction equipment is operating from morning to evening. That’s why we selected hybrid equipment.

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Though addressing environmental problems is taken for granted in any kind of business activity, concrete environmental measures have not yet taken root at construction sites. I hope that this problem will be overcome using hybrid construction equipment.

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CHINA

Site: Fogang, Qingyuan, Guangdong Province, China
Li Yang Ming
Operator site: Ground leveling work for a restaurant, and work for a resort villa development project.
Delivery date: April 1, 2010

Purchase trigger
After an introduction from a sales representative, I saw the actual equipment at an exhibition.

Important performance features that influenced the purchase decision
Fuel efficiency, fuel input/power output ratio, and environmental protection
Does the performance meet your expectations?
Yes, so far it does.
Other comments
Up to now, I have operated a new 13-ton class hydraulic excavator and a used 12-ton class hydraulic excavator. This time I was looking at a 20-ton class excavator and compared the PC 200-8 standard and hybrid machines. I ended up buying the PC 200-8 hybrid, because I thought the fuel consumption is quite low and it has high reliability.

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CHINA

Site: Fogang, Qingyuan, Guangdong Province, China
Huang Rong Ha
Operator site: Red soil excavation and transportation of rocks for construction of stone walls.
Delivery date: April 9, 2010

Purchase trigger
There was an introduction by a sales representative, but the purchase was triggered by a recommendation from a friend in the same line of business (who owns five Komatsu machines, but no hybrid machines).

Important performance features that influenced the purchase decision
Fuel consumption and ease of operation
Does the performance meet your expectations?
I am satisfied with the fuel consumption. But, I have been using the machine for only three days, so I can’t say much yet.

Other comments
I tried out two used 12-ton class hydraulic excavators and was very satisfied with the performance of the Japan-made construction machine by Komatsu (especially regarding durability). This time I decided to buy something in a completely different class, namely a hybrid machine, which was also recommended by a friend.

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Fuel consumption of previous machines (PC200-8N1): 16.6 l/h
Pursuing Environmental Management

Komatsu promotes environment-friendly activities throughout the entire Group to realize its vision of “What Komatsu Can Do and What It Must Do” for the environment and the sustainable development of society.

Komatsu’s Relationship with the Environment

In recognition of the fact that our business activities deeply affect the environment on a regional and global level, we, at Komatsu, have placed the focus on the following four key areas:

1) Climate Change
2) Establishment of a Sound Material-Cycle Society
3) Conservation of Air, Water and Other Environments as well as Management of Chemical Substances
4) Biodiversity

In line with the Komatsu Earth Environment Charter revised in 2010, the Komatsu Group embarks on global initiatives across business areas guided by the fundamental principles of (1) Contributions to Realization of Sustainable Society, (2) Simultaneous Realization of Environmental and Economic Performance, and (3) Observance of Corporate Social Responsibility.

Relationship of the Komatsu Group’s Business Activities with the Environment

[Diagram showing the relationship between sales, rentals, and after-sales services, logistics, procurement, manufacturing, use, recovery, and disassembly, with various environmental activities and targets indicated.]
Komatsu Earth Environment Charter (June 2010 revision)

<Corporate Principles>

1. Contributions to Realization of Sustainable Society
Mankind must not only promote the further growth of a rich and comfortable society but also pass down this indispensable environment of our planet earth to future generations in a sound and healthy condition.

We, at the Komatsu Group, define environmental conservation efforts as one of the highest priority management tasks, and endeavor to contribute to the sustainable growth of society by integrating advanced technologies into environmental conservation efforts in all our business activities. This is represented by our hybrid construction equipment which features a substantial reduction of CO2 emissions while in operation and by our superior manufacturing.

2. Simultaneous Realization of Environmental and Economic Performance
We are committed to improving both environmental performance and economic efficiency, as a group of companies working toward superior manufacturing for customer satisfaction. To this end, we constantly take up the challenge of advancing technologies to develop creative products that improve both environmental performance throughout the product’s life cycle and the product’s economic performance at the same time.

3. Observance of Corporate Social Responsibility
Each company of the Komatsu Group promotes environmental conservation by not only complying with the applicable laws and regulations of the concerned host community, region and country but also by establishing its voluntary standards which consider global and local environmental concerns. Each company of the Group also strives to fulfill its corporate social responsibility by actively participating in local environmental conservation programs and thereby promoting close-knit communication with local communities, while striving to become a company trusted by all Komatsu stakeholders.

<Guidelines for Corporate Activity>

1. Basic Stances on Earth Environmental Problems
We, at the Komatsu Group, work for sustainable society and earth environment through our global business operations by addressing the following four environmental problems with the stances discussed below.

1) Climate Change
We will reduce the use of energy and emissions of greenhouse gas in all phases of our business activities ranging from research and development, procurement, production and logistics to sales and service as well as in the total life cycle of our products and services.

2) Establishment of a Sound Material-Cycle Society
Through our business processes, we work to minimize the use of natural resources, such as materials and water, promote their re-use or recycle them as much as possible, and expand Zero Emissions from our manufacturing activities around the world. At the same time we ensure the thorough management of waste materials in all our business domains, including our suppliers and distributors. We also continuously work to increase the recyclability rate of products at the time of disposal.

3) Conservation of Air, Water and Other Environments as well as Management of Chemical Substances
We comply with not only local laws and regulations but also with our established standards concerning the conservation of water quality, prevention of air pollution, noise and vibrations.
As much as possible, we also ensure the thorough management of chemical substances for use in our business activities, while continuously reducing the use of potentially harmful chemical substances or replacing them with alternative substances for discontinuation of their use.

4) Biodiversity
We recognize biodiversity as one of the important issues concerning the earth environment, evaluate, understand and analyze impact on it in all our business domains, and work on our tasks according to the criteria of the highest impact and/or the most effective actions.

2. Framework of Global, Group-wide Environmental Management System
The Komatsu Head Office, as well as the manufacturing facilities and main companies of the Komatsu Group, already with ISO certifications, will work to maintain and improve their environmental management system, while other manufacturing facilities and suppliers will also work to establish their environmental management systems and reduce their environmental impact.

The Komatsu Environmental Committee develops environmental action plans and common guidelines for the Komatsu Group. Based on these Group-wide plans and guidelines, each division or company sets up its own mid- to long-term targets, develops and implements specific action plans, reviews them regularly and works to continuously improve them.

3. Environmental Education and Communication
We believe that it is important to enhance the environmental awareness of each and every employee and thereby actively promote environmental awareness and education programs for all employees.
We will gather environment-related information concerning not only our manufacturing facilities but also other related entities, such as major affiliated companies and suppliers, and strive to disclose such information, thereby facilitating proactive communication with all our stakeholders, such as customers, employees, local communities and suppliers and further expanding the content of environmental communication.
Environmental Management

### Environmental Action Plan and Results for FY2009

To promote the Komatsu Earth Environment Charter, the company formulates environmental action plans (implementation policies) for each field, establishes action targets for each fiscal year, and steadily advances its policies, while following up on their implementation status.

#### Environmental Management

<table>
<thead>
<tr>
<th>Implementation policies</th>
<th>Objectives for FY2009</th>
<th>Results for FY2009</th>
<th>Medium- and long-term objectives</th>
<th>Future information</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Strengthen environmental management systems</td>
<td>Integrated certification of Komatsu NTC Ltd.</td>
<td><em>Business units integrated up to last fiscal year underwent inspections to maintain certification; Komatsu NTC achieved integrated certification</em></td>
<td>Acquisition of integrated certification by all Komatsu Group companies</td>
<td>P.11</td>
</tr>
<tr>
<td>2. Environmental education and training: Implement the education plan</td>
<td>Over 14 courses with over 6,100 participants</td>
<td><em>Held 14 courses with over 6,100 participants</em></td>
<td>Continue to organize courses and expand them to overseas locations</td>
<td>P.12</td>
</tr>
<tr>
<td>3. Environmental communication: Publish an environmental &amp; social report</td>
<td>Published the Japanese version in July and the English version in August</td>
<td><em>Published the Japanese version in July and the English version in August</em></td>
<td>Enhance the quality of the content; release report earlier than in previous years</td>
<td>—</td>
</tr>
</tbody>
</table>

#### Research and Development

<table>
<thead>
<tr>
<th>Implementation policies</th>
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<th>Medium- and long-term objectives</th>
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</tr>
</thead>
<tbody>
<tr>
<td>1. Reduce the environmental impact of construction equipment</td>
<td>Develop a vehicle compliant with the next emission standards</td>
<td><em>A vehicle compliant with the next emission standards is under development (equipped with compliant engine)</em></td>
<td>Develop engines and equipment compliant with the next emission standards for the U.S.A., Europe, and Japan, effective 2011</td>
<td>P.15</td>
</tr>
<tr>
<td><em>Develop low-emission construction equipment</em></td>
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<tr>
<td><em>Meet noise and vibration standards</em></td>
<td>Meet EU noise and vibration standards</td>
<td><em>Achieved vibration exposure standards for all types of equipment destined for EU</em></td>
<td>Maintain compliance with EU noise and vibration standards</td>
<td>—</td>
</tr>
<tr>
<td><em>Reduce CO₂ emissions from construction equipment (improve fuel efficiency of products)</em></td>
<td>Reduce CO₂ emissions of equipment compliant with the next emission standards (hydraulic excavators: 51% compared to existing models) and hybrid equipment (hydraulic excavators: 42% compared to ordinary models)</td>
<td><em>Equipment compliant with the next emission standards is under development</em></td>
<td>Reduce CO₂ emissions by 10% by FY2010 compared to the FY1998 level</td>
<td>P.05 P.06</td>
</tr>
<tr>
<td><em>Promote reuse and recycling</em></td>
<td></td>
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</tr>
<tr>
<td><em>Improve the recyclability rate of construction equipment</em></td>
<td>Achieve 99.5% for equipment compliant with the next emission standards</td>
<td><em>Equipment compliant with the next emission standards is under development</em></td>
<td>Achieve recyclability rate of 99.5% by FY2010</td>
<td>P.17</td>
</tr>
<tr>
<td><em>Strictly control and reduce substances of environmental concern in construction equipment</em></td>
<td>Maintain reduction of hazardous substances at 75%</td>
<td><em>Equipment compliant with the next emission standards is under development (continued use of aluminum radiators)</em></td>
<td>Reduce amount of hazardous substances by 75% compared to the 1998 level by 2010</td>
<td>—</td>
</tr>
<tr>
<td></td>
<td>Achieve the goal of shifting away from chromium (VI) and cadmium</td>
<td><em>Verifi ed product quality after shifting away from chromated fastener components and completed the change to standard components made in-house (all design changes were completed)</em></td>
<td>Ban chromium (VI) and cadmium starting in 2010</td>
<td>—</td>
</tr>
<tr>
<td></td>
<td>Introduce a separate hazardous substances control system for each product type (to comply with REACH regulations)</td>
<td><em>System introduced in Japan (survey of substances by product type are underway)</em></td>
<td>Achieve 100% hazardous substances control for parts destined for EU by May 2011</td>
<td>P.21</td>
</tr>
<tr>
<td>2. Reduce the environmental impact of industrial machinery</td>
<td>Expand business affiliations for AC servo presses</td>
<td><em>Launched more compact AC servo presses</em></td>
<td>Expand AC servo press sales ratio</td>
<td>—</td>
</tr>
<tr>
<td><em>Market high-performance AC servo presses</em></td>
<td></td>
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<tr>
<td><em>Market high-efficiency wire saws for solar cells</em></td>
<td>Develop minor-change models</td>
<td><em>Minor-change model of multi-wire saws for solar cells developed and released to the market</em></td>
<td>Expand business affiliations for high-efficiency wire saws</td>
<td>—</td>
</tr>
<tr>
<td>3. Promote reuse and recycling</td>
<td>Expand and promote the “Reman” business</td>
<td><em>Reorganized the “Reman” business globally (concentrate operations into seven Reman Centers in regions with a high demand for remanufactured parts)</em></td>
<td>Promote the reuse and recycling through further improvements in recycling-related technologies for parts</td>
<td>P.18</td>
</tr>
</tbody>
</table>
### Manufacturing

<table>
<thead>
<tr>
<th>Implementation policies</th>
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<th>Results for FY2009</th>
<th>Medium- and long-term objectives</th>
<th>Future information</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Mitigation of climate change (energy conservation)</td>
<td>Improve 1% over the previous fiscal year</td>
<td>Improved 29.6% from the FY2000 level, attained a 3.2% improvement over the previous fiscal year</td>
<td>Set new targets</td>
<td>P.16</td>
</tr>
<tr>
<td>- Make a 20% improvement by FY2010 in the amount of CO2 emissions per unit of manufacturing value compared to the FY2000 level at the Komatsu Group manufacturing facilities in Japan</td>
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<td></td>
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</tr>
<tr>
<td>2. Effective utilization of resources</td>
<td>Achieve a reduction of more than 15% by FY2010 in the amount of waste generated per unit of manufacturing value compared to the FY2005 level at the Komatsu Group manufacturing facilities in Japan</td>
<td>Achieve a reduction of more than 15% by FY2010 in the amount of waste generated per unit of manufacturing value compared to the FY2005 level at the Komatsu Group manufacturing facilities in Japan</td>
<td>Set new targets</td>
<td>P.19</td>
</tr>
<tr>
<td>- Maintain or make further progress in attaining zero emissions at the Komatsu Group manufacturing facilities in Japan</td>
<td>Achieve a reduction of more than 15% by FY2010 in the amount of waste generated per unit of manufacturing value compared to the FY2005 level at the Komatsu Group manufacturing facilities in Japan</td>
<td>Set new targets</td>
<td>P.19</td>
<td></td>
</tr>
<tr>
<td>3. Environmental risk management</td>
<td>Implement voluntary reductions in the release of chemical substances</td>
<td>Set new targets</td>
<td>P.19</td>
<td></td>
</tr>
<tr>
<td>- Implement voluntary reductions in VOCs</td>
<td>Substide reductions in the amount of VOCs released, which account for the majority of chemical substances released</td>
<td>Achieve the reduction target by FY2010</td>
<td>P.48</td>
<td></td>
</tr>
<tr>
<td>- Implement voluntary reductions in VOCs</td>
<td>Achieve reductions of more than 20% and 50% by FY2008 and FY2010, respectively, in the amount of VOCs released per unit of manufacturing value compared to the FY2005 level</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Undertake soil and groundwater remediation at the Komatsu Group manufacturing facilities in Japan</td>
<td>Establish a control system for chemical substances and reduce the amount of released chemical substances</td>
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</tr>
<tr>
<td>- Implement the permanent measures necessary to renovate underground tanks that have been in operation for 20 years or more by the end of FY2001 at the Komatsu Group manufacturing facilities in Japan</td>
<td>One tank requires renovation</td>
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</tbody>
</table>

### Procurement and Logistics

<table>
<thead>
<tr>
<th>Implementation policies</th>
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</tr>
</thead>
<tbody>
<tr>
<td>1. Green procurement</td>
<td>Provide guidance and support to member companies of the Komatsu “Mini-Res” for acquiring integrated certification of their environmental management systems (EMS)</td>
<td>Nine out of ten member companies acquired certification by mid-FY2009</td>
<td>Reinforce linkages with supplier EMSs</td>
<td>P.12</td>
</tr>
<tr>
<td>- Promote improvements at suppliers through the establishment of environmental management systems and by specifying matters that require environmental consideration</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Environmental conservation in logistics</td>
<td>Promote modal shifts in shipping from trucks to inland ferries</td>
<td>Oyama and Koriyama Plants increasingly shifting to Japan Railway containers and domestic vessels to ship containers, resulting in a 4.5% increase in the ratio of modal shift to total shipping across the entire company</td>
<td>Continue to promote modal shifts</td>
<td>P.16</td>
</tr>
<tr>
<td>- Shift to means of shipping with low environmental impact</td>
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<tr>
<td>- To save resources, aim at reducing procurement of new packaging materials to zero and make all shipping containers returnable</td>
<td>Increase the packaging return ratio</td>
<td>Increased the packaging return ratio by 7.7% by making improvements in cardboard containers and large-sized boxes for shipping containers</td>
<td></td>
<td>P.19</td>
</tr>
<tr>
<td>- Promote reduction in shipping distances and improvements in shipping efficiency</td>
<td></td>
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<tr>
<td>- Encourage use of nearby ports to shorten shipping distances, and increase the size of shipped units to large lots</td>
<td>Awazu Plant is making increased use of Kanazawa Port to ship construction equipment and heavy containers. Shipping through Kanazawa Port has risen by 13.6% and heavy container shipping has increased by 32.6%</td>
<td></td>
<td>P.16</td>
<td></td>
</tr>
<tr>
<td>- Transfer component production to the body manufacturing facility to eliminate transport distances</td>
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</table>

### Sales and After-sales Services

<table>
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<tr>
<th>Implementation policies</th>
<th>Objectives for FY2009</th>
<th>Results for FY2009</th>
<th>Medium- and long-term objectives</th>
<th>Future information</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Encourage Komatsu Group sales agencies and rental companies in Japan to reduce their environmental impact</td>
<td>Enhance awareness of the environment through education and training based on the Group’s environmental guidelines</td>
<td>Carried out activities for improvement through guidance provided during on-site visits to 105 sites</td>
<td>Support environmental conservation activities by Komatsu Group sales agencies and rental companies in Japan based on the Group’s environmental guidelines</td>
<td>P.12</td>
</tr>
</tbody>
</table>

### Environmental Guidelines

- To save resources, aim at reducing procurement of new packaging materials to zero and make all shipping containers returnable.
- Promote modal shifts in shipping from trucks to inland ferries.
- Encourage use of nearby ports to shorten shipping distances, and increase the size of shipped units to large lots.
- Transfer component production to the body manufacturing facility to eliminate transport distances.

**Environmental Management System (EMS):**

- The Komatsu Group implemented an Environmental Management System (EMS) based on the ISO 14001 standard in Japan, including the Komatsu Group manufacturing facilities. The goal was to establish an effective system to reduce environmental load, improve operational efficiency, and build a sustainable corporate structure. The EMS is expected to promote environmental conservation and management at the Komatsu Group manufacturing facilities, aligning with the Group’s commitment to environmental responsibility. The Group’s initiatives include reducing waste and energy consumption, improving resource efficiency, and adhering to safety and environmental guidelines. The EMIS covers the Komatsu Group manufacturing facilities in Japan, ensuring compliance with Japanese environmental regulations and promoting sustainable practices. The Group’s performance in environmental management is regularly monitored and reported to stakeholders. Regularly issued the Safety and Environment Newsletter with over 100th edition, with 24 editions published yearly.
Environmental Management

Acquiring ISO14001

Komatsu has been engaged in a Group-wide initiative to acquire ISO14001 certification, an international standard for environmental management systems, with a view to enhancing management quality through strengthening systematic steps towards environmental conservation.

Since 1997 the Oyama Plant and other manufacturing facilities both inside and outside Japan have been certified individually. In FY2005, Komatsu Ltd.’s (the parent company’s) four plants (the Awazu, Osaka, Mooka, and Oyama Plants) acquired integrated certification managed by the General Manager of manufacturing division. This represented the first step towards integrated certification for the entire Group. As the second step, in FY2007 Komatsu added its major affiliates in Japan and non-manufacturing facilities not previously certified—notably the Head office and others—to the above four plants, with integrated certification attained by the Group in Japan in May 2008.

Upon completing the April 2010 surveillance audit, Komatsu NTC Ltd. (Toyama and Fukuno Plant) was included in the integrated certification. The Group seeks to further expand the scope of its integrated certification in the future to cover its affiliates in Japan.

Meanwhile manufacturing facilities outside Japan that have not obtained certification are being encouraged to do so by FY2011, but BKI (Bangkok Komatsu Industries Co., Ltd.), KUI (PT Komatsu Undercarriage Indonesia), Hensley (Hensley Industries, Inc.), and KIPL (Komatsu India Pvt. Ltd.) acquired certification already in 2009.
Environmental Education and Training

The Komatsu Group’s basic education system shares the responsibility for education between the parent company and individual divisions. The parent company develops educational materials and provides educational services on commonly relevant academic issues for use by Komatsu Group companies. Individual divisions, on the other hand, conduct instruction on more hands-on matters, including unique features and points particular to individual divisions.

Education and training tailored to different occupational content also includes lectures on the environment. The FY2009 curriculum for environmental education was essentially the same as for FY2008. Among these offerings, the environmental training program for manufacturing engineers was further expanded.

Additionally, the company organized an experience-oriented session that gave employees an opportunity to participate in environmental volunteering*. Komatsu encourages employees to obtain a suitable environment-related certificate that is recognized by public institutions.

* For example, about 375 employees from all plants joined the Satoyama (Natural Woodlands) Preservation Volunteers and Nature Cleaning Volunteers to help clean up around local rivers and beaches.

Environmental Inspections of Southeast Asian Subsidiaries

Komatsu has established environmental protection guidelines based on the Komatsu Earth Environment Charter in an effort to improve the level of environmental conservation and reduce environmental risks in developing countries. After visiting subsidiaries in China in FY2007, Komatsu representatives visited seven subsidiaries in Thailand and Indonesia in January 2010 to inspect environment-related facilities and exchange views on environmental matters in line with the guidelines. The inspections also included the premises of the local waste disposal companies that the subsidiaries deal with. Each of the business units was found to be practicing energy savings, carrying out air and water quality measurements and waste separation, and there were no indications of serious environmental risks.

Komatsu plans to continue environmental inspections in developing countries into the future and has established medium- and long-term targets for CO2 emissions and waste recycling rates for overseas subsidiaries, to raise the level of environmental protection for the Komatsu Group as a whole.

Guidance in maintenance of a separation tank (Bangkok Komatsu Co., Ltd.)

Supporting Environmental Activities at Komatsu Group Sales Agencies and Rental Companies

Komatsu supports the environmental activities at Group sales agencies and rental companies through education and guidance on ways to enhance their environmental management.

The Environmental Guidelines distributed in April 2005 compiles points and standards to be observed concerning environmental issues directly relevant to operations at sales agencies and rental companies. These include waste treatment, waste oil treatment, oil and grease management, and treatment of wastewater from vehicle washing.

Komatsu provides assistance in meeting the provisions of the Environmental Guidelines. The company also assists in reviewing the environmental aspects of the operations, conditions, and equipment at the relevant business sites of agencies and companies, gives on-site guidance and proposes remedial actions tailored to each site. This is done through joint visits to each of the sites by persons in charge of environmental management at Komatsu and at the sales agencies and rental companies. (In FY2009, 105 sites received this assistance.) As a result, awareness of the environment has risen at agencies and companies and various improvements are underway. Additionally, the Safety and Environment Newsletter (first published in November 2005), which serves as a means for providing agencies and companies with environment-related and safety-related information, has reached 100 editions.

Inspecting the oil-water separator at a vehicle washing station (Komatsu Rental, Koriyama)

Supporting Suppliers in Introducing Environmental Management Systems

To reinforce environmental management at our suppliers, Komatsu required the Komatsu “Midori-ki” group, which accounts for 75% of the value of supplier orders, to acquire EMS certification for all group companies. By FY2008, all 126 business associates in Japan had acquired EMS certification.

By FY2009, nine out of the ten companies that newly joined the group had acquired EMS. The remaining company is planning to complete certification in the first half of 2010.

Acquisition of EMS Certification for Major Business Associates in Japan
Full Model Change for the D375A Large-size Bulldozer

With its new SAA6D170E-5 engine, the D375A large-sized bulldozer features enhanced rated power output. In addition, the high engine output, it boasts clean exhaust emissions at world-class levels and lowest fuel consumption.

During the most frequent operations, from traveling to dozing, an automatic locking function routes the engine power directly to the transmission, bypassing the torque converter, to prevent power loss. To reduce fuel consumption, the automatic transmission, which eliminates the shocks associated with gear shifting, selects the appropriate transmission speed for the work being undertaken, allowing the dozer to run at its highest efficiency at all times.

Thanks to the Komatsu-developed new shape of the blade, the dozing capacity has increased, boosting the work capacity by 10% compared to earlier models and raising the overall productivity of the machine. The machine’s digging capability has been also been boosted through the use of a new end bit.

New Type of End Bit for Deeper Cutting

Improved cutting thanks to sharpened tip

Low-resistance shape adopted

Conventional End Bit

The thick tip encounters greater resistance in cutting

The shape offers more resistance to the flow of soil

D375A large-size bulldozer

Full Model Change for the PC78UU Hydraulic Excavator

The ultra-small turning radius PC78UU hydraulic excavator is equipped with an engine that meets Tier 3 (Stage 3A) emission standards. Using the latest “ecot3” (ecology & economy - technology 3) engine technology has brought about a drastic reduction in NOx emissions.

For better fuel efficiency, the operator can choose between two operating modes on the monitor touch screen: P-mode, designed for work where capacity counts and the emphasis is on working speed and power, and E-mode, designed for fuel savings, where fuel consumption is optimized for the operation being performed.

An “eco gauge” is displayed on the multi-monitor screen to help operate the machine in an environmentally aware and energy saving way, with low CO₂ emissions and fuel efficiency improved by 5 to 10%.

To improve fuel efficiency and reduce operating noise, an idling caution is displayed on the monitor screen whenever the machine is left idling for more than 5 minutes. A few seconds after placing the operation lever in neutral, the automatic deceleration control decreases the engine rpm to prevent unnecessary fuel consumption.

The built-in silencer reduces the noise burden on the surroundings – the machine meets the noise regulation standards for low-noise construction equipment set by the Ministry of Land, Infrastructure, Transport and Tourism.

PC78UU hydraulic excavator with ultra-small turning radius

Eco gauge

The indication level changes with the engine horsepower (= torque x rpm)

Fuel consumption is reduced while operating in the green range

Hydraulic oil temperature gauge

Engine water temperature gauge

Fuel gauge

Function buttons

Multi-monitor

D375A large-size bulldozer

13
PC05 Micro Shovel

The PC05 Micro Shovel is equipped with an engine that meets the self-regulatory emission standards set by the Japan Land Engine Manufacturers Association. (In Japan, the engine is classified as a small engine to which the regulations do not apply, but European and U.S. regulations cover engines with equivalent performance.)

The micro shovel is an environment-friendly low-noise construction machine. It was designated by the Ministry of Land, Infrastructure, Transport and Tourism as a low-noise construction machine (93dB: measured at a point 4m from the center of the machine body) generating 6dB less noise than conventional machines.

Automated Machine Control/Guidance System

Komatsu uses Information and Communication Technology (ICT) to collect electronic data in the course of manufacturing processes related to construction work such as surveys, design, construction, supervision, inspection and maintenance, and feeds this data back into these processes to make them more efficient and more accurate. The system provides for applying the electronic data obtained to other processes as well to improve the productivity of manufacturing processes as a whole and control product quality.

Within these processes, IT-based design of construction machinery makes it possible to localize a machine by comparing its position information with three-dimensional design data, and allows it to perform automatic operations to facilitate the work of the machine operators.

Incorporating ICT greatly reduces the need for the traditionally used guides and surveying work during construction and making subsequent corrections, thereby reducing costs and shortening the construction period. Increased productivity and higher operation rates of construction machinery as a result of shortened construction periods lead to a reduction of CO₂ emissions. Internal test results have shown that the use of one D65PX-16 will reduce CO₂ emissions by 7.7 tons per year compared with previous Komatsu models.

Biodiesel Fuel Project in Full Swing

In November 2009, the Komatsu Group together with their customer, the mining company Adaro Energy Tbk, and their sales agent United Tractors Tbk (UT), reached a basic agreement on promoting a biodiesel fuel (BDF) project in Indonesia. The Adaro Mine in Kalimantan (Indonesian part of Borneo) plans to produce BDFs from jatropha and other plants and use them to run the Komatsu dump trucks in operation at the mine.

Substituting BDFs for light oil is considered not to increase the amount of CO₂ in the atmosphere, because BDFs are produced from plants that absorb CO₂ during their growing stage. The targeted plant, jatropha, is a nonfood plant and grows even in poor soil.

At the Adaro Mine, Komatsu is building a BDF production plant and a laboratory where the produced BDFs will be analyzed to maintain quality. Komatsu, as the manufacturer, will guarantee the quality of the dump trucks running on BDFs at the Adaro Mine.

As its part of the project, Adaro Energy Tbk will cultivate the jatropha and other plants for BDF production, produce BDFs from the harvested seeds and other plant parts, and use the fuels to run the dump trucks in their mining operation.

As Komatsu’s sales and service agent in Indonesia, UT will offer product support for the dump trucks.

Cultivation of plants that will become sources of BDFs is already underway at the Adaro Mine, and work to construct the BDF plant has also begun. The objective of the project is to shift 100 dump trucks to BDF operation starting in 2012, with the goal of achieving a reduction in CO₂ emissions of approximately 20,000 tons, roughly the equivalent of 10% of the CO₂ emitted by Komatsu manufacturing facilities in Japan in the course of one year. The project also aims at making the mining operations more eco-friendly.
Mitigating Climate Change

Developing Leading-edge Engine Technology

Under the current emission standards for Japan, the U.S.A. and Europe, emissions of nitrogen oxides (NOx) and particulate matter (PM) are subject to strict regulation. However, with the next emission standards to be phased in from 2011, with the last phase in 2014 limiting NOx and PM emissions to approximately one-tenth of current levels, clearing these standards is expected to require advanced technology.

To reduce NOx emissions, the combustion temperature must be lowered. But reducing the combustion temperature generally leads to an increase in PM emissions and deterioration in fuel efficiency. Engine developers are therefore expected to find a way to lower both NOx and PM emissions while reducing fuel consumption at the same time. In addition, engines for construction equipment that is used in the most challenging operating environments must demonstrate their full capabilities, even when operated continuously at maximum output and maximum torque.

Komatsu’s design process for construction equipment engines covers the entire range, from development to production. We design our engines* for displacement classes from 3.3 liters, used on the PC120 medium-sized hydraulic excavator, for example, to 46 liters for large-sized dump trucks. By designing the engine and the body as a complete package, and leveraging Komatsu’s in-house development and production of engines, hydraulic units, control systems and major components, the company has attained exceptional performance under a variety of operating conditions. Komatsu will continue to complement its proprietary engine technology, developed over many years, with the latest advances in engine technology, while striving to strike a balance between increasing economic efficiency and, at the same time, lightening the burden on the environment.

* Includes some products developed jointly with Cummins Inc.

New Engine Meeting the Next Emission Standards in Japan, U.S.A. and Europe

Developing the World’s Most Efficient Thermoelectric Module

Thermoelectric modules are devices that take advantage of the Seebeck effect, where two dissimilar metals are connected and a temperature difference is created at the connection point, causing a current to flow between the two metals. Marketing of these devices has started through KELK Ltd., a Komatsu Group company.

Thermoelectricity has attracted a great deal of attention as a next generation renewable energy source. Using this technology, the enormous amount of waste heat given off by factories, power generation stations, furnaces, and other facilities can be recovered as low-cost electrical energy. In particular, it may be possible to use the waste heat continuously generated by factories as renewable energy, a cheaper alternative than solar power.

Since October 2009, Komatsu has been conducting verification tests with the heat-treating furnace at the Awazu Plant, and is using the recovered energy for plant lighting. A wide adoption of waste heat recovery from plants (50% adoption rate) in the future is estimated to bring about a reduction in CO₂ emissions in the order of 1 million tons (Electric conversion: 2.9 × 10⁹ kWh) annually in Japan alone.

Basic Principle of Thermoelectric Modules

![Thermoelectric module]

Verification test of the heat-treating furnace at the Awazu Plant
Mitigating Climate Change in Business Operations

Reducing CO₂ Emissions in Manufacturing Operations

As part of our efforts to mitigate climate change, Komatsu has adopted an indicator of CO₂ emissions per unit of manufacturing value with respect to the electricity, fuel gas, fuel oil, and any other type of energy used in our manufacturing operations. From 2007, the company has established even more stringent medium- and long-term targets, setting a target of 20% or more reduction in CO₂ emissions by FY2010, compared to the FY2000 level.

In FY2008, Komatsu implemented improvements throughout the company, guided primarily by the All Komatsu Energy Saving Working Group. These included starting up of new high-efficiency production lines to cope with production increases, and dismantling of old lines to improve production efficiency. As a result, CO₂ emissions per unit of manufacturing value have decreased by 29.6%, compared to the FY2000 level. For the fourth year in a row, Komatsu achieved its medium-term targets ahead of schedule.

Main Initiatives in the Manufacturing Division

<table>
<thead>
<tr>
<th>Demand side</th>
<th>Supply side</th>
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<tbody>
<tr>
<td>Upgrading from old production lines to high-efficiency production lines</td>
<td>Using high-efficiency heat pumps in air conditioning systems</td>
</tr>
<tr>
<td>Strict enforcement of cutting power to equipment not in operation</td>
<td>Renewing transformers to amorphous transformers</td>
</tr>
<tr>
<td>Refining drying processes (shift to low pressure air blowers)</td>
<td>Using power-saving control of engine-generators, etc. (Minimum CO₂ Operation)</td>
</tr>
<tr>
<td>Introducing inverter-controlled pumps and motors</td>
<td></td>
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<tr>
<td>Adopting high-efficiency lighting to a greater extent</td>
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</table>

Reducing CO₂ Emissions in Logistics

Improving Shipping for Plants Adjacent to Ports and Promoting Modal Shift

In 2007, Komatsu completed the construction of its Ibaraki Plant adjacent to the port of Hitachinaka in Ibaraki Prefecture, and Kanazawa Plant No. 1 adjacent to the port of Kanazawa in Ishikawa. In 2008 the company expanded the Rokko Plant and adapted more barges for inland shipping to transport products shipped from Osaka port, and in 2009 Kanazawa Plant No. 2 was completed, thereby reducing CO₂ emissions through the shortening of shipping distances within Japan. At the same time, Komatsu has raised its modal shift ratio to achieve lower energy consumption per transportation unit. As a result, the amount of CO₂ emissions per unit of net sales generated through shipping decreased by 30% compared to the 2006 reduction target base year under the revised Law concerning the Rational Use of Energy of Japan.

Targeted and Actual CO₂ Emissions per Unit of Net Sales Generated through Shipping

Using Nearby Ports to Shorten Shipping Distances

Komatsu has been encouraging the use of nearby ports to shorten shipping distances, and has also increased the size of shipped units to large lots.

Use of Kanazawa Port by the Awazu Plant for shipping of construction equipment has risen by 13.8% (11.6% – 25.4%), and for shipping of freight containers by 32.6% (48.3% – 80.9%).

The Ibaraki Plant has stepped up use of the port of Hitachinaka, resulting in a 31.0% increase in shipments of construction equipment (57.3% – 88.3%). These efforts resulted in a reduction of CO₂ emissions of 620 tons per year.

Self-propelled Off-road Dump Truck on a Harbor Road

Reducing CO₂ Emissions in Non-manufacturing Divisions

With the revision of the Act on the Rational Use of Energy, all Komatsu business units are assessing the FY2009 CO₂ emissions in an effort to achieve reductions. The energy consumption of non-manufacturing divisions, including the Head Office building, the Research Division, two business locations conducting tests and demonstrations, four offices and five recreational facilities, is shown in the table below. Komatsu is proactively moving ahead with assessing and reducing CO₂ emissions, not limiting these efforts to Komatsu alone, but expanding them to include the entire supply chain, from partner companies, sales agencies and rental companies to business associates.

Energy Consumption of Non-manufacturing Divisions (FY2009)

<table>
<thead>
<tr>
<th>Division</th>
<th>Komatsu</th>
<th>Main partner companies</th>
<th>Main sales and after-sales services divisions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Production (for reference)</td>
<td>Non-manufacturing</td>
<td>Sales of construction equipment</td>
<td>Rental</td>
</tr>
<tr>
<td>Crude oil equivalent (1,000 l)</td>
<td>74.8</td>
<td>3.8</td>
<td>38.2</td>
</tr>
</tbody>
</table>

* 12 companies in Main partner companies, which use the energy more than 1500kl as the crude oil equivalent, as a result of a survey of partner companies
Promoting On-site Recycling

Komatsu offers high-quality efficient solutions that harmonize with the nature to address environmental concerns facing society.

Promoting On-site Recycling through Mobile Crushers/Recyclers/Tub Grinders

Komatsu’s mobile crushers/recyclers/tub grinders process lumps of concrete, exhumed earth, discarded wood, and other residuals generated at construction sites onsite. Reusing these processed residuals within the construction site has multiple merits. The volume of waste generated can be reduced, cutting costs for transport and disposal; fewer new materials need to be purchased, saving costs in resources and materials; and wastes are crushed and reduced in volume, curbing CO₂ emission and costs during transport.

Komatsu’s mobile crushers/recyclers/tub grinders are now in operation at a large number of construction sites, helping solve the environmental and cost challenges facing customers at one stroke.

Adoption of Chlorine-free Hoses to Improve the Recyclability Rate

The driven section of a hydraulic construction machine is operated on hydraulic oil supplied to it through rubber hoses. Rubber hoses account for 0.5 to 1% of the total mass ratio of a construction machine. A problem encountered especially with hydraulic hoses with sleeve is that it is difficult to separate the sleeve from the rubber hose, and with the protective cover of the rubber hose being made of conventional chlorine rubber, the entire hose is treated as being unsuitable for recycling. These hoses therefore represented a bottleneck in Komatsu’s efforts to raise its recyclability rate from 97% to 99.5% (2010 target). (The Japan Construction Equipment Manufacturers Association set the target at 97%, Komatsu’s own target is 99.5%).

After carrying out continual fundamental research on chlorine-free materials for hydraulic hoses from the beginning of 2000, and with practical application of the results finally in sight, Komatsu has started to change over to chlorine-free hydraulic hoses in preparation for mass production of vehicles meeting the next tier of emission regulations. To bring chlorine-free hoses to a practical level, Komatsu selected a protective hose cover that is resistant to both cold and grease. Using its proprietary quality verification technology, the company conducted numerous tests, including long-term outdoor exposure tests and composite impulse tests, followed by long-term on-board tests to identify and overcome any problems. As long as no chlorine gets mixed in from other sources during the incineration process of chlorine-free hoses, no dioxin is generated, regardless of the incineration conditions. This means that the hoses can be recycled in the same way as similar rubber products and metal compounds, using established recycling routes for ordinary tires, and are suitable for material recycling or thermal recycling by the same methods. (Chlorine-free hoses will be identified on the hose surface with the marking “CLF” (Chlorine-free).)
In its “Reman” business, the Komatsu Group remakes used engines, transmissions, and other key components of construction and mining equipment into “remanned” components (parts) having the same quality as newly manufactured ones and provides them back to the market. The Group is promoting the “Reman” business at seven Reman Centers around the world, with those in Indonesia and Chile serving as global centers.

“Re-man,” an abbreviation of “remanufacturing,” offers customers the following benefits.

- Quality and performance guaranteed to be the same as those of new components
- Lower cost for “remanned” components than new ones
- Reduced construction equipment idle time through proper inventory levels of “remanned” components
- Resource conservation and waste reduction through the reuse and recycling of components

PT Komatsu Reman Indonesia Tbk (KRI), established in 2007 in Jakarta, Indonesia, has begun to provide “remanned” components globally, further bolstering the Group’s reuse and recycling activities. PT Komatsu Reman Indonesia, established in Jakarta, Indonesia

The supply of “remanned” components has begun on a global level, further bolstering the Group’s reuse and recycling activities. In 2009, a “Reman” plant for hydraulic excavators was established in Jakarta, Indonesia, where remanufacturing of cylinders for electric dump trucks and other components is underway. In Shuozhou, China, a “Reman” plant for components used on large-size mining equipment was established in the same year to supply the needs of large mining companies.

Providing Reman-related Information

The Komatsu Group has set up “Reman-Net,” networking Komatsu Reman Centers around the world. The Group is actively using this network to develop Reman operations for reusing and recycling components at the global level. IC tags and two-dimensional codes are employed to manage items’ remanufacturing history and track their quality and durability information. This important information is provided as feedback to the Group for developing components with appropriate life spans.

Acquiring ISO14001 Certification for Reman Centers

The seven Komatsu “Reman” Centers around the world have been pursuing ISO14001 certification to further their environmental conservation efforts. Three of the centers have been certified and the remaining centers in South Africa, Indonesia (two centers) and China are working to attain it. “Re-man” centers are advancing environmental conservation through daily operations and inspections for maintaining and renewing their certification.

Future Steps

To further increase the reuse rate of used components (parts), the Komatsu Group is reducing the number of disposed parts by:

- expanding the range of items covered under its “Reman” operations (to include engine sub-components, etc.)
- developing parts made in suitable sizes and designed exclusively for future remanufacturing
- developing recycling-related technologies, such as thermal spraying technologies
- setting up an ICT-based tracking system for remanufactured parts and promoting efficient logistics to reduce energy consumption.

The Group is also undertaking the “Reman” business in China, Russia, India, and other emerging countries and regions, to further advance recycling and reuse.
Effective Utilization of Resources in Manufacturing Operations

**Waste**

In tandem with reducing the amount of waste generated during manufacturing operations, Komatsu conducts zero emissions*1 activities to use waste materials as resources. The company continued to achieve zero emissions in FY2009 through strict waste separation and utilization of waste materials as valuables*2, boasting a recycling rate of 99.1%. Komatsu achieved a substantial reduction of 40.6% of the amount of waste generated per unit of manufacturing value compared with FY2005 (a 33.7% reduction compared with the preceding fiscal year), attaining its mid-term target.

This dramatic reduction was due to the fact that the Komatsu Castex Ltd., Himi Plant sold nearly the same quantity of recycled products made from waste molding sand as in the preceding fiscal year, and succeeded in reducing the amount of dust treatment required, with a broad-based reduction in waste material disposal (decreased by approximately 6,000 tons from the preceding fiscal year).

This fiscal year, as well, Komatsu will encourage its Group companies to practice thorough waste separation, with the aim of continuing to achieve the company’s medium-term target.

*1 Komatsu defines “zero emissions” as a waste material recycling rate of 99% or more.
*2 “Valuables” in this report refers to materials that can be sold to external companies.

**Amount of Waste Generated by the Komatsu Group Manufacturing Facilities in Japan**

* Recycling rate is calculated by dividing the amount recycled (including valuables) by the amount generated (including valuables).

**Water Resources**

Since FY2006, Komatsu has taken up a new medium-term target of achieving by FY2010 a 10% or more reduction in the amount of water used per unit of manufacturing value, compared with the FY2005 level. The company has attained this medium-term target for the second year in a row by reducing the amount of water used per unit of manufacturing value by 15.9%, through the reuse of water during processing and the elimination of wasteful day-to-day practices.

In particular, Komatsu NTC Ltd. cut back on its groundwater consumption through measures such as implementing water recirculation and reducing the number of air conditioner chillers. As a consequence they were able to trim water usage by 6% per unit of manufacturing value compared with the previous fiscal year. In the years to come, Komatsu will make further efforts to reduce the amount of water resources used and to continue to achieve its medium-term target.

Effective Utilization of Resources in Logistics

**Packaging**

Komatsu is keeping up its efforts to make returnable containers for components and returnable cardboard containers for replacement parts destined for plants outside of Japan, and has improved its packaging return ratio by 7.7% (38.3% → 46.0%).

The company will continue to aim for a higher return ratio of returnable packaging in its operations and forge ahead with measures to save resources.
Promoting Compliance and Pollution Mitigation and Prevention

Komatsu Group companies are responsible for reporting environmental measurement results periodically and archiving them in strict compliance with applicable laws and regulations of national and local authorities. In FY2009, the Komatsu Group experienced two minor environmental infractions in Japan and for all cases corrective measures have been completed. The Group had no major accidents in which the environment was polluted in Japan.

Managing PCB Waste

Komatsu conducts appropriate storage and management of PCB waste, such as transformers in accordance with Japan’s Law Concerning Special Measures Against PCB Waste and its Waste Disposal and Public Cleansing Law.

With the Japan Environmental Safety Corporation (JESCO) starting PCB waste treatment in Japan in FY2008, Komatsu entrusted treatment of its 79 drums of condensers containing PCBs to JESCO. In FY2009, 16 drums from KCX were submitted for treatment.

The company will arrange for early treatment of the remaining PCB waste in FY2010 and thereafter at various JESCO locations.

As of March 2010, the Komatsu Group as a whole owned 583 drums of PCB waste, including in-use PCBs and PCBs in low concentrations.

Addressing Soil and Groundwater Contamination

The Earth Environment Committee has established guidelines in Japan for investigating the state of the soil and groundwater at Komatsu business units.

Komatsu performs investigations in accordance with applicable laws and regulations at business units that are to be sold, closed, or demolished and, if necessary, takes suitable measures under the supervision of the local authorities concerned. Komatsu also performed voluntary investigations at currently operating business units to check for contamination by organic chlorine-based chemical compounds (VOCs), which had in previous years been used in cleaning solvents and in other applications.

Since 2005, Komatsu has surveyed VOC contamination of soil and groundwater in Japan at Group manufacturing facilities, as well as at its Research Division and other non-manufacturing facilities. All business units where contamination was detected began remediation work. The company usually chooses remedial methods that can clean up the sites in as short a timeframe as possible. Remedial work at the Oyama Plant was completed in FY2009. With the closing of the plant facilities of a former affiliate in the Shonan Plant, an investigation according to the Soil Contamination Countermeasures Act was carried out and the result was reported to public authorities. The site was declared a so-called “designated lot,” because fluorine levels exceeded standard values in some areas, and has been placed under environmental management, as prescribed by the law.

Komatsu will execute reliable cleanup measures and maintain its monitoring of site boundaries to ensure that groundwater that does not meet environmental standards is contained within the premises.

### Status of Soil and Groundwater Cleanup in Japan

<table>
<thead>
<tr>
<th>Business unit</th>
<th>Presence of contamination</th>
<th>Cleanup method</th>
<th>Cleanup status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Awazu Plant</td>
<td>Yes</td>
<td>Excavation and removal, soil vapor extraction</td>
<td>In process</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Groundwater withdrawal and aeration, bioremediation</td>
<td></td>
</tr>
<tr>
<td>Komatsu Ltd.</td>
<td>Yes</td>
<td>Excavation and removal, groundwater withdrawal and aeration</td>
<td>In process</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Bioremediation</td>
<td></td>
</tr>
<tr>
<td>Osaka Plant</td>
<td>Yes</td>
<td>Soil vapor extraction, air sparging</td>
<td>In process</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Groundwater withdrawal and aeration, bioremediation</td>
<td></td>
</tr>
<tr>
<td>Oyama Plant</td>
<td>Yes</td>
<td>Excavation and removal, bioremediation</td>
<td>Completion in FY2009</td>
</tr>
<tr>
<td>Shonan Plant</td>
<td>Yes</td>
<td>Excavation and removal, groundwater withdrawal and aeration</td>
<td>In process</td>
</tr>
<tr>
<td>Komatsu Utility</td>
<td>Yes</td>
<td>Excavation and removal, bioremediation</td>
<td>In process</td>
</tr>
<tr>
<td>Techno Plant</td>
<td>Yes</td>
<td>Excavation and removal, bioremediation</td>
<td>In process</td>
</tr>
</tbody>
</table>

Surveys revealed no contamination for the Komatsu Mooka Plant, Koriyama Plant, Research Division in Hiraizuka, Techno Center in Izu, and Field Testing Department in Notsu.

Renovating Underground Tanks

Komatsu is systematically replacing underground tanks that have been in operation for more than 20 years with double-walled above-ground tanks and eliminating them or consolidating them in Japan. The underground tank at Komatsu Cabtech Co., Ltd. scheduled to be decommissioned in FY2009 was actually decommissioned and removed in FY2008 after a kerosene boiler was converted to a gas-fired type. Komatsu will continue to address underground tanks that pass the 20-year operation mark as new cases come up.

### Topics

**Energy Conservation Grand Prize in the “Awards for Personnel” Category**

Sadao Nozawa, in charge of promoting energy conservation in all Komatsu companies, was awarded the newly-created Energy Conservation Grand Prize in the “Awards for Personnel” category by the Minister of Economy, Trade and Industry at the 2009 Energy Conservation Monthly Awards Ceremony.

The prize was awarded in recognition of his contribution to energy conservation in the industry. In addition to the numerous improvements he made at various business units, he proactively participates in an expert capacity in energy conservation activities outside the company, acts as adviser at JICA and as a member of energy conservation groups, is involved in more than 100 activities, including seeking out business units of excellence and carrying out screenings, guidance and lectures.
Activities

Environmental

21

Reducing the Use of Substances of Environmental Concern and Complying with the EU REACH Regulation

Responding to the increase in environmental conservation awareness around the world, Komatsu has been making efforts from an early stage to reduce the use of asbestos, lead, and other substances of environmental concern.

In FY1999, Komatsu stipulated its own list of banned substances and substances approved for use only in limited circumstances (see chart left), using as its base the chemical substances banned under Japan’s Law Concerning the Examination and Regulation of Manufacture of Chemical Substances Control, as well as other regulations in individual countries. At the same time, Komatsu began comprehensive control of substances of environmental concern. The company has also strengthened its effort to reduce the use of asbestos, lead, and other substances of environmental concern.

In FY2009, Komatsu reviewed the list of substances approved for limited use and revised the designation of certain substances to “reduced” or “banned,” as appropriate. Through cooperation with suppliers, the company has initiated a system to strengthen control of substances of environmental concern in products. The system came into effect in Japan in FY2009.

Control System for Substances of Environmental Concern

<table>
<thead>
<tr>
<th>Designation</th>
<th>Number of substances</th>
<th>Name of substance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Banned</td>
<td>10</td>
<td>- PCs, Asbestos, Specified chlorofluorocarbons/hydrochlorofluorocarbons (HCFCs), Trichloroethylene, Trichloroethane, Chromium (VI)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Polybrominated biphenyl (PBB)/ polybrominated diphenyl ether (PBDE)</td>
</tr>
<tr>
<td>To be reduced (subject to limited use)</td>
<td>16</td>
<td>- Lead, Mercury, Arsenic, Selenium</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Hydrofluorocarbons (HFCs)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Methanol, Benzenediazonium</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Specified phthalate ester (DEHP/DBP/BBP *4, DIBP *3 *5)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Hexabromocyclododecane (HBCDD)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Specified polycyclic aromatic hydrocarbons</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Organotin compounds</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Short chain chlorinated paraffins</td>
</tr>
</tbody>
</table>

Substances of Very High Concern (VHC) under the EU REACH regulation

*1: Specified brominated fire retardants
*2: Substances completely banned starting January 2010
*3: Substances newly banned or to be reduced
*4: Diethylhexyl phthalate, dibutyl phthalate, benzyl butyl phthalate
*5: DEHP/DBP/BBP *4, DIBP *3

Komatsu has already reduced its dependence on substances approved for limited use, in keeping with its medium- and long-term targets for developing environmental technology.

In response to the enactment of the EU regulation addressing Registration, Evaluation, Authorization and Restriction of Chemicals (REACH) in 2007, Komatsu reviewed the list of substances approved for limited use and revised the designation of certain substances to “reduced” or “banned,” as appropriate. Through cooperation with suppliers, the company has initiated a system to strengthen control of substances of environmental concern in products. The system came into effect in Japan in FY2009.

Control System for Substances of Environmental Concern

New Medium- and Long-term Targets Set to Reduce CO₂ Emissions of Manufacturing Facilities – Striving for Still Greater Reductions –

Komatsu had initially adopted the energy consumption per unit of manufacturing value (converted to calorie equivalent) as an indicator in its activities to save energy in its manufacturing facilities, working toward its own self-imposed target of a 25% reduction from the 1990 level by 2010.

In FY2005, the indicator was changed to CO₂ emissions per unit of manufacturing value in an effort to mitigate climate change, and the 2010 target of a 25% reduction compared with the 1990 level was reached ahead of time, namely in 2006.

From FY2007, the company established still more stringent medium- and long-term targets, setting a target of a 20% reduction from the FY2000 level by FY 2010 (equivalent to a 30% reduction compared to 1990), and adopted this target for all manufacturing facilities in Japan. This target has already been reached, and future results are also expected to fall within the target range.

To bring about improvements, Komatsu has promoted activities such as search, evaluation and adoption of new proposals for improvement, horizontal development of valid proposals, and standardization of proposed improvements at the All Komatsu Energy Saving Working Group, mainly through the energy administrator in each plant, and at the same time has proactively pursued the exchange of views on technologies with other companies.

This year, Komatsu has established new medium- and long-term targets (see chart below) to contribute to climate control in anticipation of the post-Kyoto Protocol global framework. The new target is to reduce CO₂ emissions in the medium-term (FY2015) and in the long-term (FY2020) not only in Japan but in Komatsu manufacturing facilities worldwide. The long-term targets for 2020, providing for a reduction of CO₂ emissions of 43% compared to the FY1990 level in Japan and a reduction of 44% compared to the FY2005 level outside Japan, were set at very ambitious levels.

To achieve these targets, the All Komatsu Energy Saving Working Group will step up its activities, and the results achieved and the know-how gained at the working group meetings will also be passed on to manufacturing facilities outside Japan.

“*: FY 2010 target
Average for FT2008 to FY2012

New Medium- and Long-term Targets (CO₂ Emissions per Unit of Manufacturing Value)

- Domestic Group companies as compared to FY1990
- Overseas Group companies as compared to FY2005

<table>
<thead>
<tr>
<th></th>
<th>Medium-term plan FY2015</th>
<th>Long-term plan FY2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic Group companies</td>
<td>▲40%</td>
<td>▲43%</td>
</tr>
<tr>
<td>Overseas Group companies</td>
<td>▲41%</td>
<td>▲44%</td>
</tr>
</tbody>
</table>
Biodiversity

Komatsu’s will maintain its commitment to protecting biodiversity in its business activities, recognizing their impact on the ecosystem.

Initiatives of Business Sites to Promote Biodiversity

On the earth, there are the forests, grasslands, mountains and rivers forming the habitat for a large variety of creatures, each one forming part of ecosystems specific to their geographic location and climate.

Human well-being depends to a large extent on ecosystem services based on biodiversity. It is said that unless effective measures are taken to stop the continuing loss of biodiversity, the future of mankind will be in danger.

While Komatsu had until recently left activities in this field up to individual business sites, amidst calls for protecting biodiversity, the issue came to be perceived as another pressing management issue, leading to a Guideline being drawn up in FY2010 which to serve as the basis for measures to be taken by all business sites.

The Oyama Plant’s Activities to Protect the Ecosystem

Several decades ago, the Oyama Plant built an unlined pond to serve as rainwater reservoir. While the site was managed to prevent accidents due to unauthorized access, it became a haven for fish and birds.

By now the 10,000-ton natural pond has become the home of various fish species, wild ducks, kingfishers, blue herons and, seasonally, cormorants.

In summer, wild hawks have been seen at the site.

The surroundings of the site are inhabited by Japanese pheasants that are raised at the plant, and people come to enjoy the 47-year old weeping cherry tree in bloom.

February 2010: Swans pay their first visit

Wild ducks swimming in the pond that has been left to revert to nature

Japanese pheasant raised at the plant

The 47-year old weeping cherry tree, which is as old as the Oyama Plant

Planting Trees in Indonesia

Joint research since 1991 between Komatsu and Indonesia’s Forest Research and Development Agency (FORDA) has yielded the world’s first successful mass-production of Dipterocarpaceae tree saplings from cuttings.

Cultivating saplings

Current state

Planned Use of Vacant Lot at the Komatsu Plant

Plans for a vacant lot at the Komatsu Plant include using it to cultivate plants typically grown in the region, making the site available for local people to relax and for environmental education of local school students, and installing equipment for scientific experiments.
Social Mission and Contribution to Customers

Automation has been a long-time dream for the mining industry, and AHS will help realize this dream.

AHS allows unmanned operation of multiple super-large dump trucks at mining sites, enabling customers to manage their fleets with fewer drivers. This helps protect employees from hostile working conditions and, at the same time, reduces operating costs.

It also helps improve safety, by significantly reducing accidents caused by driver error. AHS also optimizes driving performance, which improves productivity and reduces fuel and tire costs.

A large portion of the digging costs come from the running and hauling of the dump truck fleet. Not only does AHS optimize this part of the operation, by coordinating the fleet with other manned vehicles, it optimizes the entire mining operation and makes it more visible.

The demand for mining companies to develop mineral resources is increasing year on year. New mines must be developed, but up to now, developing new mines in remote and unfavorable locations was not economical, because of the harsh working conditions, high labor cost, and large expenses for transportation and suitable worker accommodations. Automation helps mining customers operate with a minimum number of workers, whose main duty is to monitor dump trucks from a fleet control center. This system not only reduces running costs, it also increases productivity and creates jobs in remote areas.

AHS also helps our customers realize their social mission, by helping to protect the environment, conserve energy and promote efficiency. With AHS, the dump trucks run at a specified speed; there is no unnecessary acceleration or deceleration, which leads to better fuel efficiency and lower CO₂ emissions.

Enhancing Joint Development Efforts with Customers and Distributors

We pursue the development of AHS together with our customers and distributors as one integrated effort. We listen to the needs of customers directly at the job site, and use this knowledge for creating real solutions that meet our customer’s needs. For this purpose, Komatsu and our distributors have established offices at the mining sites, so that we are able to work side-by-side with our customers and immediately respond to any requests.

Komatsu is committed to partnering with our customers through close collaboration on AHS, and form a strong relationship through ongoing dialogue.
The main focus of the Chilean mining industry is on sustainability. Within this broad goal, Komatsu is striving to develop and apply state-of-the-art technology to help our mining clients meet and exceed safety and environmental standards. The Komatsu Autonomous Haulage System (AHS) trucks are an important step in this direction.

Our customers want their suppliers to add value by being part of their value chain. Offering products and services that support sustainable mining is considered strategic for reducing the “social and environmental accident rate” that is connected with mining activities. For this reason, the Komatsu AHS is considered ultimate innovative transportation and loading alternatives in Chile. In terms of safety, the AHS truck does not require an on-board operator, so complex or potentially hazardous tasks can be carried out without placing personnel at risk. The computer system that controls the autonomous truck can run continuously, without get stressed or tired, like its human counterparts. Day or night, good weather or bad, the AHS truck works in exactly the same way, all the time. That’s the AHS.

In December 2005, 5 unmanned dump truck fleet was commissioned on trial at Codelco Norte’s Radomiro Tomic mine in Northern Chile. Codelco subsequently deployed a full fleet of 11 units at the start-up of the Gabriela Mistral Mine (formerly the Gaby Mine), approximately 120 km south from Calama in the north.

There are numerous advantages to using the Komatsu AHS: a continuous load transport process (every miner’s dream), higher productivity, lower transportation costs, reduced accident risk, and lower overhead – all of which result in less impact on the environment.

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Landmine Removal and Regional Reconstruction in Angola

A 2008 project for regional reconstruction that Komatsu jointly commenced with the Japan Mine Action Service (JMAS), a non-profit organization registered in Japan, is making steady progress in the African country of Angola.

The civil war that followed Angola’s independence from Portugal in 1975, and that continued until 2002, is said to have left 6 to 15 millions of landmines still buried throughout the country. Following similar activities in Cambodia, a Komatsu-JMAS landmine removal and regional reconstruction project is now underway on Angolan soil, taking the form of a government-private sector joint project supported by the Japanese and Angolan governments with Sumitomo Corporation and Toyota Tsusho Corporation also participating in the project.

Regional Reconstruction Combined with Human Resource Development through Technology Transfer
The project site in Angola is located 70 kilometers northeast of the capital of Luanda, in the Mabubas district of Bengo Province. The objective of the project is to demine 100 hectares of minefields around rural communities and to improve the living environment. Measures such as developing vegetable plots and securing water resources for domestic use are being taken to help the local villagers become self-reliant.

An opening ceremony held on April 20, 2009 signaled the official start of the project. As in Cambodia, Komatsu provided a demining machine for anti-personnel mines, together with other related equipment, such as a hydraulic excavator and a bulldozer for work on the site. The staff of JMAS and the Angola National Institute for Demining (INAD) are playing a key role in the demining work, which is being performed in extreme 50-degree Celsius summer heat and under scarce water conditions.

The machines are subject to intense wear on the slopes of the wooded, stony minefields, making the job of replacing consumable parts and resolving technical breakdowns a critical one. That is why it is very important to transfer the technology that the INAD staff needs to handle this job on their own. In the meantime, steady efforts are underway to overcome the language barrier and to motivate and inspire people with the will to work.

We are also helping with community reconstruction, while at the same time stepping up efforts to make the local people feel more self-confident.

I think the country has been largely prevented from developing its human resources. Together with its historical and cultural background, Angola has undergone a 27-year civil war that has made it difficult for people to get a proper education.

We JMAS members enjoy the sweat and hard work that this severe environment demands of us, forgetting our age and using the skills we learned when we were young. And, we also remember the poverty we experienced ourselves as youngsters. I am grateful for the opportunity to be here.

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One thing that has concerned me during the year that I have spent at the Angola site is that there is land, but hardly any farmers, and that there are people, but no human resources.

We are currently working on transferring technology that will enable the local population to use machines in their agricultural operations.

Mine disposal work started in April of last year. During the one year since then, I was able to learn a lot – from JMAS-style and Komatsu-style operation and maintenance technology, to safety management and operating a PC.

Komatsu machines can handle demining even on the most difficult terrain, or when confronted with rocks, large trees, and sloping land. I think the job they do is superior to what can be achieved with the methods that the squad members use or with the machines INAD has. We have been selected as the skilled squad members using this high-performance machine.

I hope that Komatsu will continue to lend its full support to this mine disposal activity. In the future, I would like to apply for additional training in electrical engineering related to these machines.

Thanks to everyone at Komatsu. When I get my salary every month, I turn to the Japanese flag and greet it with “Obrigado” (Thank you).
Developing Together with Employees
Komatsu endeavors to foster a safe and comfortable work environment by implementing measures to reduce workplace risks and administering a personnel system that accurately reflects the abilities and achievements of employees, an extremely important corporate asset.

Komatsu’s Relationship with Employees

Enhancing the Quality and Reliability of Employees
For a business, it is said that people, goods, money, information, and time are valuable assets and resources. Even if the other elements remain constant, if “people” change, the results will be different. Thus, people—the employees of Komatsu Group companies—are an irreplaceable asset for the Group. Komatsu recognizes the role of the personnel system in enhancing the quality and reliability of the company’s human resources. It therefore endeavors to foster a work environment with opportunities for challenges and creativity. The company works to maximize the sum of trust given to it by its employees.

Basic Policy on Global Human Resources
Personnel systems reflect the history and culture of each particular region. It is therefore important to recognize and correctly understand those differences. At the Komatsu Group, the basic policies for personnel systems common to all Group companies around the world are found in Komatsu’s Code of Worldwide Business Conduct as stated below. Each region uses these policies to formulate a personnel system that has a competitive edge over other companies.

Chapter 5 of Komatsu’s Code of Worldwide Business Conduct
(1) The uniqueness, character and privacy of individual employees shall be respected.
(2) Employees shall be fairly appraised and treated. They will not be unjustly discriminated against for reasons of national origin, race, religion, age, sex, disability or other factors. Should any form of violation be discovered, such as sexual harassment or any other unlawful employment practices, it will be investigated and appropriate actions will be taken.
(3) In developing and implementing personnel policies, accordance with the understanding of employees must be ensured. Human resource policies and procedures shall be disclosed to the employees as appropriately and fully as possible.
(4) In each region, the Komatsu Group will comply with the ordinances concerning the rights of employees.

In addition to these policies, the Group also prohibits the use of child labor, which is a problem in certain regions around the world.

Komatsu has set forth Komatsu’s Five Principles for Hiring, namely:
(1) The company does not consider age or gender in hiring decisions;
(2) the company does not consider national or regional origins in hiring decisions;
(3) the company does not consider religious affiliation or beliefs in hiring decisions;
(4) the company does not consider the existence of disabilities that are not job performance related in hiring decisions; and
(5) the company gives significant consideration to work experience at other companies or in other industries in hiring decisions.

Komatsu conducts its hiring practices based on these five principles, which are disclosed on its website.

Komatsu’s Initiatives

Personnel System that Accurately Reflects Employee Abilities and Achievements
Personnel systems in Japan are typically based on the assumption that employees will work for a single company for many years. Therefore, when designing a system, a company must keep in mind the degree to which continuous employment should be considered. Komatsu believes that personnel systems emphasizing length of service do not necessarily reflect employees’ abilities and achievements fairly. Instead, Komatsu has always strived to accurately evaluate the performance of employees as individuals, incorporating employees’ achievements and abilities into its personnel system as the basis for fair evaluations.

Developing Human Resources Globally
The development of global human resources is an ongoing theme for the Komatsu Group. To maximize corporate value, while growing together with its employees, Komatsu is setting the following policy in an effort toward further developing its human resources.

Basic Policy on Education and Training
- Each employee should set high goals, be self-reliant and self-motivated in acquiring knowledge and skills.
- The Company should support employee career development through the implementation of necessary education for both the company and employees in a focused manner.
- The objective of the education policy is “education”, facilitating the ongoing growth of the company and its employees.

While fulfilling basic and specialized education in fields such as research and development, production, and sales and after-sales service, the Company is also supporting the acquisition of the necessary skills and knowledge that every level in the company, from new hires to management. Furthermore, we intend to promote human resource development on a global, Group-wide basis, including the training of employees outside Japan, as well as the employees of our business associates.

Formulating the KOMATSU Way and Extending TQM Training Company-wide

In Komatsu’s history of growth and development, there has emerged a clear sense of the corporate strengths that are “quintessentially Komatsu.” The basic attitudes, values and convictions that support these strengths and the style by which the company puts them into practice were set down in writing in 2006 as The KOMATSU Way. Komatsu wants all Group companies, including those outside Japan, to share these guiding principles. The KOMATSU Way highlights the continuous reforms towards greater Quality and Reliability, the importance of the individual workplace (Genba), and the ability of employees at each level to swiftly implement management policies and transfer them into practice. Komatsu has long utilized Total Quality Management (TQM) training to support employees in improving these capacities. While sharing The KOMATSU Way, the company will extend TQM training to all employees globally, with the aim of stimulating continual improvement and increasing the vitality of the organization.
Efforts toward Nurturing the Next Generation of Leaders

Since 1996, Komatsu has a system in place for selecting and nurturing business leaders, to train the next-generation leaders who will take an active role on the global scene. Every year we continue this process of nurturing leaders that not only possess knowledge, but are also an embodiment of The KOMATSU Way. Komatsu’s president as well as many other directors have participated as lecturers in this program, for the purpose of developing their successors.

We have been holding Global Management Seminars since 2006 to increase the management capabilities of employees in our overseas subsidiaries. The purpose of the seminars is to deepen the understanding of Komatsu’s corporate strategy, The KOMATSU Way, and of leadership in general, and provide opportunities to engage in group discussions. On the last day of training, participants are given the opportunity to submit proposals to top management.

In 2009, seminars to train middle level managers from overseas were inaugurated, with the first seminar being held in Shanghai, China.

Efforts to Strengthen Manufacturing (Monozukuri), and Workplace (Genba) Capabilities

Globalization of Komatsu’s production organization is progressing, and the manufacturing workplace is requiring a high level of technical capability. We designated the third Saturday of every October as “Technical Capability Day” and hold all-Komatsu technical competitions on this day. Participants include employees from overseas subsidiaries and business associates; whose aim is to maintain and improve Komatsu Group’s technical capabilities by mutually dedicating themselves to their studies. In FY2009, 37 participants from 10 countries overseas attended.

Creating a Comfortable Work Environment

For a company to create a safe and comfortable work environment, it must treat employees fairly. Komatsu has already changed its personnel system to the kind described earlier that better incorporates abilities and achievements. To ensure fair and appropriate evaluations for each individual employee, in April 2004 the company organized refresher training for all managers on how to conduct evaluations. Since then, evaluation training has been given to newly appointed managers, backed by e-Learning based follow-up education. An evaluation committee has been established jointly with the labor union at each business unit to confirm that evaluations are conducted properly. Komatsu has provided individual feedback on evaluations to managers since 1998 and to non-managerial employees since 2001. The company has also set up a consultation office through which employees can express complaints and concerns.

Developing Together with Employees

Currently (as of April 2010) there are 13 mentally disabled persons working at Komatsu’s Human Resources Business Creation Center. Their work includes sorting mail in the mailroom at the head office, collecting and delivering mail to each department, as well as “business trip work”, going to various departments and supporting their work activities according to the department’s needs.

In addition to helping improve the efficiency of the work activities in the particular departments, the employees also enjoy the benefit of a wider variety of places to work and types of work to do, making their job more worthwhile and rewarding. Komatsu is striving to increase not only the proportion of such employees, but also the quality of their work experience.

Mr. Yoshiyuki Ishii (right) of the Business Creation Center works three days a week, outside of his daily routine activities at the corporate communications department. He organizes newspapers and inputs data on PCs, and handles any work that comes up unexpectedly.

In December 2009, 21 people from 9 Komatsu Group companies in China took part, discussing the meaning and practice of The KOMATSU Way and the development of human resources.

Mr. Yoshiyuki Ishii (right) of the Business Creation Center works three days a week, outside of his daily routine activities at the corporate communications department. He organizes newspapers and inputs data on PCs, and handles any work that comes up unexpectedly.
Gender-equal Opportunity
Currently, the number of women in managerial positions is low compared with the number of men, and Komatsu recognizes this as an issue to be addressed. Childcare leave and shorter working hours are among the working conditions that would contribute to an environment that facilitates productive careers, particularly for women. In 2007, Komatsu acquired the Japanese Ministry of Health, Labour and Welfare mark designating companies that assist in the growth of the next generation. Since then, the company has advanced discussions on working conditions through the appointment of seven female employees to a newly launched Panel on Fostering Future Generations. The four major recommendations from the Panel were incorporated into labor agreement revisions for FY2007, further improving the company’s approach in this area. These recommendations were: (1) allocating five days of special leave for cases of employee pregnancy, delivery by the employee’s wife, and childcare by the employee (such as to take care of a sick baby or toddler); (2) extending the eligibility period for shorter working hours from March 31 after the child turns age four to the child’s completion of the third grade at elementary school; (3) providing monetary allowances for childcare leave beyond the amount required under the law; and (4) providing financial support to offset the costs of nursery schools and babysitters.

The number of female managers increased from 20 in March 2010 to 23 as of April 2010, and the number of employees taking advantage of the system for childcare leave increased from 31 in FY2008 to 34 (including one male) in FY2009. Komatsu will continue its effort to establish working conditions that take into account the needs of working parents.

Enhancing Work-Life Balance
Reducing the total number of actual working hours is one of the key aspects in achieving a healthy work-life balance for employees. Komatsu has worked in coordination with labor unions on this issue to formulate numerical targets, which are now set at 2,100 or less working hours per year, and at least 15 days of paid vacation taken per year. The company has brought down to an average level the workload of divisions that are chronically shouldering intense levels of operations by hiring more employees, both newly graduated and experienced, and investing in necessary facilities and equipment. Komatsu has each workplace formulate concrete Action Plan for seriously addressing working hours management. These plans enforce appropriate numbers of working hours by reducing overtime and encouraging employees to take more paid annual leave.

Employing Persons with Disabilities
As of April 2010, 1.9% of employees at Komatsu were persons with disabilities. Recognizing the need to enhance its hiring rate of persons with disabilities, in April 2008 Komatsu established the Business Creation Center within the Human Resources Department. The Center is designed exclusively for increasing the hiring of persons with mental disabilities. As of April 2010, 13 people with such disabilities were employed by Komatsu, raising the rate of employment for persons with disabilities compared to the previous year. In the same month, we also established a branch office of the Center in Ishikawa. Komatsu is determined to make an effort to employ more disabled persons in the years to come.

Eco-commuting Allowance System Trial
The Eco-commuting Allowance System was introduced on a trial basis in April 2010. Eco-commuting means environmentally friendly commuting, where employees leave their car at home and walk, ride a bicycle or use public transport, such as the bus or train, to commute to work, in an effort to reduce CO2 emissions. Every person that uses eco-commuting can reduce CO2 emissions by 1.4 tons a year, equivalent to the amount absorbed by 100 cedar trees (of 50-year-old).

This activity is also endorsed by the labor union, as part of an initiative for contributing to society through activities that are “close to home” for our employees.
Developing After-sales Service Personnel Leaders at Service Support Centers

It is imperative that Komatsu provide adequate product support that is fully embedded in the region, to ensure that customers world-wide can use Komatsu construction and mining equipment with confidence and peace of mind.

By developing leaders from among our distributor’s service personnel, we strive to raise the level of product support. We have established Service Support Centers at our distributors worldwide and have permanently stationed one service employee from Japan to provide one-on-one guidance to the distributor’s service employees. In the future, these local service employees will become leaders, thereby raising the overall level of the distributor. Since this initiative started in 2006, to date, we have established Service Support Centers in 18 locations, with another 15 locations already planned.

A Service Support Center has been established in Tanzania, where new gold mining development is actively underway. Staff from Japan are on-site, guiding the service personnel of the local distributor, Panafrican Ltd.

Service Support Centers Expanding Worldwide

View of the Dakar Training Center. There is one class of six people per term. The structure of a hydraulic valve is explained using a cutaway model.

Developing Human Resources in the Emerging African Market

In recent years, with increasing demand in West Africa due to improvements in infrastructure and mining development, the allocation of equipment is dramatically increasing. Because there is limited local industry, securing personnel with technical service skills is difficult, so the hiring and training of high-quality service personnel is an urgent matter.

With this in mind, Komatsu established the Komatsu Dakar Training Center in May 2009 at its West Africa regional distributor BIA in the Republic of Senegal, to concentrate efforts on training personnel on basic service technology. We are taking service employees from distributors within the region and grouping them into six-person teams, providing them with a nine month training curriculum -- three rounds of one month of group training together plus two months of training in their local area.

With aid from the Japanese Government, the Vocational and Technical Center of Senegal/Japan was established in 1984. Many of the graduates of this center are now working at Komatsu distributors. The possibility of holding specialized training for the Vocational and Technical Center at the Komatsu Dakar Training Center is being considered, as well as interaction in the area of equipment and instructors.
Health and Safety System

Overview of Health and Safety System

The Komatsu Group strives to thoroughly implement health and safety using the following system.

Overview of Health and Safety System

<table>
<thead>
<tr>
<th>Organization</th>
<th>Kamatsu Head Office</th>
<th>Group companies and Komatsu divisions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Safety and Health Administration Department</td>
<td>Business unit managers, division heads, managers in charge of general affairs and human resources, industrial health medical advisers, industrial health care staff, managers in charge of health and safety employees</td>
</tr>
<tr>
<td></td>
<td>Health Promotion Center</td>
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<td></td>
<td>Human Resources Department</td>
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</tbody>
</table>

Meetings

- Group Health and Safety Committee
- Group Safety Supervisor Meeting
- Group Health and Safety Conference
- Health and Safety Committee

Efforts on Health and Safety Management by Manufacturing Subsidiaries

In FY2009 the Oyama and Ibaraki Plants acquired Occupational Safety & Health Management System (OSHMS) certification, which followed the certification of the Awazu and Osaka Plants. The Komatsu Group has carried out assessments to anticipate risks mainly through small-group “zero accidents” activities and by upgrading safety-related education and training using the disaster simulators installed at the main plants, which allow employees to experience a simulated disaster.

In FY2010, the Group will steadily implement OSHMS at already certified plants, and promote acquisition of OSHMS certification at other Komatsu plants. At the same time the Group will foster occupational safety mainly through small-group “zero accidents” activities and by upgrading safety-related education and training using the disaster simulators installed at the main plants, which allow employees to experience a simulated disaster.

Health and Safety Management at Komatsu Group Sales Agencies and Rental Companies in Japan

Komatsu supports the safety activities at Group sales agencies and rental companies in Japan through training and guidance on ways to enhance their safety management. Persons overseeing occupational health and safety at Komatsu, and at its agencies and companies, provide guidance on areas for improvement through visits to relevant offices, factories, and rental business shops (a total of 105 sites visited in 2009) to verify firsthand the state of safety management at the site.

At agencies and companies where occupational accidents had occurred, Komatsu gave assistance in determining the causes and formulating countermeasures, and applied these measures to other agencies and companies across Japan.

The Komatsu Group further strives to reduce occupational accidents by promoting risk anticipation.

Group Activities

The Group as a whole has been conducting compliance and risk audits on safety to confirm the state of compliance with relevant laws and regulations.

Efforts to eradicate occupational accidents throughout the entire Group will continue based on intensified management-labor cooperation.

Incidence Rate of Occupational Accidents (Frequency Rate of Lost Worktime)

*Changes in the frequency rate of Komatsu (non-consolidated) and Komatsu Group manufacturing facilities in FY2008

One person involved in an accident not accompanied by lost worktime that occurred in FY2008 was certified for a disability in FY2008, and therefore was retroactively included in accidents not accompanied by lost worktime.

Health Care

Physical Health Care

In addition to the health checks for lifestyle-related diseases the company has been providing up to now, Komatsu has been taking additional steps since FY2007 to prevent these diseases by launching computer-based diagnostic interviews and expanding the range of health checks.

Since FY2008, Komatsu has been working to improve the health of employees in cooperation with its health insurance association to deliver health-related guidance and awareness education, and through the use of external specialized institutions.

Mental Health Care

Over the years, the Komatsu Group has introduced mental health education and awareness-raising programs, while also providing counseling from mental health professionals and the Employee Assistance Program (EAP). The EAP makes use of external specialized institutions to advise employees and their families throughout the Group on matters of mental health. Since FY2009, Komatsu has been revamping the EAP system, launching the Komatsu Health Consultation Hotline to provide all-encompassing support by unifying physical and mental health care services. The company has continued its stress diagnoses and stress awareness education for self-recognition, which began in FY2007. In FY2009 Komatsu intends to utilize the results of stress diagnoses to further improve the work environment and promote mental health.
Communication with Stakeholders

Communication with Shareholders
Along with striving for high managerial transparency, Komatsu discloses information in a proper and timely manner through constructive approaches to investor relations (IR) around the world. On the same day that quarterly business results are announced, the company holds explanatory sessions in Japan for institutional investors and securities analysts and also releases this information on its website. Corporate representatives visit institutional investors outside Japan, primarily in the U.S. and Europe, to explain recent business performance and other critical information.

Shareholders’ Meetings
To furnish an opportunity to communicate with individual shareholders, Komatsu convenes shareholders’ meetings in major cities in Japan two to three times annually, with top management explaining the company’s performance and management strategy. In 2009, shareholders’ meetings were held in November in Hitachinaka City in Ibaraki Prefecture and in December in Takamatsu City in Kagawa Prefecture, with a combined total of some 300 shareholders attending. A wide range of questions was answered, covering such topics as the business environment surrounding Komatsu and the company’s business performance and social contribution activities. Since their launch in 1997, these meetings have been convened 29 times, with over 9,300 shareholders participating to date.

Plant Tours for Shareholders
Komatsu held plant tours in Japan for individual shareholders at the Ibaraki Plant (Ibaraki Prefecture) in November 2009 and the Osaka Plant in Osaka Prefecture in March 2010, drawing about 70 and 90 participants, respectively. Attendees deepened their understanding of Komatsu by touring assembly plants for dump trucks, wheel loaders, hydraulic excavators, and other types of equipment and watching demonstrations at the testing areas.

Communication with the Local Community
Each of the business units of Komatsu tries to harmonize its interests with the local community and make itself open to society as a responsible corporate citizen. They host regular opportunities to interact with representatives of residents’ associations from the surrounding community. For the community to gain a better understanding of their business activities, business units welcome representatives from the city and prefecture to plant tours and meetings.

Communication with Employees
Two or three times a year, the President and CEO convenes a “Meeting with the President” at each business unit in Japan. Komatsu top management explains the state of the company to all employees at the unit, employing an active question and answer format. These meetings are opportunities for top management and employees to interact with each other directly. The content of these meetings held at the Head Office in Tokyo is simultaneously transmitted by TV broadcast to other business units in Japan and later published on the company Intranet in English to share it with Komatsu Group employees around the world.

Social Contributions

Basic Stance on Social Contributions
Komatsu holds the firm conviction that contributing to society leads to raising its corporate value over the long term and the Group as a whole proactively engages in social contribution activities on a continuing basis to fulfill one part of its corporate social responsibilities.
Komatsu’s basic stance on social contributions (the purpose and the five basic principles concerning social contributions) is as follows.

Purpose
The Komatsu Group and its employees will contribute to society as members of the local community.

Basic Principles
Contributions shall be:
- Consistent
- In the public interest
- Voluntary
- Acceptable by employees
- Not aimed at advertisement
Major Areas of Activity
Komatsu’s main activities for social contributions are in the following areas.

- Supporting the Flower Association of Japan (Public Interest Incorporated Foundation)
- Promoting culture and education and local community development
- Promoting sports
- Providing humanitarian assistance and recovery from disasters

Contributing to Local Communities
Making Business Units Open to the Public
In addition to opening up its gymnasium, field, tennis courts, and various other recreational facilities, Komatsu hosts various events so as to foster harmony and a spirit of coexistence with local communities.

Holding “Open House” Day
Komatsu convenes “open house” days at its business units on a regular basis, taking advantage of various events to enhance the local community’s understanding of its business operations.

Running Kids’ Tour of Working Vehicles at the Komatsu Techno Center
Twice a year, the Komatsu Techno Center in the city of Izu in Shizuoka Prefecture, Japan runs a Kids’ Tour of Working Vehicles, which allows the children to come into direct contact with large construction equipment. Through this tour Komatsu hopes to foster children’s dreams and furnish an opportunity for parents and children to play together, thereby encouraging deeper understanding towards construction equipment and Komatsu’s corporate ideal.

Promoting Sports
The Komatsu Women’s Judo Club was founded in April 1991 to commemorate the company’s 70th anniversary. The club has won four consecutive championships of the All Japan Company Judo Club Competition eight times to date. Members of the club have also demonstrated a record of excellence in individual competitions, both in and outside of Japan. The club gladly offers non-Japanese teams opportunities to practice with its members, thereby contributing to the spread and development of judo around the world.

In April 2009, Mina Watanabe (70 kg class), Tomomi Okamura (78 kg class), Mika Sugimoto (78 kg class) all won their respective classes at the All Japan Selected Judo Championships. Mina Watanabe went on to win a Bronze medal at the World Judo Championships in Rotterdam, Holland.

In addition to regular training, we hold children’s judo classes every Wednesday and Friday, to help raise the next generation of Judo champions.

Supporting the Flower Association of Japan
As one of its contributions to society, Komatsu has been supporting the Flower Association of Japan* since it was established in 1962, an organization that develops venues for viewing cherry blossoms and cultivates local environments rich in flowers, to thereby foster areas of beauty and abundant greenery. The activities of the Flower Association of Japan center on supporting both its members throughout Japan, as well as local residents associations, to create spaces filled with flowers and greenery.

* Designated as an organization serving the public good by approval of the Prime Minister as of December 2009.

Creating Venues Renowned for Cherry Blossoms and Revitalizing Famous Sites
The Association supports those entrusted with developing venues for viewing cherry blossoms and including them in urban planning, and supplies them with free cherry saplings. It provides advice on how to plant and raise the saplings and offers follow-up care after the saplings are delivered. The Association is also active in preserving and revitalizing existing cherry blossom viewing venues. When trees at old noted sites become diseased or weakened due to environmental changes, the organization uses its accumulated expertise to provide advice on how to restore the trees to vigor.

The Yuki Farm, a Major Venue for Cherry Blossom Viewing
The Yuki Farm in the city of Yuki in Ibaraki Prefecture, Japan is a base for tree doctors and experts in tissue culturing who support the activities of members and local residents of various regions. This is a major location for fostering the creation of venues for cherry blossom viewing. The farm produces some 30,000 cherry saplings annually and boasts one of the largest cherry tree collections in the world, with 1,000 trees of 350 varieties under cultivation in its onsite exhibition garden. Research is also underway to produce cherry saplings from tissue cultures.

Cities in Bloom
The National Competition of Japan in Bloom was initially proposed by Japan’s Ministry of Agriculture, Forestry and Fisheries and the Ministry of Land, Infrastructure, Transport and Tourism as a way to establish a nationwide civic movement to develop local environments in bloom. It was inaugurated in 1991. The competition will be held for the 20th time in 2010, providing ample proof that it has spread nationwide. The Flower Association of Japan, in its capacity as secretary for the competition, is fostering familiar flowers and greenery, and is encouraging the creation of spaces that are rich in flowers and greenery, while supporting residents associations and local authorities in these activities.
Local Human Resource Development Through the Welding Vocational Training Program

Indonesia is rich in coal resources, and coal mining, together with public works projects, forestry, and agriculture, as prospering industries. It is the largest market in Southeast Asia for construction and mining equipment, and is therefore a very important region for Komatsu.

Since establishing PT Komatsu Indonesia (KI) in 1982, Komatsu has set up numerous production bases in Indonesia. As we have localized our operations over the years, we have also devoted efforts to activities as a good corporate citizen.

A special fund for KI’s social contribution activities was established in 2006, and is actively serving the local communities of the region. One recent initiative is the Welding Vocational Training Program, which benefits both the company and the local community.

Started in 2006, this program offers a place where members of communities in the surrounding region can obtain welding certification. The objective of this program is to provide an opportunity for as many residents as possible to get employment in the local industrial area.

Win-Win Initiative Through Apprenticeship Opportunities

The first group to graduate the vocational training program which took place in 2006 had 13 members. An additional 10 have graduated from the second program offered in 2008. Participants were able to acquire necessary skills by going through the welding training and then an apprenticeship program. The global economic downturn forced KI to temporarily suspend the training in 2008, but by mid-2009 the situation improved and the apprenticeship program for the second training was revived and is underway in this first half of 2010.

This initiative is a win-win situation for both Komatsu and its stakeholders. The company not only fulfills its social responsibility through this program which is open to the general public, but it also secures the potential for new human resources to fulfill the company’s manpower needs. From the perspective of local residents, they benefit from the opportunity to receive training in the factory, which broadens their future chances of employment. We hope to continue this win-win initiative into the future.

Developing People in a City of History and Technology

Komatsu completed the Komatsu Manufacturing Rus. LLC (KMR) plant in June 2010, its first assembly plant in Russia. The location of the plant, the city of Yaroslavl, has a population of approximately 600,000, is a city of culture, with a long history and is located 280 km northeast of Moscow on the banks of the Volga River.

The factory is located in Yaroslavl, a city of history and culture, as well as one of Russia’s preeminent industrial cities.
KMR established a Training Center inside the Yaroslavl State Technical University. In addition to providing manufacturing equipment (welding robot) and construction machinery (mini excavator), Komatsu established two courses, one on assembly technology and one on welding technology.

These courses consist of two classes, one general class intended for students of Yaroslavl State Technical University, and one special class for Komatsu in-house technology. The contents of the general class can be applicable to a broad range of areas, with students having an opportunity to train on the latest manufacturing equipment. With the already high level of education at the university, the opportunity to learn not only theory, but also practical skills, is helping to develop highly talented graduates.

Already many of the top-level graduates of the Technical Center are being employed at KMR, putting their skills into practice in the workplace.

Komatsu, having become a new corporate citizen of this city that is deeply rooted in history and technology, would like to continue to contribute to the region.

In February 2010, an 8.8-magnitude earthquake and subsequent tsunamis devastated the south central region of Chile, making this the worst domestic natural disaster of the last half-century. Even now people are still living in tents and require basic assistance, as relief efforts that united the country in solidarity of action are continuing.

Immediately following the quake, top management of Komatsu Cummins Chile Ltda. (KCC), Komatsu’s Chilean subsidiary and distributor, visited Concepcion and confirmed the extensive damage sustained by the area. They immediately decided to offer aid as quickly as possible.

First, during the "Chile helps Chile" fund raising telethon* held immediately after the disaster, KCC employees donated US$50,000, which was matched by the company, for a total of a US$100,000 donation.

Komatsu Cummins Chile concentrated its relief efforts on Pelluhue, a town on the southern coast, where the earthquake and tsunami damage was particularly severe. Together with a local customer, the company provided excavators and dump trucks along with operators for the equipment, to be used to help clear rubble and build a heliport, worth an estimated US$150,000 dollars.

In addition, the company donated five fishing boats (estimated at US$110,000) to local fishing industry officials in an effort to help re-establish the fishing industry, a primary industry for the region.

*Telethon: Long-duration television program for raising donations.
The Basic Stance of Management

As the cornerstone of its management, the Komatsu Group has been committed to enhancing Quality and Reliability through strengthening corporate governance and Monozukuri, or manufacturing competitiveness, in order to maximize corporate value.

Enhancing Quality and Reliability

In particular, the Komatsu Group has been working to strengthen corporate governance and Monozukuri to enhance Reliability, a source of Komatsu’s strength.

- Strengthening Corporate Governance

To increase its corporate value to the greatest possible extent, it is important for the Komatsu Group to design a framework in which the Group can enhance its corporate value in a steadfast manner. This task calls for maximizing the total market value of Komatsu shares and working to expand sales and profits as the company strives to fully satisfy a broad range of stakeholders, especially customers.

Top managers of Komatsu Group companies are expected to provide, through full awareness of corporate social responsibility (CSR), solid management that avoids risk while continuously ensuring Quality and Reliability in management. Moreover, managers are stepping up the revitalization of the Board of Directors—the core body for corporate governance—and the establishment of an internal control system while enhancing the transparency and soundness of management.

All employees of Komatsu Group companies are expected not to postpone but to promptly work on solutions and corrections when they discover issues and/or problems related to the rules in all business areas and domains.

- Strengthening Monozukuri

It is critical for Komatsu as a manufacturer to promote reform based on the Monozukuri concept in order to enhance its competitiveness.

Monozukuri means that the Komatsu Group has to rise to every challenge in creating safe and innovative products in the spirit of unified teamwork. This teamwork incorporates every division and partner related to the value chain—the chain of entities through which added value emerges—spanning from research, development, procurement, manufacturing, sales, and after-sales service divisions to the management division as well as to business associates and sales agents. The Group also emphasizes environmental friendliness in all activities throughout the product lifecycle.

The KOMATSU Way

The KOMATSU Way is a statement of values that all workers in the Komatsu Group, including those at every level of management, should pass down in a lasting way at their workplaces and worksites. By holding these values in common, the Group can build global teamwork that transcends nationalities and generations to amass and fortify the Komatsu Group’s “workplace (genba) capabilities”—the dynamism of all workers and the entire organization, plus the ability to improve their own workplaces and worksites. This in turn further enhances Quality and Reliability, heightening the trust given to the Group by society and all stakeholders.

- Disseminating The KOMATSU Way and Developing Human Resources

The Komatsu Group has been disseminating The KOMATSU Way and incorporating it into human resources development in each Group company around the world, with The KOMATSU Way Division spearheading these activities.

To deepen employee consideration and cultivate a better understanding of The KOMATSU Way at each level of the company hierarchy, regular sessions are convened at Group companies for deployment, guidance and group debate on the topic. Through explanations of this way of thinking and having employees relate stories of their own experiences, communication is stimulated with the younger generation to hand down this knowledge and make it part of them. In addition, this information is made available on-line for Group employees around the world to view.

The KOMATSU Way is based on the corporate strengths that Komatsu Ltd., a Japanese company, has cultivated over time. To promote The KOMATSU Way at Group companies outside Japan and help this foundation take root, Komatsu makes The KOMATSU Way easy to understand and relevant to local conditions, while being mindful of the differences among customs and cultures. Our plan is to incorporate the established values and way of thinking of each country’s affiliate into The KOMATSU Way, as well as to include Komatsu’s “Brand Management”.

To strengthen the ability of employees worldwide to improve their performance, the Komatsu Group uses Total Quality Management (TQM), cultivated within the Group over the years, along with education and training to raise the level of professional capabilities, such as specific technological or specialist skills and managerial ability. De-briefing sessions are held at each employee rank, with participants reporting on the skills they have improved and receiving practical guidance. Such sessions help employees more fully acquire knowledge and skills from their education and training and help them utilize these newly acquired skills during operations. In this way, the Group continues to promote the enhancement of the individual abilities of the employee, as well as their ability to organize and integrate through teamwork. This results in a corporate structure capable of responding rapidly to changes in the operational environment.
Corporate Governance

Organizational Profile

In 1999 Komatsu Ltd. introduced the Executive Officer System and has been working to separate management decision-making and supervisory functions from executive functions within the confines of the law. At the same time, the Company has maintained the Board of Directors with a small number of members and appointed outside directors and auditors. To improve the effectiveness of discussions in Board meetings, we have promoted reforms in the operational aspect of Board meetings to ensure fulfilling discussions of important management agendas and quick decision-making.

Corporate Governance of Komatsu

Shareholders’ Meeting

Board of Directors

The Board of Directors meets every month. (The Board met 15 times in the fiscal year ending March 31, 2010.) In Board meetings, directors make decisions on management policies of the Komatsu Group, review and resolve important management matters, and strictly control and supervise the execution of management duties by all executive management personnel, including the representative directors. At present, of the 10 directors on the Board, there are 3 outside directors. When performing their duties, outside directors offer opinions and suggestions from an independent position, based on their insight and rich experience helping to ensure that management is transparent and sound through their active participation in discussions.

Board of Corporate Auditors

The Board of Corporate Auditors makes decisions concerning audit policies, duty assignments and other relevant matters. Each corporate auditor attends Board of Directors meetings and other important meetings, and audits the execution of duties by directors. The Board meets every month, hears the conditions of execution of management duties from the directors, and conducts appropriate audits. (The Board of Corporate Auditors met 15 times in the fiscal year ending March 31, 2010.) We have also established the Office of Auditors’ Staff to exclusively assist auditors.

Remuneration for Directors and Corporate Auditors

In an effort to maintain an objective and transparent remuneration system, the policy and levels of remuneration for Directors and Corporate Auditors are deliberated by the Compensation Council, which consists of four external members and one internal member. Taking the Council’s recommendations into consideration, the remuneration for Directors is determined by the Board of Directors, and the remuneration for Corporate Auditors is determined by the Corporate Auditors. Both levels must be within the range resolved by the General Shareholders Meeting.

The remuneration for Directors is composed of a fixed, monthly remuneration and a variable remuneration linked to Komatsu’s consolidated performance and stock price fluctuations. The variable remuneration is made up of the annual bonus, which reflects business results, and stock options, granted to Directors. The level of remuneration is set based on market conditions and is subject to review and resolution by the General Shareholders Meeting.

The remuneration for Corporate Auditors only consists of a fixed, monthly remuneration, designed to support their independent position of authority to audit the execution of duties by the Directors without being fettered by the movements of the corporate performance of the Company.

International Advisory Board

Komatsu established the International Advisory Board (IAB) in 1995 as a means to supplement executive functions and receive objective advice and suggestions through exchange of opinions and discussions with a group of domestic and overseas experts on what Komatsu should work for as a global company.

International Advisory Board (IAB)

Members of the fifth session IAB (front row)

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
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<tbody>
<tr>
<td>Mr. Yukio Okamoto</td>
<td>Specialist in international affairs, and President, Okamoto Associates, Inc.</td>
</tr>
<tr>
<td>Dr. Lawrence J. Lau</td>
<td>Vice Chancellor and President, and Ralph and Claire Landau Professor of Economics, The Chinese University of Hong Kong</td>
</tr>
<tr>
<td>Dr. Juergen M. Geissinger</td>
<td>President and CEO, INA-Holding Schaeffler KG</td>
</tr>
<tr>
<td>Mr. Travis Engen</td>
<td>Former President and CEO, Alcan Inc.</td>
</tr>
</tbody>
</table>
Improvement of Internal Controls

- System for Ensuring Directors' Execution of Duties
  To ensure that Directors efficiently execute their duties, we have implemented the following system:
  1. The Board of Directors meets every month and more often as needed. The Board strives to maintain transparency and soundness of management through the participation of outside directors. We have also established the Regulations for the Board of Directors and the Standards for the Board Meeting Agenda to clarify the matters upon which the Board of Directors should make decisions.
  2. Together with the introduction of the Executive Officer System, we have defined the separation of duties for directors, executive officers and senior managers, and set up internal rules, including the Regulations on Decision-Making Authority, to ensure appropriate and effective execution of duties.
  3. To promote efficient management by the Board of Directors, we established the Strategy Review Committee, consisting of senior executive officers and senior managers. Based on the reviews of the Committee, executive officers and senior managers execute their duties within the authority delegated by the Board of Directors.

- Framework for Ensuring Appropriateness of Business Operations of the Komatsu Group
  1. We have established the Regulations for Affiliated Companies and relevant rules to contribute to proper and efficient operation of Group management, while respecting the independence of the management of affiliated companies. Each affiliated company is assigned to a division at Komatsu that is in charge of managing and supporting the affiliate. We have also positioned the Komatsu Code of Worldwide Business Conduct as the code applicable to all companies affiliated with the Company. Based on these regulations and the Code, each company of the Komatsu Group stipulates various regulations for the proper promotion of duties.
  2. To strengthen governance of the Group as a whole and monitor management, the Company will dispatch a Director or Corporate Auditor, as needed, to Komatsu’s main affiliated companies.

- Compliance and Risk Management

- Promoting Compliance
  To make certain that the entire Komatsu Group complies with the rules of the business community, Komatsu has appointed at the Head Office an executive officer in charge of compliance and established the Compliance Department to handle this issue exclusively. The Compliance Committee, chaired by the President and CEO, deliberates the Group’s action policies and important issues, while regularly reporting the state of compliance related activities to the Board of Directors.

- Komatsu’s Code of Worldwide Business Conduct
  The company has formulated Komatsu’s Code of Worldwide Business Conduct (established in 1998 and revised six times to date) as a compilation of best business practices to be observed by officers and employees of Komatsu Group companies all around the globe. The code addresses fair business practices, non-discriminatory personnel systems, endeavors for the global environment, appropriate information management, internal control structure, and other topics. The text of the code has been released to the public in its entirety.

- Upholding Thorough Compliance
  In order to achieve continual awareness among employees about compliance, the Group is working to raise their consciousness of best business practices by displaying in every Komatsu Group business unit posters listing The Five Principles of Compliance, a condensed version of Komatsu’s Code of Worldwide Business Conduct. The Group fully engages in awareness-raising initiatives through a permanent web page dedicated to compliance on its intranet along with well-developed compliance-related education and training tailored to employees’ ranks and the types of operations for which they are responsible. The Group pursues early detection of risks and reforms at Komatsu business units and Group companies – works with police and other relevant external organizations to prevent the involvement of antisocial movements or groups in its management and quell any harmful effects they may bring about.

- Basic Policy Pertaining to the Elimination of Antisocial Forces
  It is the basic policy of the Company to prohibit the Komatsu Group from having any relationship whatsoever with antisocial movements or groups that threaten the order and security of civil society from the perspectives of social justice and corporate social responsibility.
  1. This policy is provided in the Komatsu Code of Worldwide Business Conduct and disseminated throughout the Company, as well as throughout each company of the Komatsu Group.
  2. In keeping with the basic policy, the Company—primarily the General Affairs Departments of the Head Office, main business operations, and Group companies—works with police and other relevant external organizations to prevent the involvement of antisocial movements or groups in its management and quell any harmful effects they may bring about.
  3. The Company is doing its utmost to collect information and receive education/training from the above external organizations, and share the information throughout the Komatsu Group.
Internal Reporting System
Komatsu has established consultation offices both internally at Komatsu Group companies and externally at law firms, collectively known as the Business Rule Consultation Offices, to respond to consultations or reporting from Group company employees pertaining to best business practices or questionable actions. The Group fosters active consultations and reporting by clearly stating in Komatsu’s Code of Worldwide Business Conduct and Group companies’ workplace rules that employees using the reporting system will not be penalized.

The State of Compliance in FY2009
During FY2009, the Komatsu Group experienced no substantial compliance-related infractions or incidents.

Implementing Risk Management

Basic Principles and Structure for Risk Management
As Komatsu continues to make efforts to increase its corporate value, it recognizes as major risks those risk factors that could threaten the company’s sustained growth, particularly compliance issues, environmental issues, product quality concerns, accidents, and information security problems. The company has adopted the following measures to counter these risks.

- Komatsu has established Risk Management Rules to correctly recognize and manage risks. The company has appointed personnel to oversee individual risks, further promoting the build-up of a solid foundation for risk management.
- Komatsu has established a Risk Management Committee to devise relevant policies for the entire Komatsu Group, evaluate and improve upon risk measures in place, and take control of risks when they arise. The Risk Management Committee regularly reports on its deliberations and activities to the Board of Directors.
- Komatsu will establish an emergency headquarters when serious risks occur and implement appropriate measures to minimize damage.

Implementing a Business Continuity Plan for Komatsu
Komatsu has formulated a Business Continuity Plan (BCP) to carry out major operations without suspension, or restore them after only a short suspension, should a disaster or accident occur. The company conducted training drills at the Head Office, assuming an earthquake occurring directly beneath the Greater Tokyo Metropolitan area. These drills aimed to empower employees to take appropriate actions in the event of an actual emergency. Komatsu’s manufacturing plants have used their BCPs to strengthen the ability of buildings and equipment to withstand earthquakes and step up measures to cope with concentrated torrential rain falls. Komatsu has established a committee to respond to the incidence and spread of pandemic influenza. To help employees cope with the disease, an action manual has been developed covering prevention and outbreak periods, with education and training also underway to ensure more thorough understanding.

Promoting Risk Management throughout the Group
To reinforce the risk management structure across the Group, Komatsu is establishing a route for risk reporting, creating a risk management manual, as well as refining the level of risk management at each Group company through explanatory meetings and study sessions on risk management and BCPs. Additionally, Komatsu is strengthening its Group-wide system for communications in times of emergency by introducing emergency contact and safety confirmation systems, broad-area wireless devices, and other useful tools.

Consolidating Information Security
With the Information Security Committee established in 2005 at the core, Komatsu is developing a structure for information security for the entire Group and implementing various control measures. The company distributes an Information Security Guidebook to all employees with a view to raising their consciousness of thorough compliance with rules. The company has also inaugurated explanatory sessions, education and training (e-Learning), and similar awareness-raising activities at its business units. Komatsu revised its policy for personal information protection in February 2008, reinforcing its appropriate handling of such information.

Global Expansion of Komatsu’s Code of Worldwide Business Conduct
Komatsu’s Code of Worldwide Business Conduct is expanding globally together with the businesses Komatsu operates worldwide. We operate in accordance with the spirit and the basic way of thinking of this Code through our local subsidiaries, while at the same time recognizing the differences in the laws and regulations of each country and region.

The Komatsu (China) Ltd. Initiative as an Example
At Komatsu (China) Ltd., the company has posted guidelines on compliance inside the company and established a suggestion box to give employees an opportunity to report on compliance issues. In particular, the company is publishing the Compliance Quarterly magazine directed toward employees, where a variety of case examples relating to compliance are presented. Regarding dealings with business associates, Komatsu instructs employees on which companies adhere to compliance requirements and are appropriate to have business dealings with, as well as which companies not to have business dealings with because of compliance issues.

Guidelines on Compliance in Chinese
Compliance Quarterly magazine distributed to all Group companies in China. The magazine presents a variety of case examples relating to compliance.
**Growing with the Value Chain**

Komatsu believes that growth with the value chain, which includes our customers, as well as our sales and service distributors and business associates (suppliers), is essential to increasing corporate value.

**Working Together with Customers and Distributors**

At Komatsu, our aim is to increase corporate value by providing products and after-sales service that satisfy our customers and becoming an indispensable business partner for our customers. One concrete measure to this aim is the KOMTRAX (vehicle management system).

**VOICE**

**From the Customer Sites in China**

Zhou Chuan Yu  
General Manager, KOMTRAX  
IT Promotion Division, Komatsu (China) Ltd.

In China, individual owners make up a large percentage of construction equipment purchasers. Many cases involve hiring operators to perform the construction work, so the main concern for these customers is to know how they can operate their equipment efficiently and how they can make management of the equipment easier. The service Komatsu offers based on KOMTRAX is ideally suited to meet this kind of customer’s needs. And, there are also customers for whom KOMTRAX offers a new kind of lifestyle.

**KOMTRAX Widens the Scope of Business Opportunities for Customers**

The following case is about Mr. Li, a customer from Tianjin. Mr. Li had been successful in various businesses, and when a coal shortage for thermal power generation occurred in 2009, he recognized a new business opportunity. Mr. Li purchased two PC360 Hydraulic Excavators and contracted to mine coal in an Inner Mongolian coal mine. From among the many equipment makers in the market, he chose Komatsu because he was impressed with the KOMTRAX system. With this extremely convenient system, he is able to see at a glance the operating condition and “health” of his equipment without having to travel the 500 or more kilometers from Tianjin to Inner Mongolia. And, for the most part, he can deal with any issues with one phone call.

Komatsu (China) is also developing and offering a variety of convenient ICT tools to meet the various needs of its customers. A fleet management system that manages multiple vehicles at one time is one such system. This convenient service allows the user to simultaneously check and compare the condition of multiple vehicles through a mobile phone-based platform, which uses WAP and SMS to notify the user of vehicle information.

Mr. Wongfu, a customer from Guangxi, jointly invested in a source of this revolution is, quite simply, KOMTRAX.

**Adding Value to the Customer Through KOMTRAX**

KOMTRAX is a remote management system that uses on-board Global Positioning System (GPS) and wireless communications technology to monitor the operational state and “health” of Komatsu construction equipment operating anywhere in the world. The system can collect information on the equipment, such as how many hours the machine operates in a day and the amount of fuel it consumes, regardless of the equipment model or its location. By utilizing this information, Komatsu aims to increase the quality of the service it offers to its customers.

KOMTRAX reports he receives help put his mind at ease. These monthly reports provide him with a clear indication of the data, such as the operating hours, and working days and off-days, and he is very satisfied with this service.

With the spread of mobile phone and 3G networks, it is very easy to access the system through the Internet from a mobile phone. The KOMTRAX-WAP system, also developed by Komatsu (China), adds to the large selection of ICT tools available to our customers. When I visited Xian, I introduced this system to a person in charge of a mid-range state-owned enterprise. He showed great interest and immediately instructed his people in charge of equipment management to learn about how to use the system. According to this customer, the company has been computerizing its management, and a feature that quickly provides vehicle information to the equipment manager is extremely useful.

**Improving Service by Distributors**

Komatsu (China) distributors are also using KOMTRAX to manage the vehicles they sell. By using KOMTRAX data, they are able to offer more proactive service as compared to the past, and have thus greatly improved the trust that their customers put in them. And, by riding on the large wave of the computerization age, Komatsu (China) has developed application of KOMTRAX data even further, by combining the accumulated vehicle data with the location data of the distributor’s service vehicle, and is using this in its service activities. This lets service personnel quickly receive information on which of the customer’s vehicles need service. Currently all distributors are making use of this new feature to improve their service activities (which we call SOK (Service Operation Kaizen)).

At Komatsu (China), a major revolution is being brought about by computerization, albeit quietly, but with certainty. And the source of this revolution is, quite simply, KOMTRAX.
In the same way that automobiles require regular engine oil and oil filter replacement, construction equipment also require periodic maintenance. However, because construction equipment operates under much harsher conditions, maintenance must be extremely efficient, to ensure that the productivity of the equipment is stable. Ideally, inspections and part replacements should happen according to the number of operating hours logged on the equipment. However, because conventional equipment servicing has required service personnel to travel to the customer’s site to confirm the number of operating hours, parts are often replaced too early, or sometimes too late, resulting in higher maintenance costs.

KOMTRAX makes equipment information, such as the operating hours, the last date a part was replaced, and the next replacement period, available in real time. This allows service personnel to plan timely inspections and part replacements, as well as to take preventative maintenance measures. As a result, maintenance-related waste is for the customer steadily reduced, together with the maintenance costs that are associated with this waste.

It is also possible to use the information obtained from KOMTRAX to propose more efficient ways of using the equipment based on the characteristics of the customer’s worksite. Selecting more appropriate equipment models and using the equipment more efficiently leads to a decrease in fuel consumption and less environmental impact for the customer.

**Development and Expansion to China**

There are now over 160,000 KOMTRAX-equipped machines worldwide, with more than 55,000 operating in China (as the end of March 2010). With the strong growth of the Chinese economy from 2002 to 2003, the Chinese government introduced monetary tightening measures to prevent the economy from overheating. KOMTRAX has an anti-theft locking feature that can remotely prevent the engine of a machine from being started. At the time, many of the banks in China were trying to implement credit controls, and were not providing financing for construction equipment unless a device such as KOMTRAX was installed. It was because of this that KOMTRAX began drawing attention in China, and then became standard equipment on Komatsu’s main construction equipment models sold in China.

In the face of the continuing world economic recession, the construction equipment market in China was one of the first to recover, due to the effect of the government’s economic stimulus policy. Currently, construction of roads, railways and other construction projects are proceeding at a furious pace. Starting with China, Komatsu intends to contribute to the efficient development of infrastructure through the application of ICT technology and the advancement of the services it provides its customers.

**Working Together with Business Associates**

**Partnerships with Business Associates**

Relationships of trust with business associates (suppliers) form the foundation of the Komatsu Group’s manufacturing operations. Komatsu considers its business associates to be equal partners. Throughout a long history of collaboration, the company and its business associates have overcome various difficulties by jointly addressing issues to realize solutions.

**Organizations Facilitating Collaboration**

The Komatsu “Midori-kai” group, an association of the company’s business associates in Japan, has 162 member companies, which supply roughly 70% of Komatsu’s total procurement in Japan.

Komatsu holds various events to foster communication with Midori-kai group members, convening general conferences, roundtable discussions for managers, and informal New Year’s business functions. These three annual meetings are attended by representatives from each Midori-kai group company, as well as Komatsu’s top management, providing a forum for interaction and exchanges of opinions. In addition to the Komatsu Shantui Midori-kai group in China that is already active, European and North American Midori-kai groups have been launched, bringing total participation to more than 115 companies outside Japan. Komatsu intends to establish an association of business associates in Asia (other than Japan and China) and strengthen global partnerships with business associates.

“The Komatsu “Midori-kai” is divided into a global and a Japanese chapter. Because the activities of local Midori-kai members are hard to keep track of and were therefore excluded from the count, total membership is lower than last year.

**Supporting Suppliers in Introducing Environmental Management Systems**

Komatsu’s support for suppliers in introducing environmental management systems is covered in detail on P. 12.

**Compliance, Health, and Safety**

Komatsu’s commitment to thorough implementation of CSR procurement throughout the supply chain leads the company to ask all business associates to comply with Komatsu’s Code of Worldwide Business Conduct. Komatsu is continually working to assess the state of safety and quality at business associates through visits and other means for careful fact-finding and close communication, and providing recommendations as necessary.

**Nurturing Business Associates**

Komatsu holds goals in common with its business associates, together aiming to achieve ever-higher levels of quality, cost, and delivery (QCD) through tireless endeavors for improvement. The company provides education and training in quality control (QC) activities and manufacturing technologies. It also allows employees of Midorikai group companies to participate in the technical training provided to Komatsu’s own employees, assisting these companies in fostering future management. In taking a long-term perspective rather than seeking temporary results, Komatsu takes an “agricultural” approach to procurement, nurturing companies of excellence much the way that farmers raise crops. Ultimately, this will give rise to stability in product quality at Komatsu.
Quality and Reliability
To enhance Quality and Reliability, Komatsu has established a structure for providing high-quality products and services that are innovative and safe, taking to heart the opinions of customers.

Enhancing Quality and Reliability

The fundamental principle of Monozukuri (manufacturing competitiveness) lies in Komatsu’s commitment to Quality and Reliability in order to provide products—both hardware and software—that customers are happy to own. To achieve this, Komatsu puts the customer first as one of its Basic Managerial Policies, with the pursuit of maximum customer satisfaction at the foundation. The company carries out a continuous process of reform and refinement with all divisions responsible for putting this policy into practice, whether in development, manufacturing, sales, after-sales service, or administration.

In practical implications, Komatsu includes the global environment, quality assurance, and the education and training of human resources within the scope of its quality management and uses indices to promote such management.

Komatsu’s Principles Governing Quality Assurance
Komatsu has established the following principles on quality in its products and services, which all subsidiaries and employees are responsible for putting into practice.

Principles that Increase Quality and Reliability
Provide products, services, and systems that are environment friendly, safe, and innovative from the perspective of the customer.

Definition of Quality Assurance
The company has a responsibility to take actions that will ensure it is able to provide products and services that the customer can purchase and use with a sense of assurance and satisfaction and use for many years to come.

Principles Governing Quality Assurance
(1) Putting customers first, being receptive to the views of the customer, and responding appropriately to the customer, thereby earning the customer’s satisfaction, are fundamental to the job of every employee and constitute the responsibility of every employee.

(2) Complying with international standards and the legal requirements particular to individual countries as a matter of course, and providing products and services that, from the perspective of the customer, have incorporated proper regard for safety and a sense of assurance and that do not easily malfunction, are fundamental to the job of every employee and constitute the responsibility of every employee.

(3) Providing products and services that incorporate proper regard for global environmental conservation is fundamental to the job of every employee and constitute the responsibility of every employee.

(4) Providing products and services that are creative and provide benefits to the customer is fundamental to the job of every employee and constitute the responsibility of every employee.

(5) Giving the customer a sense of safety, assurance, satisfaction, and the ability to use the product for many years to come is a source of happiness for every employee.

Mechanisms for Quality Assurance
At Komatsu, all employees in each division, from product planning to development, manufacturing, sales, and after-sales service, share a sense of working as a single unit to continually develop products that are safe, innovative, and of high quality. Through a strengthening of Komatsu’s unique Monozukuri system, the company is able to introduce competitive DANTOTSU products to the market and provide services and systems with substantial features.

At each step of the development and manufacturing system, meetings are held to consider and evaluate the product. The product’s suitability is then assessed and enhanced until the ultimate goal is attained. In this way, the company conducts quality assurance activities that firmly ensure Quality and Reliability.

Through such approaches, the company is able to strengthen safety assurance and satisfaction for customers while simultaneously providing products and services that take the global environment into account and comply with both international specifications and the regulatory requirements of individual countries.

Structure for Quality Assurance

The majority of Komatsu’s products—construction and mining equipment, presses, and forklifts—are used as manufacturing equipment at customers’ sites of operation. These products are expected to contribute to customers through a higher rate of operation and productivity over long hours every day. In reflection of these product characteristics, sales and after-sales service personnel at Komatsu visit customers to give detailed recommendations on products and their usage and conduct maintenance activities. They then provide feedback to relevant divisions regarding the views and requirements that the customers have for these products. The company has created a system to increase customer satisfaction through rapid responses to such information.

Moreover, Komatsu maintains a database on product quality in the market so that the company can respond rapidly upon discovering a quality-related problem and have all the company’s sales and after-sales service divisions able to access the information they need to help remedy the issue.

Increasing the Degree of Customer Satisfaction

Based on its Principles Governing Quality Assurance, Komatsu has piloted a variety of initiatives to increase customer satisfaction. First, Komatsu believes it is extremely important to give serious consideration to customers’ views and examine them on a continuous basis. Consequently the company conducts regular customer satisfaction surveys, including post-launch field surveys. Komatsu uses the results to improve both the products themselves and the structure promoting quality assurance. The surveys help furnish new value to customers as the company develops DANTOTSU products that anticipate customer needs in advance and delivers services with distinct features.

Komatsu is able to raise the level of customer satisfaction through these approaches.
Komatsu’s post-launch field survey is part of its system for comprehensively assessing customers’ degree of satisfaction, with company personnel visiting purchasers of newly launched products to request product evaluations.

In concrete terms, these personnel listen to customers’ feedback on a day-to-day basis regarding the degree of satisfaction towards the quality and reliability of its products. The company pays careful attention to the evaluations, views, and requests concerning its sales and after-sales service and replacement parts. Komatsu processes and analyzes the gathered data to decide upon objectives for improvement. The resulting information is shared across the company, notably with top management, and provided as feedback to divisions at every step in the process, including development, manufacturing, and sales and after-sales service. With the means to improve upon problems and revise the quality assurance system, the company can deliver products and services that satisfy customers.

*Surveys Tracking Vehicles in Operation for Extended Hours*
Komatsu pursues improvements in product durability and reliability through a system of surveys tracking vehicles in operation for extended hours. This allows the company to provide products satisfying the customer and consuming fewer resources. Most recently, confirmation of equipment operating conditions is made possible by the utilization of an ICT remote management system called KOMTRAX Plus. Based on the information provided by KOMTRAX Plus, we are able to confirm and analyze the status of the machine in terms of durability, efficiency and functionality. The company assesses whether or not the results satisfy customers’ expectations and the degree to which their demands match product quality objectives at Komatsu. The company designs proposals to rectify areas not achieving desired quality levels, later integrating these proposals into product revisions or the development of new products. This process increases product durability and reliability and thus extends product lifecycles, leading to greater customer satisfaction and less resource consumption and waste.

*Defined as vehicles with an operating history of 5,000 hours or more*
Using ICT to Support Customers throughout the Product Life Cycle

Komatsu uses ICT-based remote vehicle management systems known as the Komatsu Tracking System (KOMTRAX) for conventional construction equipment and KOMTRAX Plus for large mining equipment to indicate the current state of the vehicle’s “health,” its operating status, and other key information. Using this information to improve vehicle quality or assess customer needs for after-sales services, Komatsu provides customers support throughout the product lifecycle by increasing vehicles’ rates of operation while decreasing their maintenance costs.

Quality Assurance Activities at the Global Level

Komatsu provides products of the highest quality at every location throughout the world by fully implementing quality assurance activities globally. For this purpose, the company aims for uniform technical drawings, manufacturing systems, inspection methods, information collection, and quality management across the globe. Komatsu labels as “mother plants” certain global manufacturing locations with product development capabilities. These plants serve at the center of worldwide development and manufacturing activities, with their leading-edge technologies and techniques then transferred to other manufacturing locations around the world. This improves technology and enhances product quality, making them uniform throughout the company.

Promoting Product Safety to Ensure Customer Safety and Assurance

Komatsu puts safety and assurance at the forefront in its quality assurance activities. The company has formulated Standards for Product Safety and associated Principles and has all employees comply with them in order to deliver products that are safe, provide a sense of assurance, and can be used for many years.

Information System for Product Safety and Services

In seeking to get information on problems with product safety as early as possible, Komatsu has established an information system for product safety and promptly deals with issues. It continuously strives to make improvements so that the company, including top management, can respond quickly through coordinated actions, including (1) assessing the cause of the incident and procedures to be taken, (2) contacting the relevant governing authorities, (3) deciding to take remedial measures such as a recall of products still on the market.

Standards for Product Safety

(1) Compliance

The provision of products and services that comply with international standards and the legal requirements particular to individual countries is fundamental to the job of every employee and constitutes the responsibility of every employee.

(2) Safety via prevention

The provision of products and services that are safe and provide a sense of assurance, and do no harm to the customer is fundamental to the job of every employee and constitutes the responsibility of every employee.

The Komatsu Information System for Product Safety

- **Internal proceedings (analysis, formulation of response measures)**
  - **Safety and regulatory affairs**
    - Product development
      - Performance, reliability
    - Safety master system
    - Development-related evaluations of product safety, regulation value, etc.
    - Incorporation of quality into products: Product quality
    - System featuring persons responsible for vehicle inspection and safety
    - Evaluation of appropriateness of safety, safety standards, etc.
  - **Quality assurance division at each plant**
  - **Quality assurance division at Head Office**
    - Responses to regulatory issues via manufacturing, sales
    - Regulatory materials
  - **Research division**

- **Information analysis**
  - Analysis, verification
    - Consideration of response measures
  - Information regarding product quality in the market
  - Audits of regulatory affairs
  - Remedial activities

- **Quality Assurance Meeting**
  - Determination of response measures
    - Prevention of recurrence, standardization
    - Implementation of response measures
  - Reporting to relevant divisions
    - Reporting and submitting information to relevant authorities as provided under the law
    - Reporting to relevant organizations

- **Customers, sales agents**
  - Information on accidents occurring with customers
  - General information received from customers
  - Direct indication on products
  - Modification of product manuals, etc.
  - Informing customers (via sealed letter)
  - Product recalls, repair

- **Relevant governing authorities, relevant organizations**
  - Legally required registrations/applications
  - Annual report covering defective vehicle issues

- **Annual report covering defective vehicle issues**
  - Relevant governing authorities, relevant organizations

The provision of products and services that comply with international standards and the legal requirements particular to individual countries is fundamental to the job of every employee and constitutes the responsibility of every employee.
(3) Security regarding accidents
The provision of products and services that minimize any injury that might occur to a customer who has an accident is fundamental to the job of every employee and constitutes the responsibility of every employee.

(4) Transparency
The ongoing provision of advance safety warnings after receiving information from the customer and, in the case of a defect arising in a product or service, prompt response measures and the provision of information, are fundamental to the job of every employee and constitute the responsibility of every employee.

(5) Improvement of organizational climate
In order to create a corporate climate in which product safety is emphasized, the standardization of the safety management system and safety techniques as well as ongoing efforts to improve them are at all times fundamental to the job of every employee and constitute the responsibility of every employee.

Providing Product Safety Information to Customers
Komatsu meets legal requirements for providing safety information to customers through (1) direct indication on products or in user’s manuals, (2) direct explanations by sales and after-sales service personnel, and (3) telephone consultations with sales and after-sales service divisions at plants. The company seeks to address each particular situation, with, for example, engineers or top management visiting customers as the situation might require.

System for Dealing with Recalls
In recent years, customers have become more concerned about product safety in general and product recalls in particular. To help ensure product safety in the market, Komatsu is reinforcing its recall related organizational strength, comprehensive response capabilities, procedures for prompt corrective measures, and proactive information disclosure while employing increasingly rigorous monitoring.

Procedure Governing Recalls
(1) Proposal for rectification of the situation based on information regarding the defect; decision regarding what measures the company will take towards the market
(2) File notice with relevant authorities as provided under the law
(3) Inform customers by appropriate means
(4) Take appropriate corrective measures, including, for example, repair, replacement, or refund

Means for Preventing Recalls
(1) Strengthening of system for collecting information on product quality in the market
(2) Promotion of technical verification of the problem involved in the recall and timely decision-making
(3) Strengthening of check system that features persons responsible for vehicle inspection and safety
(4) Regular auditing of recall-related operations

Number of Incidents with Recall Notices Filed
Komatsu strictly oversees compliance with legal requirements. Should a defect somehow be found in its products or services, the company initiates prompt correction measures and moves forward with proactive information disclosure. The graph below indicates the number of incidents in which recall notices were filed. The company will continue to pursue safety to the greatest extent possible in the years to come.

Number of Incidents with Recall Notices Filed (for construction equipment sold in Japan)

* The number of incidents shows an increase in FY2005, when Komatsu thoroughly investigated product quality information from the previous five years and decided voluntarily to file notices and take remedial action for ensuring the safety of vehicles for transporting goods by road.
Relationship between Business Activities and the Environment

The Komatsu Group procures various parts and materials and, through the manufacturing process, utilizes the earth’s resources, including raw materials, water, energy, and chemical substances, among others, to provide products to customers. Such business activities impact the environment at each stage in the process.

The Komatsu Group will continue to provide more highly value-added products and services while assessing the environmental impacts resulting from its business activities, formulating medium- and long-term objectives, and introducing measures to reduce such impacts.

Environmental Impact Resulting from Business Activities of Komatsu Group Companies, including Facilities outside Japan (FY2009)

Input

Direct Materials
Steel 487,135t

Indirect Materials
Paints 751t
Lubricants 6,907kℓ

Development

Ecology & Economy
LCA design
Medium-term targets for development of environmental technology

Procurement of Materials

Green procurement

Manufacturing (27 Komatsu Group Manufacturing Facilities in and outside Japan)

Mitigation of climate change (energy conservation)
Effective utilization of resources (zero emissions)
Environmental risk management
Elimination of hazardous chemical substances
Termination of use of organic chlorinated cleaning solvents

Environmental Risks
(Air, soil, and groundwater pollution)

Measures for underground oil tanks Completed
Storage for PCB transformers 583units
Groundwater observation wells 114wells
Company on-site landfills Closed

Output

Waste
Total amount generated 80kt
Substances under the Pollutant Release and Transfer Register (PRTR) Law 44.3t*2
(Waste furnaces Completed)

Waste Recycling
Recycling amount 69kt
Hazardous waste manifests

Use in other industrial sectors

Atmospheric Discharges
CO₂ 328kt-CO₂
SOx 38t
NOx 185t*2
Substances under the PRTR Law 403.3t*2

Water-based Discharges
Wastewater 6.0 million m³
BOD emissions 13kt
COD emissions 16kt
Substances under the PRTR Law (public water areas) 0t
Substances under the PRTR Law (sewage) 0t

Water Resources
Groundwater 5.2 million m³
Industrial water 0.3 million m³
Supply water 0.7 million m³

Energy
Electricity 514GWh
Heavy oil A 8,000kℓ
Kerosene 4,000kℓ
Light oil 7,000kℓ
Natural gas 16 million Nm³
LPG 4,000t
Gasoline 400kℓ
Coke 300t
Other 4MWh

Coverage of Data
*1 8 Komatsu manufacturing facilities in Japan
*2 13 Komatsu Group manufacturing facilities in Japan
*3 Logistics from procurement to sales related to construction equipment in Japan
*4 From 2009 sales agencies and rental companies in Japan (Komatsu Construction Machinery Sales, Komatsu Rental) were added

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CO₂ emissions: Calculated by multiplying the electric power, heavy oil, etc. consumed (see Energy section of Input column) by the CO₂ emission coefficient (according to the calculation guidelines of the Ministry of the Environment (FY1999) based on the Act on Promotion of Global Warming Countermeasures).

SOx emissions: Calculated by multiplying the “S content by percentage” (based on element tables of suppliers) by the amounts of heavy oil, kerosene, light oil, and coke used.

NOx emissions: Calculated by multiplying the “nitrogen oxide emissions units” (obtained at each Komatsu facility) by the amounts of heavy oil, kerosene, light oil, natural gas, and LPG used.

Emissions and transfer of substances covered by the PRTR Law: Calculated by the “content ratio of specific chemical substances” contained in indirect materials multiplied by the “discharge or transfer rate.” This calculation is based on the PRTR Law, which was designed to mandate the disclosure of the amount of specific chemical substances released into the environment to promote the management of such substances.
Environmental Management

Environmental Education and Training

Courses in Environmental Education and Training in Japan (excluding general environmental courses)

<table>
<thead>
<tr>
<th>Organizer No.</th>
<th>Course name</th>
<th>Target</th>
<th>Participants</th>
</tr>
</thead>
<tbody>
<tr>
<td>Head Office</td>
<td>1</td>
<td>Advanced environmental education (held every two years)</td>
<td>Environmental specialists (Komatsu and affiliates)</td>
</tr>
</tbody>
</table>

Number of Persons Having Environment-related Certificate

<table>
<thead>
<tr>
<th>Certificate name</th>
<th>Number of persons with certificate*</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FY2006</td>
</tr>
<tr>
<td>Pollution control administrators</td>
<td>209 (53)</td>
</tr>
<tr>
<td>Energy administrators</td>
<td>42 (14)</td>
</tr>
<tr>
<td>Environmental management system auditors</td>
<td>7</td>
</tr>
</tbody>
</table>

*Figures in parentheses indicate the number of officers required.

Chemical Substance Control and Pollution Mitigation and Prevention

Under the PRTR Law*, companies are required to disclose and file notices every year regarding Class I Designated Chemical Substances and the amounts released and transferred (when handling one ton or more). Komatsu has made it a policy to also include chemical substances handled in amounts of less than one ton and control them accordingly. The company also has faithfully complied with the changes that occurred to the designations of controlled chemical substances when the law was revised in 2008.

Reduction of Substances under the PRTR Law

Three substances under the PRTR Law, xylene, ethyl benzene and toluene, account for approximately 99% of the chemicals released by the manufacturing facilities of Komatsu and the Komatsu Group. Of the total amount, about 95% is released into the air. Komatsu is making efforts to reduce the amounts of such substances, by shifting to indirect materials that contain chemicals that have less impact on humans, animals and plants. Two companies that joined the Group in 2005 were included in the initiative, and have begun managing their chemical use. This fiscal year, the amount of chemicals released dropped to approximately one-half of the level of the preceding year, partially by curtailing the production and use of High Solid Paint. Komatsu will continue its endeavor to reduce its impact on the environment with appropriate measures that emphasize a reduction in the release of chemicals.

Komatsu Guidelines for the Control of Chemical Substances

Komatsu has a comprehensive management system in place based on the Komatsu Guidelines for the Control of Chemical Substances that aims at developing environment-friendly products and reducing environmental risks. In other words, to manage the amounts of controlled chemical substances that are released and transferred, these substances were stratified, based on risk assessment and selection criteria, into banned substances (1,809), substances to be reduced (2,364) and substances to be properly controlled (other than those banned or to be reduced). The Komatsu Group introduced a comprehensive management system for chemical substances in 2003, and since then has made constant efforts to improve the level of its preventive management of environmental pollution, by conducting advance environmental impact assessments.

Reducing the Amount of VOCs Released

In the current fiscal year, Komatsu succeeded in achieving its goal of reducing the use of VOCs contained in paint, which account for more than 90% of the chemical substances released by Komatsu, by measures such as shifting to paints with fewer volatile compounds and improving the Paint-adherance efficiency. With the target of achieving a more than 50% reduction in VOCs released per unit manufacturing value in 2005 by 2010, the company was able to meet this target one year ahead of schedule through the above measures. Efforts to achieve further reductions will continue in the future.

*1 PRTR - Law designed to mandate the disclosure of the amount of specific chemical substances released into the environment to promote the management of such substances
*2 VOC (Volatile Organic Compounds) - Organic chemical compounds, referring mainly to paint solvents.
Names of Class I Designated Chemical Substances and the Amounts Released and Transferred by Group Manufacturing Facilities in Japan
(handling 1 ton or more, or 0.5 ton or more for Class I Specified Chemical Substances)

(Unit: tons)

<table>
<thead>
<tr>
<th>Number under the PRTR Law</th>
<th>Name</th>
<th>Number handled</th>
<th>Amount released (tons)</th>
<th>Amount transferred (tons)</th>
<th>Chemically transformed or eliminated (tons)</th>
<th>Amount contained in products (tons)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>Air</td>
<td>Water</td>
<td>Soil</td>
<td>Buried</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Sewerage</td>
</tr>
<tr>
<td>311</td>
<td>Manganese and its compounds</td>
<td>393.4</td>
<td>0.6</td>
<td></td>
<td>7.3</td>
<td>4.1</td>
</tr>
<tr>
<td>43</td>
<td>Ethylene glycol</td>
<td>263.7</td>
<td>0.1</td>
<td></td>
<td>4.1</td>
<td>279.6</td>
</tr>
<tr>
<td>63</td>
<td>Xylene</td>
<td>185.7</td>
<td>0.6</td>
<td></td>
<td>10.3</td>
<td>5.5</td>
</tr>
<tr>
<td>40</td>
<td>Ethylbenzene</td>
<td>145.3</td>
<td>0.0</td>
<td></td>
<td>6.3</td>
<td>5.7</td>
</tr>
<tr>
<td>68</td>
<td>Chromium and chromium (III) compounds</td>
<td>116.1</td>
<td>0.0</td>
<td></td>
<td>10.3</td>
<td>5.5</td>
</tr>
<tr>
<td>227</td>
<td>Toluene</td>
<td>103.3</td>
<td>8.3</td>
<td></td>
<td>9.7</td>
<td>7.6</td>
</tr>
<tr>
<td>346</td>
<td>Molybdenum and its compounds</td>
<td>20.3</td>
<td>0.0</td>
<td></td>
<td>0.0</td>
<td>20.3</td>
</tr>
<tr>
<td>231</td>
<td>Nickel</td>
<td>13.4</td>
<td>0.0</td>
<td></td>
<td>0.4</td>
<td>13.1</td>
</tr>
<tr>
<td>224</td>
<td>1,3,5-trimethylbenzene</td>
<td>9.2</td>
<td>2.9</td>
<td></td>
<td>0.3</td>
<td>2.2</td>
</tr>
<tr>
<td>266</td>
<td>Phenol</td>
<td>6.7</td>
<td>0.0</td>
<td></td>
<td>0.0</td>
<td>3.9</td>
</tr>
<tr>
<td>69</td>
<td>Chromium (V) compounds*</td>
<td>6.6</td>
<td>0.0</td>
<td></td>
<td>0.8</td>
<td>1.6</td>
</tr>
<tr>
<td>243</td>
<td>Barium and its water-soluble compounds</td>
<td>4.2</td>
<td>0.0</td>
<td></td>
<td>0.3</td>
<td>3.9</td>
</tr>
<tr>
<td>100</td>
<td>Cobalt and its compounds</td>
<td>2.9</td>
<td>0.0</td>
<td></td>
<td>0.3</td>
<td>2.6</td>
</tr>
<tr>
<td>30</td>
<td>Bisphenol A type epoxy resin (liquid)</td>
<td>2.4</td>
<td>0.0</td>
<td></td>
<td>0.6</td>
<td>1.8</td>
</tr>
<tr>
<td>299</td>
<td>Benzene*</td>
<td>0.96</td>
<td>0.02</td>
<td></td>
<td>0.42</td>
<td>0.42</td>
</tr>
</tbody>
</table>

*1 During chrome plating, chromium (VI) compounds become chromium (III) compounds. Therefore, the amount transferred and the amount contained in products are entered under “chromium and chromium (III) compounds.”

*2 PRTR Class I Specified Chemical Substances

Breakdown of the Amount of PRTR-related Substances Released and Transferred at Group Manufacturing Facilities in Japan

<table>
<thead>
<tr>
<th>Substance</th>
<th>Amount Released (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ethylene glycol</td>
<td>20.6%</td>
</tr>
<tr>
<td>Manganese and its compounds</td>
<td>0.5%</td>
</tr>
<tr>
<td>Xylene</td>
<td>13.7%</td>
</tr>
<tr>
<td>Ethylbenzene</td>
<td>9.6%</td>
</tr>
<tr>
<td>Other 1.5%</td>
<td></td>
</tr>
<tr>
<td>Nickel</td>
<td>1.0%</td>
</tr>
<tr>
<td>Molybdenum and its compounds</td>
<td>1.5%</td>
</tr>
<tr>
<td>Other 0.5%</td>
<td></td>
</tr>
<tr>
<td>Toluene</td>
<td>6.1%</td>
</tr>
<tr>
<td>Xylene</td>
<td>0.8%</td>
</tr>
<tr>
<td>Other 0.3%</td>
<td></td>
</tr>
<tr>
<td>Other 0.6%</td>
<td></td>
</tr>
<tr>
<td>Other 0.5%</td>
<td></td>
</tr>
<tr>
<td>Other 0.6%</td>
<td></td>
</tr>
</tbody>
</table>

Note: Substances handled in quantities of 1 ton or more

Changes in the Amounts of PRTR-related Substances Released* at Group Manufacturing Facilities in Japan

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount Released (tons)</th>
<th>Index per Unit of Manufacturing Value (kg/million yen)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>1,288</td>
<td>4.9</td>
</tr>
<tr>
<td>2006</td>
<td>1,214</td>
<td>5.2</td>
</tr>
<tr>
<td>2007</td>
<td>1,036</td>
<td>4.9</td>
</tr>
<tr>
<td>2008</td>
<td>977</td>
<td>4.0</td>
</tr>
<tr>
<td>2009</td>
<td>402</td>
<td>2.3</td>
</tr>
</tbody>
</table>

*Substances handled in quantities of 1 ton or more

Amount of VOCs Released by Group Manufacturing Facilities in Japan

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount Released (tons)</th>
<th>Index per Unit of Manufacturing Value (kg/million yen)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>1,288</td>
<td>4.9</td>
</tr>
<tr>
<td>2006</td>
<td>1,214</td>
<td>5.2</td>
</tr>
<tr>
<td>2007</td>
<td>1,036</td>
<td>4.9</td>
</tr>
<tr>
<td>2008</td>
<td>977</td>
<td>4.0</td>
</tr>
<tr>
<td>2009</td>
<td>402</td>
<td>2.3</td>
</tr>
</tbody>
</table>

Renovation of Underground Tanks in Operation More Than 20 Years at Group Manufacturing Facilities in Japan

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Tanks Renovated</th>
</tr>
</thead>
<tbody>
<tr>
<td>1997</td>
<td>51</td>
</tr>
<tr>
<td>1998</td>
<td>61</td>
</tr>
<tr>
<td>1999</td>
<td>87</td>
</tr>
<tr>
<td>2000</td>
<td>99</td>
</tr>
<tr>
<td>2001</td>
<td>99</td>
</tr>
<tr>
<td>2002</td>
<td>2</td>
</tr>
<tr>
<td>2003</td>
<td>0</td>
</tr>
<tr>
<td>2004</td>
<td>2</td>
</tr>
<tr>
<td>2005</td>
<td>0</td>
</tr>
<tr>
<td>2006</td>
<td>1</td>
</tr>
<tr>
<td>2007</td>
<td>0</td>
</tr>
<tr>
<td>2008</td>
<td>0</td>
</tr>
<tr>
<td>2009</td>
<td>0</td>
</tr>
</tbody>
</table>

Number of tanks more than 20 years in operation: 143
Environmental Data by Manufacturing Facility in Japan

### Compliance with Major Regulations

#### General

**Manufacturing facility**
- Awazu Plant (established in 1921)
- Osaka Plant (established in 1952)
- Ibaraki Plant (established in 2007)

**Location**
- Komatsu, Ishikawa Prefecture
- Horikawa, Osaka Prefecture
- Hitachinaka, Ibaraki Prefecture

**Main products**
- Small and medium-sized bulldozers, small hydraulic excavators, small and medium-size wheel loaders, motor graders, large press, armored vehicles, etc.
- Large bulldozers, medium-sized and large hydraulic excavators, mobile crushers/recyclers, tub grinders (crushers, soil stabilizers, tub grinders, etc.)
- Large wheel loaders, dump trucks, axle

**Site/building area (1,000 m²)**
- Awazu: 1,027/231
- Osaka: 545/121
- Ibaraki: 553/46

**Number of employees**
- Awazu: 3,764
- Osaka: 2,212
- Ibaraki: 707

**Date of ISO14001 certification acquisition**
- Awazu: September 1997
- Osaka: July 1997
- Ibaraki: May 2007

*The number of employees includes those working for Komatsu affiliates on the premises.
*Number of employees as of end of March 2010.

### Major Performance

**Environmental Data by Manufacturing Facility in Japan**

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual value</th>
<th>Facility</th>
<th>Regulated value</th>
<th>Item</th>
<th>Actual value</th>
<th>Facility</th>
<th>Regulated value</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Air</strong>&lt;sup&gt;*&lt;/sup&gt;</td>
<td></td>
<td></td>
<td></td>
<td><strong>Energy consumption</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Regulated items according to the Air Pollution Control Law and related regulations</strong></td>
<td></td>
<td></td>
<td></td>
<td><strong>Item</strong></td>
<td><strong>Unit</strong></td>
<td><strong>Element</strong></td>
<td><strong>Regulated value</strong></td>
</tr>
<tr>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
<td><strong>Average</strong></td>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
<td><strong>Average</strong></td>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
</tr>
<tr>
<td><strong>Item</strong></td>
<td><strong>Unit</strong></td>
<td><strong>Element</strong></td>
<td><strong>Regulated value</strong></td>
<td><strong>Actual value</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Regulated items according to the Water Pollution Control Law and related regulations</strong></td>
<td></td>
<td></td>
<td></td>
<td><strong>Item</strong></td>
<td><strong>Unit</strong></td>
<td><strong>Element</strong></td>
<td><strong>Regulated value</strong></td>
</tr>
<tr>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
<td><strong>Average</strong></td>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
<td><strong>Average</strong></td>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
</tr>
<tr>
<td><strong>Item</strong></td>
<td><strong>Unit</strong></td>
<td><strong>Element</strong></td>
<td><strong>Regulated value</strong></td>
<td><strong>Actual value</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Regulated values are in accordance with the Water Pollution Control Law and local regulations.
*ND (“not detected”) indicates a value below the lower limit of detection.
*Values are based on the guidelines for calculation stipulated by the Ministry of the Environment of Japan in FY1999, which are based on the Act on Promotion of Global Warming Countermeasures.

### Environmental Impact

**Toster (TOS) Data**: Environmental Impact Resulting from Business Activities for details on the methods used to calculate amounts.

- Total emissions of waste are expressed as a composite of the amount recycled (excluding valuables) and the amount disposed.
- Recycling rate is calculated by dividing the amount recycled (including valuables) by the amount generated including valuables.
- Total emissions of BOD and COD are calculated by multiplying the average concentration by the amount of wastewater.

*Data for the Osaka Plant include data for the Rokko Plant.
*Data for the Awazu Plant include data for the Komatsu and Kanazawa Plants and Komatsu Engineering Corp. (Awazu).
*Data for the Ibaraki Plant include data for the Mooka Plant.

### Energy consumption

*The heat energy conversion factor is calculated in keeping with the guidelines for calculation stipulated by the Ministry of the Environment of Japan in FY1999, which are based on the Act on Promotion of Global Warming Countermeasures.

### Table

<table>
<thead>
<tr>
<th>Item</th>
<th>Unit</th>
<th>Facility</th>
<th>Regulated value</th>
<th>Item</th>
<th>Unit</th>
<th>Element</th>
<th>Regulated value</th>
<th>Actual value</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
<td><strong>Average</strong></td>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
<td><strong>Average</strong></td>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
<td><strong>Average</strong></td>
</tr>
<tr>
<td><strong>Item</strong></td>
<td><strong>Unit</strong></td>
<td><strong>Element</strong></td>
<td><strong>Regulated value</strong></td>
<td><strong>Actual value</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Data for the Osaka Plant include data for the Rokko Plant.

### Table

<table>
<thead>
<tr>
<th>Item</th>
<th>Unit</th>
<th>Facility</th>
<th>Regulated value</th>
<th>Item</th>
<th>Unit</th>
<th>Element</th>
<th>Regulated value</th>
<th>Actual value</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
<td><strong>Average</strong></td>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
<td><strong>Average</strong></td>
<td><strong>Maximum</strong></td>
<td><strong>Minimum</strong></td>
<td><strong>Average</strong></td>
</tr>
<tr>
<td><strong>Item</strong></td>
<td><strong>Unit</strong></td>
<td><strong>Element</strong></td>
<td><strong>Regulated value</strong></td>
<td><strong>Actual value</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Data for the Awazu Plant include data for the Komatsu and Kanazawa Plants and Komatsu Engineering Corp. (Awazu).
Oyama Plant (established in 1962)
Koriyama Plant (established in 1995)
Shonan Plant (established in 1966)
Research Division (established in 1985)

Oyama, Tochigi Prefecture
Koriyama, Fukushima Prefecture
Hiratsuka, Kanagawa Prefecture
Hiratsuka, Kanagawa Prefecture

Engines for construction/industrial machinery, diesel generators, hydraulic equipment, axles, excimer lasers, etc.

Control equipment for construction and mining equipment, hybrid components, Thermoelectric modules, temperature control equipment, etc.

R&D on business fields of the Komatsu Group

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual value</th>
<th>Item</th>
<th>Actual value</th>
<th>Item</th>
<th>Actual value</th>
<th>Item</th>
<th>Actual value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total CO₂ emissions</td>
<td>55,184 t-CO₂</td>
<td>Total CO₂ emissions</td>
<td>8,013 t-CO₂</td>
<td>Total CO₂ emissions</td>
<td>2,139 t-CO₂</td>
<td>Total CO₂ emissions</td>
<td>2,067 t-CO₂</td>
</tr>
<tr>
<td>NOx total amount</td>
<td>27,684 kg</td>
<td>NOx total amount</td>
<td>52,322 kg</td>
<td>NOx total amount</td>
<td>409 kg</td>
<td></td>
<td></td>
</tr>
<tr>
<td>SOx total amount</td>
<td>67 kg</td>
<td>SOx total amount</td>
<td>2,859 kg</td>
<td>SOx total amount</td>
<td>0 kg</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total emissions of waste</td>
<td>3,746 t</td>
<td>Total emissions of waste</td>
<td>742 t</td>
<td>Total emissions of waste</td>
<td>0 kg</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Amount recycled</td>
<td>3,746 t</td>
<td>Amount recycled</td>
<td>742 t</td>
<td>Amount recycled</td>
<td>0 kg</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Recycling rate</td>
<td>100 %</td>
<td>Recycling rate</td>
<td>100 %</td>
<td>Recycling rate</td>
<td>0 %</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BOD emissions</td>
<td>1,746 kg</td>
<td>BOD emissions</td>
<td>2,467 kg</td>
<td>BOD emissions</td>
<td>10 kg</td>
<td></td>
<td></td>
</tr>
<tr>
<td>COD emissions</td>
<td>5,949 kg</td>
<td>COD emissions</td>
<td>124 kg</td>
<td>COD emissions</td>
<td>16 kg</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wastewater</td>
<td>540,000 m³/yr</td>
<td>Wastewater</td>
<td>26,698 m³/yr</td>
<td>Wastewater</td>
<td>4,188 m³/yr</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Facility</th>
<th>Regulated value</th>
<th>Actual value</th>
<th>Facility</th>
<th>Regulated value</th>
<th>Actual value</th>
<th>Facility</th>
<th>Regulated value</th>
<th>Actual value</th>
<th>Facility</th>
<th>Regulated value</th>
<th>Actual value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Diesel engine</td>
<td>960</td>
<td>800</td>
<td>Cogeneration engine</td>
<td>760</td>
<td>730</td>
<td>N/A</td>
<td>—</td>
<td>—</td>
<td>Service generator</td>
<td>303</td>
<td>180</td>
</tr>
<tr>
<td>Gas turbine</td>
<td>70</td>
<td>17</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Cold/hot water generator</td>
<td>306</td>
<td>48</td>
</tr>
<tr>
<td>Boiler</td>
<td>180</td>
<td>85</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Annealing furnace</td>
<td>200</td>
<td>40</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>K-value regulation</td>
<td>7.0</td>
<td>3.13</td>
<td>K-value regulation</td>
<td>11.5</td>
<td>0.17</td>
<td>K-value regulation</td>
<td>11.5</td>
<td>0.1</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Diesel engine</td>
<td>0.1</td>
<td>0.017</td>
<td>Tempering (electric) furnace</td>
<td>0</td>
<td>N/A</td>
<td>—</td>
<td>—</td>
<td>—</td>
<td>Service generator</td>
<td>0.1</td>
<td>0.015</td>
</tr>
<tr>
<td>Boiler</td>
<td>0.3</td>
<td>0.003</td>
<td>Baking (electric) furnace</td>
<td>0</td>
<td>N/A</td>
<td>—</td>
<td>—</td>
<td>—</td>
<td>Cold/hot water generator</td>
<td>0.2</td>
<td>0.003</td>
</tr>
<tr>
<td>Annealing furnace</td>
<td>0.25</td>
<td>0.06</td>
<td>Cogeneration engine</td>
<td>0.2</td>
<td>0.048</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Electric furnace</td>
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<td>0.003</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Regulated value</th>
<th>Actual value</th>
<th>Regulated value</th>
<th>Actual value</th>
<th>Regulated value</th>
<th>Actual value</th>
<th>Regulated value</th>
<th>Actual value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maximum</td>
<td>Minimum</td>
<td>Average</td>
<td>Maximum</td>
<td>Minimum</td>
<td>Average</td>
<td>Maximum</td>
<td>Minimum</td>
</tr>
<tr>
<td>5.8–8.6</td>
<td>7.3</td>
<td>6.9</td>
<td>7.2</td>
<td>5.8–6.6</td>
<td>7.4</td>
<td>6.7</td>
<td>7.0</td>
</tr>
<tr>
<td>25</td>
<td>14.6</td>
<td>4.0</td>
<td>7.7</td>
<td>25</td>
<td>6.6</td>
<td>0.7</td>
<td>2.4</td>
</tr>
<tr>
<td>25</td>
<td>19.9</td>
<td>6.2</td>
<td>11.0</td>
<td>40</td>
<td>14.0</td>
<td>8.5</td>
<td>10.6</td>
</tr>
<tr>
<td>50</td>
<td>19.6</td>
<td>3.2</td>
<td>12.9</td>
<td>50</td>
<td>6.2</td>
<td>1.3</td>
<td>3.4</td>
</tr>
<tr>
<td>5</td>
<td>0.7</td>
<td>ND</td>
<td>0.5</td>
<td>5</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
</tr>
<tr>
<td>3</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
<td>3</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
</tr>
<tr>
<td>2</td>
<td>0.11</td>
<td>ND</td>
<td>0.06</td>
<td>2</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
</tr>
<tr>
<td>20</td>
<td>7.3</td>
<td>2.0</td>
<td>3.6</td>
<td>20</td>
<td>21.0</td>
<td>21.0</td>
<td>—</td>
</tr>
<tr>
<td>2</td>
<td>0.4</td>
<td>0.1</td>
<td>0.2</td>
<td>2</td>
<td>2.6</td>
<td>2.6</td>
<td>—</td>
</tr>
<tr>
<td>0.1</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
<td>0.1</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
</tr>
<tr>
<td>0.1</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
<td>0.1</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
</tr>
<tr>
<td>0.1</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
<td>0.1</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
</tr>
<tr>
<td>0.3</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
<td>0.3</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
</tr>
<tr>
<td>0.1</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
<td>0.1</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
</tr>
<tr>
<td>—</td>
<td>—</td>
<td>—</td>
<td>0.2</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
<td>0.2</td>
</tr>
<tr>
<td>3</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
<td>3</td>
<td>ND</td>
<td>ND</td>
<td>ND</td>
</tr>
</tbody>
</table>

*Data for the Shonan Plant include data for KELK Ltd.*
## Environmental Data by Manufacturing Facility in Japan

### Environmental Impact

#### Major Performance

- **Number of employees**: as of end of March 2010.
- **Site/building area (1,000 m²)**: calculated excluding total area of manufacturing equipment.
- **Energy consumption**: The heat energy conversion factor is calculated by multiplying the average concentration by the amount of wastewater.

### Environmental Data by Manufacturing Facility in Japan for Komatsu affiliates on the premises.

#### Manufacturing facility
- Komatsu Utility Co., Ltd. Tochigi Plant (established in 1968)
- Komatsu Castex Ltd. Himi Plant (established in 1952)
- Komatsu NTC Ltd. (established in 1945)

#### Main products
- Forklift trucks, mini wheel loaders
- Iron castings, steel castings, molds for casting, etc.
- Machine tools, sheet-metal machines, semiconductor manufacturing equipment

### Energy consumption

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual consumption (MWh)</th>
<th>Converted to calorie (equivalents (GJ))</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electricity</td>
<td>7,176</td>
<td>59,822</td>
</tr>
<tr>
<td>Heavy oil A</td>
<td>18,142</td>
<td>155,833</td>
</tr>
<tr>
<td>Kerosene</td>
<td>73</td>
<td>2,004</td>
</tr>
<tr>
<td>LPG, et al.</td>
<td>6,243</td>
<td>10,740</td>
</tr>
</tbody>
</table>

### Wastewater

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual value (m³/year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>COD emissions</td>
<td>637 kg</td>
</tr>
<tr>
<td>BOD emissions</td>
<td>637 kg</td>
</tr>
<tr>
<td>COD emissions</td>
<td>637 kg</td>
</tr>
</tbody>
</table>

### Compliance Conditions to Major Regulations

#### Nitrogen oxides (NOx)

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual value (ppm)</th>
<th>Regulated value (ppm)</th>
</tr>
</thead>
<tbody>
<tr>
<td>NOx</td>
<td>8.6</td>
<td>6.8</td>
</tr>
<tr>
<td>NOx total amount</td>
<td>6,724,100 kg</td>
<td></td>
</tr>
</tbody>
</table>

#### Sulfur oxides (SOx)

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual value (g/m³N)</th>
<th>Regulated value (g/m³N)</th>
</tr>
</thead>
<tbody>
<tr>
<td>SOx total amount</td>
<td>5.8–8.6</td>
<td></td>
</tr>
</tbody>
</table>

#### Soot and dust

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual value (g/m³N)</th>
<th>Regulated value (g/m³N)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Soot and dust</td>
<td>0.2</td>
<td>0.1</td>
</tr>
</tbody>
</table>

#### Hazardous Waste

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual value (kg)</th>
<th>Regulated value (kg)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Heavy oil A</td>
<td>1,552</td>
<td>60,683</td>
</tr>
<tr>
<td>Nitrogen 1</td>
<td>13.7</td>
<td>0.12</td>
</tr>
</tbody>
</table>

### Data for Komatsu NTC Ltd.

- The number of employees includes those working for Komatsu affiliates on the premises.
- *Number of employees as of March 2010.*
- *Data for Komatsu NTC Ltd. include data for the former Komatsu Ltd. Himi Plant established in 1952.*
### Data

#### Komatsu Cabtec Co., Ltd. (established in 1918) Komatsu House Ltd. (established in 1971)

<table>
<thead>
<tr>
<th>Cabs for construction equipment</th>
<th>Prefabricated structures for businesses</th>
</tr>
</thead>
<tbody>
<tr>
<td>52/22</td>
<td>31/10</td>
</tr>
<tr>
<td>366</td>
<td>41</td>
</tr>
<tr>
<td>December 2007</td>
<td>March 2002</td>
</tr>
</tbody>
</table>

#### Overview

**Komatsu Construction Equipment Sales and Service Japan Ltd. (established in March 1967)**

**Location**
Sagamihara, Kanagawa Prefecture (Head office)

**Activities**
Sales and service for construction machinery

**Number of bases** 116 sites

**Number of employees** 1,958

**Date of ISO14001 certification acquisition** —

#### Environmental impact

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total CO₂ emissions</td>
<td>2,781 t-CO₂</td>
</tr>
<tr>
<td>NOx total amount</td>
<td>— kg</td>
</tr>
<tr>
<td>SO₂ total amount</td>
<td>0 kg</td>
</tr>
<tr>
<td>Total emissions of waste</td>
<td>266 t</td>
</tr>
<tr>
<td>Amount recycled</td>
<td>143 t</td>
</tr>
<tr>
<td>Recycling rate</td>
<td>97.2 %</td>
</tr>
<tr>
<td>BOD emissions</td>
<td>409 kg</td>
</tr>
<tr>
<td>COD emissions</td>
<td>526 kg</td>
</tr>
<tr>
<td>Wastewater</td>
<td>122,677 m³/year</td>
</tr>
</tbody>
</table>

#### Energy consumption

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual consumption</th>
<th>Converted to calorie equivalents (GJ)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electricity</td>
<td>5,716 MWh</td>
<td>56,210 GJ</td>
</tr>
<tr>
<td>Heavy oil A</td>
<td>0 kℓ</td>
<td>0 GJ</td>
</tr>
<tr>
<td>Kerosene</td>
<td>14 kℓ</td>
<td>503 GJ</td>
</tr>
<tr>
<td>Light oil</td>
<td>36 kℓ</td>
<td>1,341 GJ</td>
</tr>
<tr>
<td>LPG, et al.</td>
<td>7,701 t</td>
<td>4,854 GJ</td>
</tr>
<tr>
<td>Total</td>
<td>65,754</td>
<td>13,566 GJ</td>
</tr>
</tbody>
</table>

#### Facility

<table>
<thead>
<tr>
<th>Facility</th>
<th>Regulated value</th>
<th>Actual value</th>
<th>K-value regulation</th>
</tr>
</thead>
<tbody>
<tr>
<td>N/A</td>
<td>—</td>
<td>250</td>
<td>0.3</td>
</tr>
</tbody>
</table>

#### Manufacturing facility

**Komatsu Construction Equipment Sales and Service Japan Ltd. (established in March 1967)**

**Location**
Sagamihara, Kanagawa Prefecture (Head office)

**Activities**
Sales and service for construction machinery

**Number of bases** 116 sites

**Number of employees** 1,958

**Date of ISO14001 certification acquisition** —

#### Environmental impact

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total CO₂ emissions</td>
<td>5,163 t-CO₂</td>
</tr>
<tr>
<td>NOx total amount</td>
<td>— kg</td>
</tr>
<tr>
<td>SO₂ total amount</td>
<td>0 kg</td>
</tr>
<tr>
<td>Total emissions of waste</td>
<td>2,943 t</td>
</tr>
<tr>
<td>Amount recycled</td>
<td>2,431 t</td>
</tr>
<tr>
<td>Recycling rate</td>
<td>82.6 %</td>
</tr>
</tbody>
</table>

#### Energy consumption

<table>
<thead>
<tr>
<th>Item</th>
<th>Actual consumption</th>
<th>Converted to calorie equivalents (GJ)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electricity</td>
<td>6,742 MWh</td>
<td>67,222 GJ</td>
</tr>
<tr>
<td>Heavy oil A</td>
<td>0 kℓ</td>
<td>0 GJ</td>
</tr>
<tr>
<td>Kerosene</td>
<td>142 kℓ</td>
<td>5,680 GJ</td>
</tr>
<tr>
<td>Light oil</td>
<td>107 kℓ</td>
<td>4,080 GJ</td>
</tr>
<tr>
<td>LPG</td>
<td>24 t</td>
<td>1,350 GJ</td>
</tr>
<tr>
<td>Town gas, et al.</td>
<td>1,263</td>
<td>440 GJ</td>
</tr>
<tr>
<td>Total</td>
<td>76,238</td>
<td></td>
</tr>
</tbody>
</table>

---

*The number of bases and employees as of end of March 2010.*
### Environmental Data by Manufacturing Facility outside Japan

#### The Americas

<table>
<thead>
<tr>
<th>Manufacturing facilities</th>
<th>CMG</th>
<th>PEORIA</th>
<th>NMO</th>
<th>KDB</th>
<th>Henley</th>
<th>KUK</th>
<th>KOMAG</th>
</tr>
</thead>
</table>

**Location**
- Tennessee, U.S.A.
- Minas, U.S.A.
- South Carolina, U.S.A.
- São Paulo, Brazil
- Texas, U.S.A.
- Birtley, United Kingdom
- Hannover, Germany

**Main products**
- Hydraulic excavators, motor graders
- Large wheel loaders, large dump trucks
- Utility equipment (small construction equipment)
- Hydraulic excavators, bulldozers
- Buckets, teeth and edges
- Hydraulic excavators, wheel loaders, compactors

**Number of employees**
- 283
- 502
- 136
- 640
- 432
- 207
- 568

**Electricity (MMWh)**
- 4,760
- 16,190
- 2,495
- 13,660
- 20,662
- 3,445
- 3,453

**Natural gas (thousand m³)**
- 1,012
- 2,743
- 22
- 3
- 867
- 2
- 611

**LPG, et al. (t)**
- 88,575
- 249,330
- 26,611
- 85,370
- 302,596
- 57,557
- 55,138

**CO₂ (t-CO₂)**
- 4,677
- 20,207
- 1,470
- 1,896
- 16,760
- 2,779
- 3,136

**Water consumption (t)**
- 5,077
- 41,614
- 3,875
- 27,091
- 77,070
- 3,932
- 3,918

**Total emissions of waste (t)**
- 233
- 2,641
- 3,875
- 3,618
- 3,932
- 295
- 296

**Date of ISO14001 certification acquisition**
- April 1998
- March 2002
- March 2004
- January 2002
- November 2009
- December 1998
- September 2000

#### Europe

<table>
<thead>
<tr>
<th>Manufacturing facilities</th>
<th>KMG</th>
<th>KUE</th>
<th>KFAB</th>
<th>KI</th>
<th>KLU</th>
<th>KOFI</th>
<th>BKC</th>
</tr>
</thead>
<tbody>
<tr>
<td>Komatsu Mining Germany GmbH</td>
<td>Komatsu Utility Europe S.A.</td>
<td>Komatsu Forest AB</td>
<td>PT Komatsu Indonesia</td>
<td>PT Komatsu Undercarriage Indonesia</td>
<td>PT KOMATSU FORGING INDONESIA</td>
<td>Banglo Komatsu Co., Ltd.</td>
<td></td>
</tr>
</tbody>
</table>

**Location**
- Düsseldorf, Germany
- Este (PD), Italy
- Umeå, Sweden
- Jakarta, Indonesia
- West Java, Indonesia
- West Java, Indonesia
- Chonburi, Thailand

**Main products**
- Ultra large hydraulic excavators
- Utility equipment (small construction equipment)
- Forestry equipment
- Hydraulic excavators, bulldozers, wheel loaders
- Wesker type for construction machinery, rollers
- Parts for construction machinery
- Hydraulic excavators

**Number of employees**
- 433
- 438
- 284
- 851
- 126
- 326
- 458

**Electricity (MMWh)**
- 6,769
- 2,889
- 2,064
- 19,796
- 4,173
- 19,260
- 6,148

**Natural gas (thousand m³)**
- 1,113
- 614
- 22
- 3
- 867
- 2
- 611

**LPG, et al. (t)**
- 105,591
- 41,062
- 10,553
- 248,850
- 49,701
- 203,083
- 86,129

**CO₂ (t-CO₂)**
- 6,023
- 2,783
- 216
- 14,043
- 2,894
- 11,739
- 5,892

**Water consumption (t)**
- 9,784
- 11,843
- 4,611
- 84,876
- 36,824
- 34,429
- 32,635

**Total emissions of waste (t)**
- 5,411
- 822
- 143
- 3,618
- 329
- 3,620
- 594

**Date of ISO14001 certification acquisition**
- July 2002
- November 2001
- October 2003
- June 2000
- July 2009
- October 2008
- September 2001

#### Asia

<table>
<thead>
<tr>
<th>Manufacturing facilities</th>
<th>BKI</th>
<th>LTK</th>
<th>KIPL</th>
<th>KSC</th>
<th>KCM</th>
<th>KFC</th>
</tr>
</thead>
</table>

**Location**
- Chonburi, Thailand
- Bangkok, Thailand
- Bangalore, India
- Chennai, India
- Shandong, China
- Jiangsu, China
- Jiangsu, China

**Main products**
- Forklift trucks, Cushion parts for construction machinery
- Hydraulic excavators
- Dump trucks
- Hydraulic excavators
- Hydraulic excavators, motor graders
- Parts castings and foundry molds for construction and mining equipment

**Number of employees**
- 242
- 677
- 178
- 546
- 423
- 206

**Electricity (MMWh)**
- 12,915
- 7,051
- 366
- 9,839
- 2,586
- 26,755

**Natural gas (thousand m³)**
- 34
- 362
- 34
- 856
- 1,242
- 60

**LPG, et al. (t)**
- 0
- 25
- 22
- 96
- 173
- 56

**CO₂ (t-CO₂)**
- 143,870
- 89,855
- 6,614
- 88,775
- 70,059
- 328,112

**Water consumption (t)**
- 27,124
- 53,371
- 31,032
- 116,755
- 63,369
- 61,540

**Total emissions of waste (t)**
- 5,315
- 1,852
- 96
- 1,016
- 850
- 1,622

**Date of ISO14001 certification acquisition**
- December 2009
- June 1999
- January 2010
- December 2000
- September 2000
- December 1998

**Notes**
1. All data, except the number of employees, were derived from performances of all manufacturing facilities during FY2009. The number of employees was based on the companies’ data as of March 31, 2010.
2. Conversion to CO₂ and total energy consumption were based on statistical data of each region, country, and that of EIA for 2000.
3. Total emissions of waste are expressed as a composite of the amount recycled and the amount disposed.
Environmental Impact Indicators by Region

Environmental Impact Indicators and Environmental Accounting, Broken Down by Region

Energy (million GJ)

- Japan: 4.2
- Asia (excluding Japan): 1.3
- The Americas: 0.8
- Europe: 0.3

Water Resources (million m³)

- Japan: 5.44
- Asia (excluding Japan): 0.54
- The Americas: 0.16
- Europe: 0.03

CO₂ (1,000 t)

- Japan: 187.8
- Asia (excluding Japan): 80.3
- The Americas: 45.0
- Europe: 14.9

Waste (1,000 t)

- Japan: 14.0
- Asia (excluding Japan): 23.0
- The Americas: 36.5
- Europe: 7.0

Environmental Accounting (Expenses)

- Japan: 16,400
- Asia (excluding Japan): 200
- The Americas: 1,100
- Europe: 800

CO₂ Emissions by Scope

**Scope 1:** CO₂ emitted directly by manufacturing facilities (by using generators, boilers, etc.)

- Japan: 65.3
- Asia: 13.2
- The Americas: 9.4
- Europe: 5.8

**Scope 2:** CO₂ emitted indirectly by manufacturing facilities (by purchasing electricity)

- Japan: 122.5
- Asia: 67.1
- The Americas: 35.6
- Europe: 9.1
### Environmental Costs (Investments and expenses)

**Top figure:** Komatsu and Komatsu Group manufacturing facilities in Japan (excluding Komatsu NTC Ltd. and Komatsu Gaido Co., Ltd.)

**Bottom figure:** Manufacturing facilities outside Japan (excluding KPI, BK, RUI, KOFI, and LTK)

<table>
<thead>
<tr>
<th>Category</th>
<th>Investment</th>
<th>Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FY2008</td>
<td>FY2009</td>
</tr>
<tr>
<td></td>
<td>investment* millions of yen</td>
<td>expenses* millions of yen</td>
</tr>
</tbody>
</table>

#### Investment

<table>
<thead>
<tr>
<th>(1) Business area cost</th>
<th>1,793</th>
<th>1,228</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Pollution prevention cost</td>
<td>785</td>
<td>871</td>
</tr>
<tr>
<td>2. Global environmental conservation cost</td>
<td>877</td>
<td>337</td>
</tr>
<tr>
<td>3. Resource circulation cost</td>
<td>132</td>
<td>20</td>
</tr>
<tr>
<td>4. R&amp;D cost</td>
<td>349</td>
<td>295</td>
</tr>
<tr>
<td>5. Social activity cost</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>6. Environmental remediation cost</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,162</td>
<td>1,526</td>
</tr>
</tbody>
</table>

#### Expenses

<table>
<thead>
<tr>
<th>(1) Business area cost</th>
<th>4,159</th>
<th>2,671</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Pollution prevention cost</td>
<td>935</td>
<td>700</td>
</tr>
<tr>
<td>2. Global environmental conservation cost</td>
<td>1,344</td>
<td>800</td>
</tr>
<tr>
<td>3. Resource circulation cost</td>
<td>1,880</td>
<td>1,105</td>
</tr>
<tr>
<td>4. R&amp;D cost</td>
<td>776</td>
<td>255</td>
</tr>
<tr>
<td>5. Social activity cost</td>
<td>226</td>
<td>218</td>
</tr>
<tr>
<td>6. Environmental remediation cost</td>
<td>630</td>
<td>702</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,404</td>
<td>611</td>
</tr>
</tbody>
</table>

*All figures are rounded off to the nearest million yen.

### Environmental Effects

- (Minus) means reduction.

#### Environmental impact reduction effects

<table>
<thead>
<tr>
<th>Category</th>
<th>Reduction amount (kyr)</th>
<th>Rate of year-on-year changes (%)</th>
<th>Type</th>
<th>Monetary value* (millions of yen)</th>
<th>Major activities</th>
</tr>
</thead>
<tbody>
<tr>
<td>CO₂ emissions</td>
<td>-89,122</td>
<td>-33.1</td>
<td>Energy conservation</td>
<td>1,365</td>
<td>Energy conversion, etc.</td>
</tr>
<tr>
<td>Resource conservation</td>
<td>0</td>
<td>0</td>
<td>48</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water consumption</td>
<td>-1,105,141</td>
<td>-22.1</td>
<td>Resource conservation</td>
<td>0</td>
<td>27</td>
</tr>
<tr>
<td>Waste materials reduction</td>
<td>-408,698</td>
<td>-14.1</td>
<td>Waste materials reduction</td>
<td>408</td>
<td>Promotion of recycling through thoroughgoing sorting</td>
</tr>
<tr>
<td>Gain on sale of valuables</td>
<td>120</td>
<td>10.3</td>
<td>Gain on sale of valuables</td>
<td>120</td>
<td>35</td>
</tr>
<tr>
<td>Waste materials generation</td>
<td>-14,698</td>
<td>-53.3</td>
<td>Waste materials generation</td>
<td>120</td>
<td>Reuse of furnace slag for roadbed materials</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,162</td>
<td>1,526</td>
<td>Other</td>
<td>1,189</td>
<td>118</td>
</tr>
</tbody>
</table>

*Figures are rounded off to the nearest million yen.

#### Economic benefits

**Tangible benefits**

- There were no accidents or violation in Japan during FY2009 that led to violations of the law.
- No litigation costs were required in Japan during FY2009.

**Avoidance benefits of environmental risks**

- Proceeds from mobile recycling equipment.
- Proceeds from value added due to reduced environmental impact of products (engines).
- Proceeds from Reman business.

**Contribution to profits**

- Reduction of expenses for processing waste materials.
- Savings in operating and maintenance costs.
- Reduction of repair costs.

### Effects on Society during the Product Use Stage*

- Environmental impact reduction resulting from on-site recycling methods.
- Environmental impact reduction resulting from product operation.
- Waste components reduction resulting from "Reman" business.

*Concerning the effects on society derived from product use by customers, the major items of qualitative information are shown here as a reference.
Overview of Komatsu’s Environmental and Social Activities to Date

1962
- Began continuous support for the Flower Association of Japan since its founding

1990
- Annual Directors’ Caravan for Inter-office Communication launched

1991
- Earth Environment Committee established
- Company name changed in Japanese public relations to “Komatsu,” with new corporate brand logotype
- Komatsu Earth Environment Charter and Environmental Action Plan formulated

1994
- First Environmental Report published
- Board of Corporate Auditors established

1997
- Ethics Committee established
- First edition of Komatsu’s Code of Worldwide Business Conduct published

1999
- Executive Officer system established; Board of Directors reorganized
- Compensation Council established

2000
- All four Komatsu manufacturing facilities acquire ISO14001 certification
- First Global Environmental Affairs Meeting convened
- Environmental Report again published; published annually thereafter

2001
- Compliance Department established; Ethics Committee renamed as Compliance Committee

2002
- All seven Komatsu Group manufacturing facilities in Japan acquire ISO14001 certification
- All four Komatsu manufacturing facilities attain zero emissions

2003
- Environmental Affairs Department established
- Komatsu Earth Environment Charter revised

2004
- Corporate Social Responsibility Department established

2005
- First European Health, Safety, and Environment Meeting convened
- GALEO series environment-friendly construction equipment put on the market, satisfying Tier 3 (Stage 3A) emission standards, which became effective that year
- All Komatsu Group manufacturing facilities in Japan attain zero emissions
- The KOMATSU Way explicitly defined and promotion activities launched

2006
- Seventh edition of Komatsu’s Code of Worldwide Business Conduct published
- FB15HB-12 hybrid electric forklift truck put on the market
- Agreement concluded with Japanese NPO Japan Mine Action Service (JMAS)
- The Komatsu Group in Japan acquire ISO14001 integrated certification
- Development of PC200-8 hybrid hydraulic excavator announced
- Signed the United Nations Global Compact

2007
- Production at Komatsu Cummins Engine Co. Ltd. reaches 500,000 engines
- Komatsu developed leading-edge engine technology meeting Japanese, U.S. and European next emission standards

2008
- Environmental and Social Activities to Date & External Commendations

External Commendations and Evaluations on Komatsu’s Environmental Conservation and Social Activities

2009
- Jan. Ranked 17th among 100 companies in Japan in Nikkan Kogyo Shimbun Ltd.’s Fifth Annual Corporate Performance Rankings
- Feb. Grand Prize “Awards for Personnel” Category from the Minister of Economy, Trade and Industry at the 2008 Energy Conservation Monthly Awards Ceremony
- Mar. Received the Seventh Annual Award for Broadening of Individual Shareholder Base in the Tokyo Stock Exchange, Inc.’s 2008 TSE Awards for Listed Companies
- Oct. Ranked 17th among 1,900 companies in Japan in the Nippon Foundation’s Annual Corporate Performance Rankings

2010
- Jan. Chairman of the Board Masahiro Sakane received the 2009 Leadership Award from the business media magazine Zaikai
- Mar. Received the 15th Annual Award for Disclosure under the Tokyo Stock Exchange’s 2009 TSE Awards for Listed Companies
- May. Received the 2010 Chairman’s Award of the Japan Construction Mechanization Association for development of the PC200-8E0 Hybrid Hydraulic Excavator

Komatsu Ltd. is included in the Socially Responsible Investing (SRI) indexes indicated below.

(As of September 2009)
Company Profile

Company name: Komatsu Ltd.
Established: May 13, 1921
Head Office: 2-3-6, Akasaka, Minato-ku, Tokyo 107-8414, Japan
Representative: President and Chief Executive Officer Kunio Noji
Capital: Consolidated ¥1,431,500 million (US$15,392 million*) as of March 31, 2010
Net sales: (for the fiscal year ended March 31, 2010)
Consolidated ¥1,431,500 million (US$15,392 million*)
Non-consolidated ¥457,600 million (US$4,920 million*)
U.S. dollar amounts are converted at the rate of ¥93=US$1.00, the prevailing rate announced by the Federal Reserve Bank of New York on March 31, 2010.
* Komatsu's fiscal years and results for example, mean from April 1, 2009 to March 31, 2010.
Main lines of business (Komatsu Group)
Manufacture and sale of construction and mining equipment, utility equipment (small construction equipment), forestry equipment, industrial machinery, etc.

Scope of This Report
- Komatsu (parent company) manufacturing facilities, specifically the following eight plants:
  - The Awazu Plant (including the Komatsu Plant, the Komatsu Machinery Corporation and Komatsu Engineering Corp (Awazu Plant)), the Kanazawa Plant (including Komatsu Industries Corporation), the Osaka Plant (including the Rokko Plant), the Ibaraki Plant, the Mooka Plant and the Oyama Plant (including Komatsu Cummins Engine Co., Ltd., Industrial Power Alliance Ltd., Komatsu Castex Ltd. (Oyama Plant), and GIGAPHOTON, Inc.), the Koriyama Plant, and the Shonan Plant (including KELK Ltd.).
- Komatsu Group manufacturing facilities in Japan, specifically the above eight plants and the following five business units:
  - Komatsu Castex Ltd. (Himi Plant), Komatsu Utility Co., Ltd. (Tochigi Plant), Komatsu NTC Ltd. (including Lossev Technology Corporation, Toyama Kiko Corporation, and D.S.K. Co., Ltd.), Komatsu Cabtec Co., Ltd., and Komatsu House Ltd.
- Komatsu Group manufacturing facilities outside Japan, specifically the 20 business units appearing on the world map below.

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Changes in Consolidated Sales

Sales by Operation (FY2009)
Industrial machinery, vehicles, and others
162.9
Construction and mining equipment
1,268.5

Sales by Region (FY2009)
Asia (excluding Japan and China) and Oceania
299.8
The Americas
21%
Europe and CIS
23%
Japan
323.8
China
19%
The Middle East and Africa
127.3
Note: The sales ratio by region has been rounded off to the closest whole number.

Number of employees: (as of March 31, 2010)
Consolidated
38,518
Non-consolidated
8,142
Consolidated subsidiaries in Japan
10,404
Consolidated subsidiaries outside Japan
19,972

Number of employees by region: (as of March 31, 2010)
Japan
18,546
The Americas
6,111
Europe and CIS
3,072
China
3,316
Asia (excluding Japan and China) and Oceania
4,470
The Middle East and Africa
1,003

Major Changes since the 2009 Edition
- Komatsu Utility Co., Ltd.’s Kawage Plant, Komatsu America Corp.’s CANDIAC Plant, and Komatsu Mexicana S.A. de C.V. have been closed.
- Data on Bangkok Komatsu Industries Co., Ltd., PT Komatsu Undercarriage Indonesia, and PT Komatsu Forging Indonesia have been covered, starting with FY2009.
Message from Top Management

Komatsu recognizes that the business activities which embody our strength are in fact CSR activities. We strive to respond to the demands of society, through our core business.

Regarding the Independent Review

Komatsu released the Independent Review procedures as a crucial step in ensuring the integrity and objectivity of the Environmental & Social Report. For that reason, Komatsu has received an independent review from Deloitte Tohmuatsu Evaluation and Certification Organization Co., Ltd., a member of the Deloitte Touche Tohmatsu Group. The results are as represented below with regard to the information appearing in the Environmental & Social Report 2010.

Mr. Kunio Nogi
President and CRI, Komatsu Ltd.

Supplementary Explanation regarding the Conducting of Independent Review Procedures

As a supplementary explanation, the following provides an overview of the review procedures conducted during an independent review.

Notes from the Editor

Konosuke Tanaka, Executive Officer, Business Development Division, Strategic Planning & Evaluation

Independent Review on Environmental & Social Report 2010

Supplementary Explanation regarding Independent Review Procedures

Conducting an external review of the medium-term management plan, a long-term plan for environmental activities was formulated and included in the Environmental Report 2010. In addition, the Komatsu Earth Environment Charter was revised for the first time in seven years. Especially noteworthy is the inclusion of measures to mitigate climate change, maintain biodiversity, and improve environmental communication.

Komatsu made an effort to give a unified feel throughout the report, by adopting the four key terms of “CO2”, “global”, “corporate social responsibility” and “social contributions.”

Supplementary Explanation regarding Independent Review Procedures

During the review, the Komatsu Earth Environment Charter was revised for the first time in seven years. Especially noteworthy is the inclusion of measures to mitigate climate change, maintain biodiversity, and improve environmental communication.

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